



*“Energy research for a sustainable future”*

**Results of Modelling a Proposed National Low-Income  
Energy Efficiency Improvement Programme:  
Economic, Environmental and Employment Impacts  
(NEW SCENARIO\*)**

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Prepared for:

**ÉQUITERRE  
GREEN COMMUNITIES ASSOCIATION  
VIVRE EN VILLE**

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*\* Follow-up report from the initial February, 2001 version.  
This report predicts the results of a scaled-down version of the initial programme.*



Utility Regulation

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This report was prepared by the Helios Centre under contract with the Green Communities Association, Équiterre and Vivre en ville.

All monetary values used in this report are expressed in real 2002 dollars.

### **Helios Centre**

The Helios Centre is an independent energy research and consulting group. The Centre's expertise is focused primarily on utility regulation, competitive energy markets, energy efficiency and new energy technologies. The Centre prides itself on having a broad range of clients including governments and para-governmental bodies, environmental and consumer organizations, industrial end-users, independent power producers, utilities, First Nations and others. The Centre was founded in 1996 in Montréal, Canada.

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Philippe Dunsky is Director of the Helios Centre. In the field of energy efficiency, he has extensive expertise in programme design and economic analysis, as well as in designing and analyzing the effects of a host of utility regulatory tools and incentives. He has provided expert testimony on these subjects in regulatory proceedings, has written dozens of reports, studies and other publications on these and related topics, and has lectured on energy matters at industry conferences throughout North America. Mr. Dunsky's expertise further extends into the fields of monopoly utility regulation, competitive market restructuring, "green" power markets and distributed energy technologies.

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## Important Notice

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This report follows on an earlier report (February, 2001) outlining the modelling results for a proposed *Low-Income Energy Efficiency Improvement Programme (LIEEP)*. In this report, we provide the results for a scaled-down version of the initial programme parameters.

While the presentation remains the same, all data and some text have therefore been modified from the initial version. Please note that all initial non-programmatic assumptions have been retained for this exercise.

# Executive Summary

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The Helios Centre was hired to model the likely economic, environmental and employment impacts of a proposed national *Low-Income Energy Efficiency Improvement Programme (LIEEP)*. The programme would run for a period of five years.

To this end, we were provided with a set roll-out period, individual measure costs and forecasted per-measure energy savings. Combined with our own assumptions – which we explain in each of the following sections and in further detail in Appendix A –, we proceeded to perform a complete cost-benefit analysis of the programme as well as to forecast reductions in air emissions and both losses and gains in employment.

Our modelling suggests the following results. **Note that all monetary costs and benefits are expressed, below and throughout the report, in real 2002 dollars.**

## Energy savings

- Electricity savings of 830.8 GWh
- Natural gas savings of 453.3 million m<sup>3</sup>
- Heating oil savings of 126.9 million litres

## Economic costs and benefits

- Total lifetime direct costs of \$116.9 million, or \$14.6 million per year on average
- Total lifetime direct benefits (bill savings) of between \$222.8 and \$297.9 million
- Net lifetime direct benefits of between \$105.9 and \$181.0 million
- Average per-household bill savings of \$1,087 to \$1,453
- 205,000 low-income households – comprising roughly 450,000 Canadians – will benefit directly
- Benefit/cost ratio of between 1.91 and 2.55 to 1

## Environmental benefits

- Total greenhouse gas emissions (GHGs) reduction of roughly 1.5 billion kg CO<sub>2</sub>-equivalent
- Air pollution emissions reduction of:
  - 1.0 million kg of NO<sub>x</sub>
  - 685.7 thousand kg of SO<sub>x</sub>
  - 298.6 thousand kg of CO
  - 70.0 thousand kg of VOC (volatile organic compounds)
  - 169.9 thousand kg of PM (particulate matter)
  - 16.3 thousand kg of N<sub>2</sub>O

## Employment impacts

- Between 0 and 2,305 person-years of employment lost in the energy industry
- 4,906 person-years of employment gained throughout the economy
- Net gain of between 2,601 and 4,906 person-years of employment in Canada

Finally, it is worth noting some benefits that we were unable to account for in our analysis. Firstly, we did not attempt to quantify the non-heating load savings (ex: lighting) associated with the educational components of the programme, since only two of programme's four measures are likely to affect non-heating loads and even then, only marginally. Second, beyond *direct* economic, environmental and employment impacts, we have not attempted to quantify other known benefits of energy efficiency improvements and, by extension, of the LIEEP, which generally include the following:

- reductions in water bills (accruing either to participants or municipalities, depending on local metering and billing rules);
- reduction in foregone bill payments to – and associated collection costs for – utilities;
- reductions in social spending (housing, medical care, etc.) from improvements in both the comfort and the quality of life of low-income Canadians;
- improvements to the value of Canada's existing housing stock, including that of low-income home-owners;
- the economic value of reduced air pollution (including reductions in pollution-related health stresses and costs);
- the potential economic value of greenhouse gas emissions reductions under an eventual credit trading system, which could fall in the range of \$15 million to \$150 million; and
- any theoretical energy price depression impacts from reduced overall demand.

With these exceptions, the following report details the forecast costs and benefits of the LIEEP.

# 1. Programme Description

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## General approach

Our clients have proposed a national, low-income energy efficiency improvement programme. The LIEEP proposes to implement a series of measures for improving energy efficiency in low-income dwellings. These measures would be delivered over an five-year period through existing, community-based, non-profit organizations.

The LIEEP is predicated on a combination of factors: (1) that energy, and in particular home heating in Canada, is an essential service and critical to human health and well-being; (2) that low-income tenants and home owners, for reasons respectively of split incentives and lack of access to credit, typically occupy the least-efficient dwellings and, as such, stand to benefit, on a per-household basis, far more than the average from energy efficiency improvements; (3) that savings from energy efficiency improvement measures often outweigh any implementation costs and as such can constitute a particularly cost-efficient tool for poverty reduction; (4) that such improvements also generate significant ancillary environmental benefits which, in turn, reduce health care costs and greenhouse gas emissions; and (5) that they also, typically, generate other benefits including net employment gains.

## Specific measures

The LIEEP seeks to deliver to participants one or more of a set of four measures which, together, form the basis of the programme. These are:

- *Measure 1a) Education and weatherstripping.* This measure combines, during a customized home visit, a sit-down discussion with participants regarding their energy consumption habits, a professional “eyeball” analysis of major problem areas within the home, verbal and written suggestions on how to reduce home heating costs and increase comfort levels, and finally, implementation of a series of on-site, low-cost weatherstripping measures throughout the dwelling. These visits will last roughly 2 hours each, and will be conducted by a team consisting of one technician for installation of weatherstripping measures and one energy efficiency counsellor.
- *Measure 1b) Electronic programmable thermostat.* This measure consists of the professional installation of electronic programmable thermostats, combined with on-site training designed to ensure proper use of the equipment.
- *Measure 2a) EnerGuide and weatherstripping.* This measure is similar to measure 1a, with the following exceptions: it is the entry point for low-income *home owners* as opposed to tenants, it lasts 4 hours and it includes a full “EnerGuide for Houses” visit including blowerdoor analysis. EnerGuide for Houses is a highly specialized and technical method



developed by Natural Resources Canada to pinpoint structural energy efficiency problems (leaks and areas of low thermal insulation), and prepare a thorough and detailed customized report, including a complete diagnosis as well as a list of proposed weatherization improvements to the thermal envelope.

- *Measure 2b) Weatherization.* This measure offers significant long-term improvements to the home's thermal envelope by providing extensive weatherization services (insulation, etc.) free of charge. This will be offered only to the most inefficient homes identified by the EnerGuide for Houses analysis discussed in *measure 2a*.

The bulk of these measures and their related savings potentials focus primarily on residential space heating loads. However, the educational component of measures 1a and 2a do address non- space heating loads such as hot water heating and lighting. For simplicity, our model was limited, in its analytical capabilities, to accounting for space heating load reductions only.

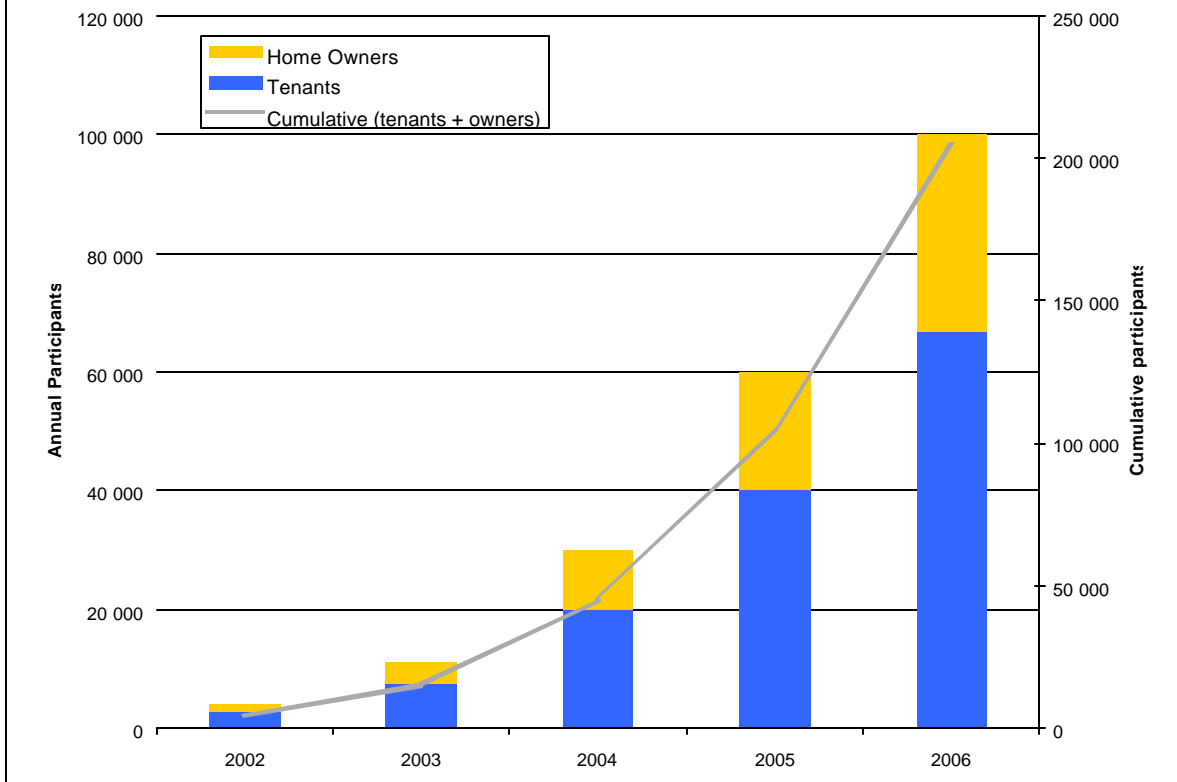
### Measure distribution and roll-out

Since many participants will receive more than one measure, the total number of delivered measures is expected to be nearly double the total number of participants. The following table indicates the annual breakdown of forecasted measure delivery for both tenants and home-owners.

| Measure Distribution by Year and Participant Type |  |               |                                    |               |                            |                            |                |                |                |               |
|---|--|---------------|------------------------------------|---------------|----------------------------|----------------------------|----------------|----------------|----------------|---------------|
| Year  | Individual Measures                    |               |                                    |               |                            |                            | Total Measures |                | Total Visits   |               |
|   | 1a)<br>Education &<br>weatherstripping |               | 1b)<br>Programmable<br>thermostats |               | 2a) Ener-<br>Guide &<br>WS | 2b)<br>Weathery-<br>zation |                |                |                |               |
|   | Tenants                                | Owners        | Tenants                            | Owners        | Owners                     | Owners                     | Tenants        | Owners         | Tenants        | Owners        |
| 2002  | 2,667                                  | 600           | 1,333                              | 667           | 667                        | 333                        | 4,000          | 2,267          | 2,667          | 1,333         |
| 2003  | 7,333                                  | 1,650         | 3,667                              | 1,833         | 1,833                      | 917                        | 11,000         | 6,233          | 7,333          | 3,667         |
| 2004  | 20,000                                 | 4,500         | 10,000                             | 5,000         | 5,000                      | 2,500                      | 30,000         | 17,000         | 20,000         | 10,000        |
| 2005  | 40,000                                 | 9,000         | 20,000                             | 10,000        | 10,000                     | 5,000                      | 60,000         | 34,000         | 40,000         | 20,000        |
| 2006  | 66,667                                 | 15,000        | 33,333                             | 16,667        | 16,667                     | 8,333                      | 100,000        | 56,667         | 66,667         | 33,333        |
| <b>S-tot.</b>                                     | <b>136,667</b>                         | <b>30,750</b> | <b>68,333</b>                      | <b>34,167</b> | <b>34,167</b>              | <b>17,083</b>              | <b>205,000</b> | <b>116,167</b> | <b>136,667</b> | <b>68,333</b> |
| <b>Total</b>                                      | <b>167 417</b>                         |               | <b>102,500</b>                     |               | <b>34,167</b>              | <b>17,083</b>              | <b>321,167</b> |                | <b>205,000</b> |               |

The distribution of tenant and home-owner beneficiaries throughout the proposed five-year programme life is further illustrated in Figure 1, below.

Fig. 1. Projected Tenant and Owner Participation Levels



## 2. Energy Savings

To estimate energy savings from the LIEEP, we first chose, for simplicity, to reduce the breadth of home heating energy sources into three main categories: electricity, natural gas and heating oil. This meant folding other likely energy source reductions, including wood, coal and propane, proportionally into each of the first three categories.

Our analysis points to cumulative reductions in energy use as follows: 830.8 GWh electricity, 453.3 million cubic metres of natural gas and 126.9 million litres of home heating oil. To put these figures into perspective, they are the equivalent of removing, for one full year, the combined heating loads (energy used for space heating) of nearly 350,000 Canadian households.

As indicated below and throughout the report, energy savings and resulting benefits increase rapidly throughout the first five years (i.e. the programme's lifetime), as new measures continue to be installed in participants' homes. As of year 6, annual savings begin to diminish as the useful lives of the measures previously installed come to an end. Since the useful lives vary significantly from measure to measure (from six to twenty-eight years), the residual energy savings fall in steps until the last of the longest-lasting measures installed in year 5 finally outlive their usefulness.

Figures 2, 3 and 4 indicate annual and cumulative savings of electricity, natural gas and distillates, respectively.

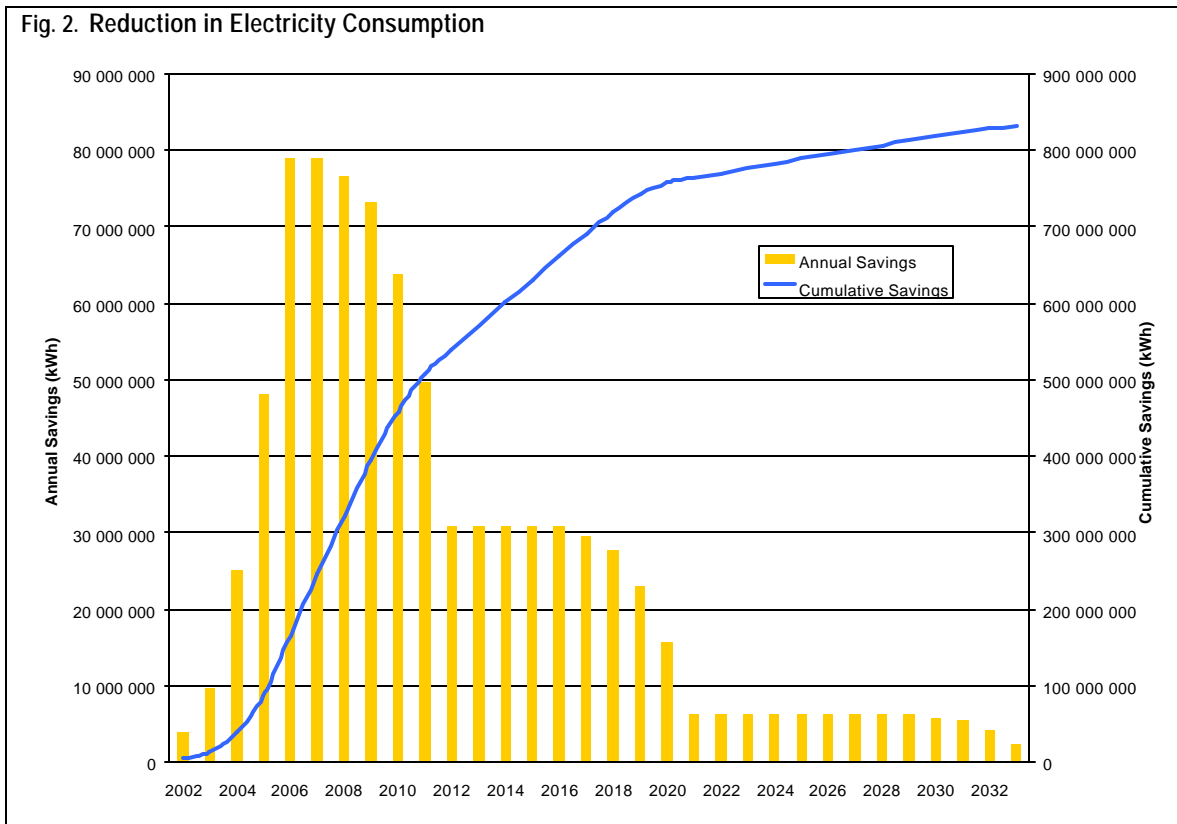


Fig. 3. Reduction in Natural Gas Consumption

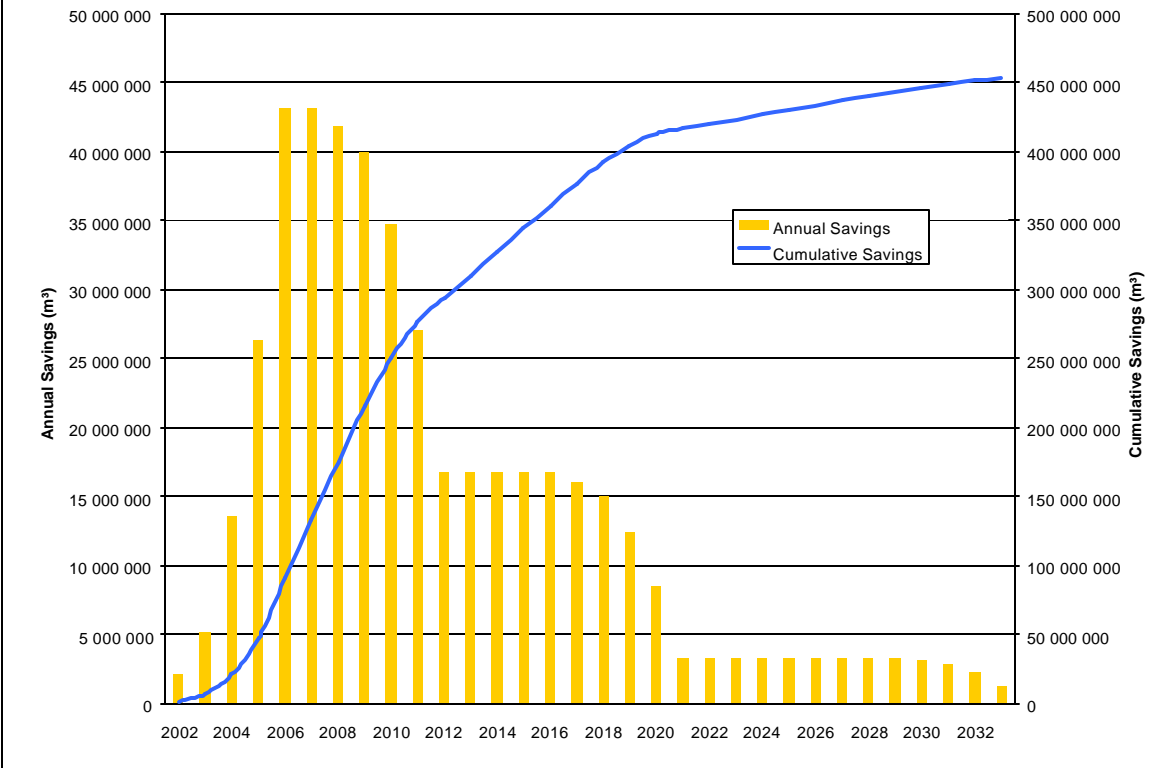
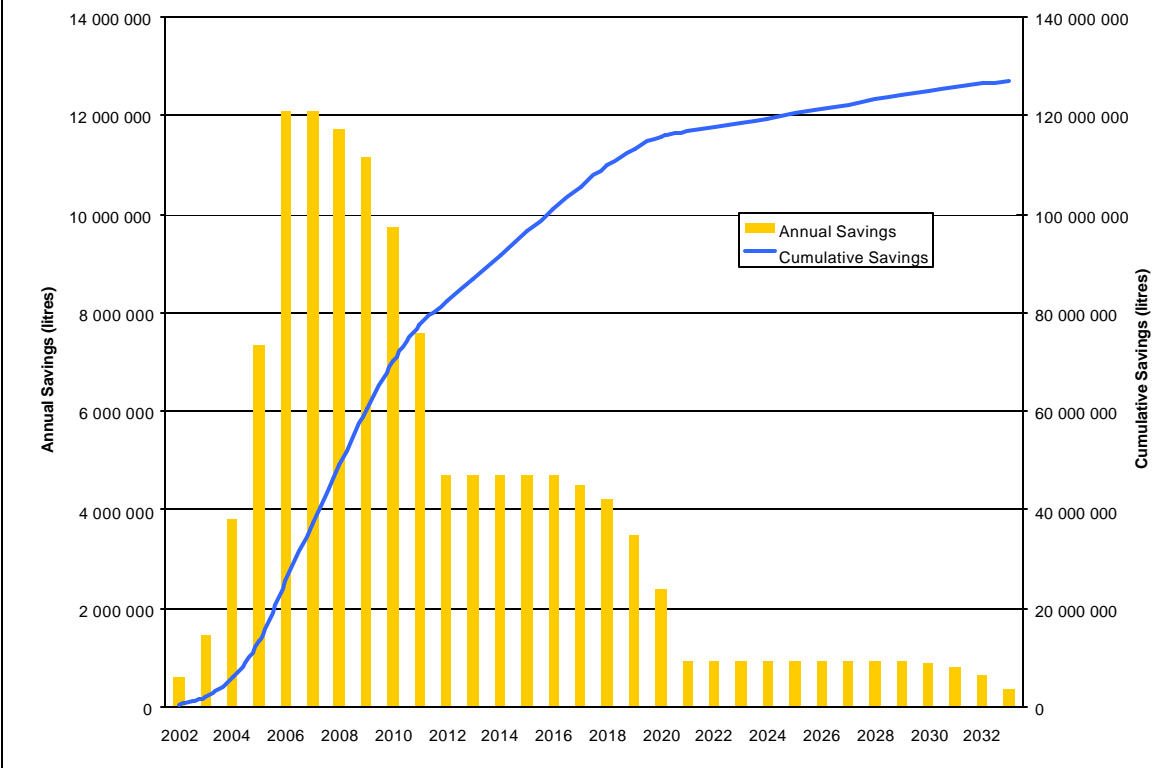


Fig. 4. Reduction in Heating Oil Consumption

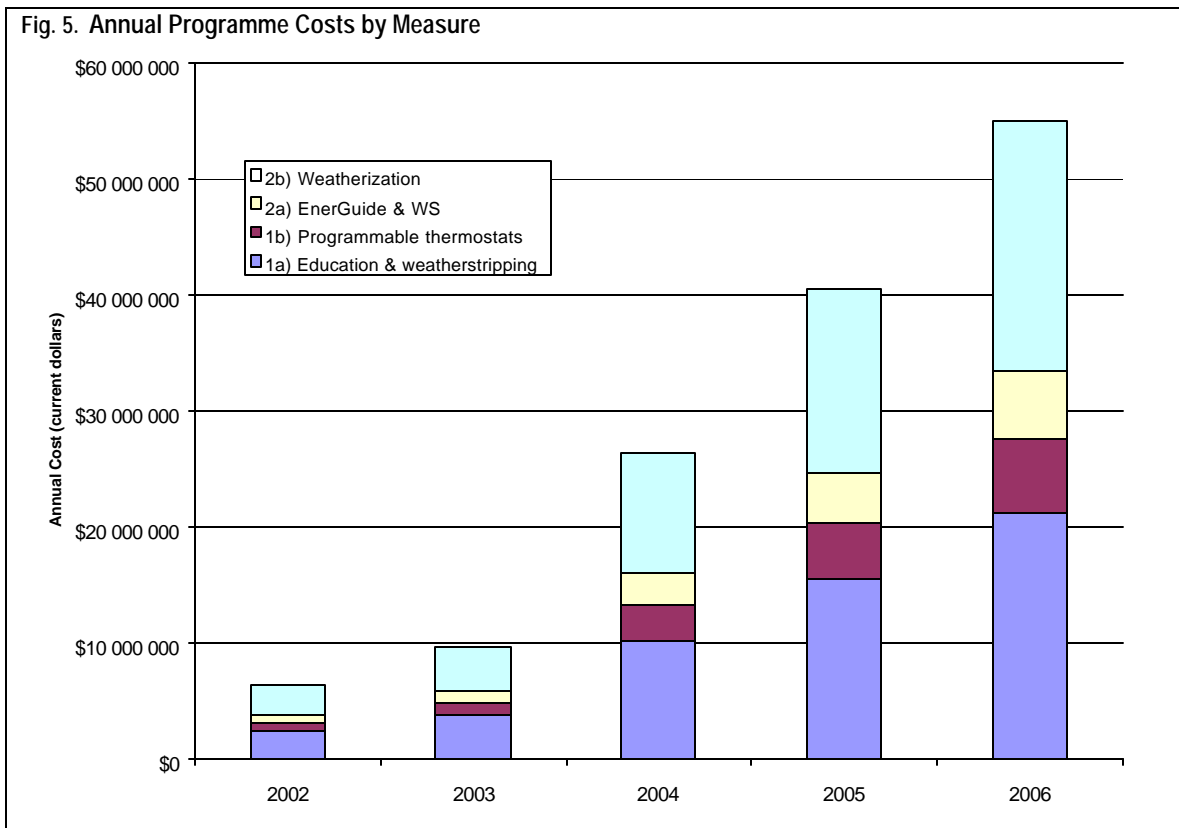


### 3. Programme Costs

To assess programme costs, we used the costs-per-measure provided by our clients, adding an inflation factor of 2% per year. These costs include all equipment and labour as well as any administrative costs for the NGO delivery agents.<sup>1</sup> We further applied a 6% discount rate to bring these costs into real 2002 dollars, this rate reflecting the average cost of the Government of Canada’s current debt.

Given the programme specifications, the total real-dollar cost of delivering the LIEEP, over the five-year programme period, is estimated at \$116.8 million, or an average of \$14.6 million per year. However, since the programme includes a ramp-up period during the early years, actual annual costs vary, as follows: Year 1 (2002) \$6.4 million, Year 2 (2003) \$9.2 million, Year 3 (2004) \$23.6 million, Year 4 (2005) \$34.0 million and Year 5 (2006) \$43.7 million.

Figure 5 indicates the programme’s annual delivery costs, including a breakdown by individual measure.



<sup>1</sup> We do not, however, account for any administrative costs incurred by the body charged with overseeing the programme nationally.

## 4. Participant Benefits

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To assess the direct benefits, in terms of reduced energy bills, to low-income participants, we used the percent-savings and useful lives estimates provided by our clients. These estimates have been derived from detailed *ex-post* studies of similar programmes conducted by utilities in Canada and the U.S. We then proceeded to make a series of assumptions concerning pre-LIEEP energy use and rates.

Specifically, we assumed that programme participants would mirror the Canadian population in terms of the distribution of energy sources used to serve residential heating loads. We further assumed that their pre-LIEEP consumption, in volumetric terms, of these energy sources would also mirror that of the Canadian population.<sup>2</sup> Regarding energy prices, we assumed that current prices would increase by inflation over the coming 35 years.<sup>3</sup>

Finally, we had to choose a discount rate to bring these benefits into comparable real 2002 dollars. The choice of an appropriate discount rate for programme benefits is a particularly difficult one, and for which there is no standard. While some authors suggest using the same rate as used for programme costs (in this case, 6%), others believe a distinct rate is necessary to reflect low-income consumers' own time-valuation of money. However, we find the choice of this rate to be a difficult one, with evidence pointing in contradictory directions. For these reasons, we chose to apply three distinct discount rate scenarios: the first, 6%, being the rate used to discount costs; the others, 8% and 10%, seeking to reflect potentially higher valuations by consumers and low-income consumers in particular.

Under this sensitivity analysis, we find that low-income consumers will benefit significantly from reduced energy bills due to the LIEE programme. Specifically, we find total bill savings ranging from \$222.8 million (using a 10% d.r.) to \$297.9 million (using a 6% d.r.), as can be seen in Figure 6. Figure 7 then provides the projected savings on an annual basis, again accounting for our three discount rate scenarios ("mid", "low" and "high" refer inversely to these rates). Changes in annual savings are explained by a combination of the programme's life (5 years) and each measure's useful life (from 6 to 28 years), as described previously in the section on energy savings.

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<sup>2</sup> This assumption is subject to debate. On the one hand, low-income Canadians typically inhabit dwellings with less floor space to heat than the average. On the other hand, these dwellings are also, typically, far less well-insulated. Furthermore, furnaces are likely to be older and thus less efficient than the average (efficiencies for gas and oil furnaces range from ~70% to 95% depending on their age). Finally, our decision to roll wood-heated homes into the three main categories according to their own weights will further tend to understate total consumption levels, since wood furnaces are typically far less efficient (at ~50%) than typical gas or oil furnaces. In the absence of detailed data, we assume that these factors cancel each other out.

<sup>3</sup> This assumption too is subject to debate, since most long-term forecasts tend to point to fossil fuel prices increasing in real terms. In limiting the increases to inflation, there is a possibility that we underestimate the programme benefits. However, given significant recent energy price increases, we believe our assumption provides a reasonable time-weighted average.

Fig. 6. Total Participant Benefits (Energy Bill Savings)

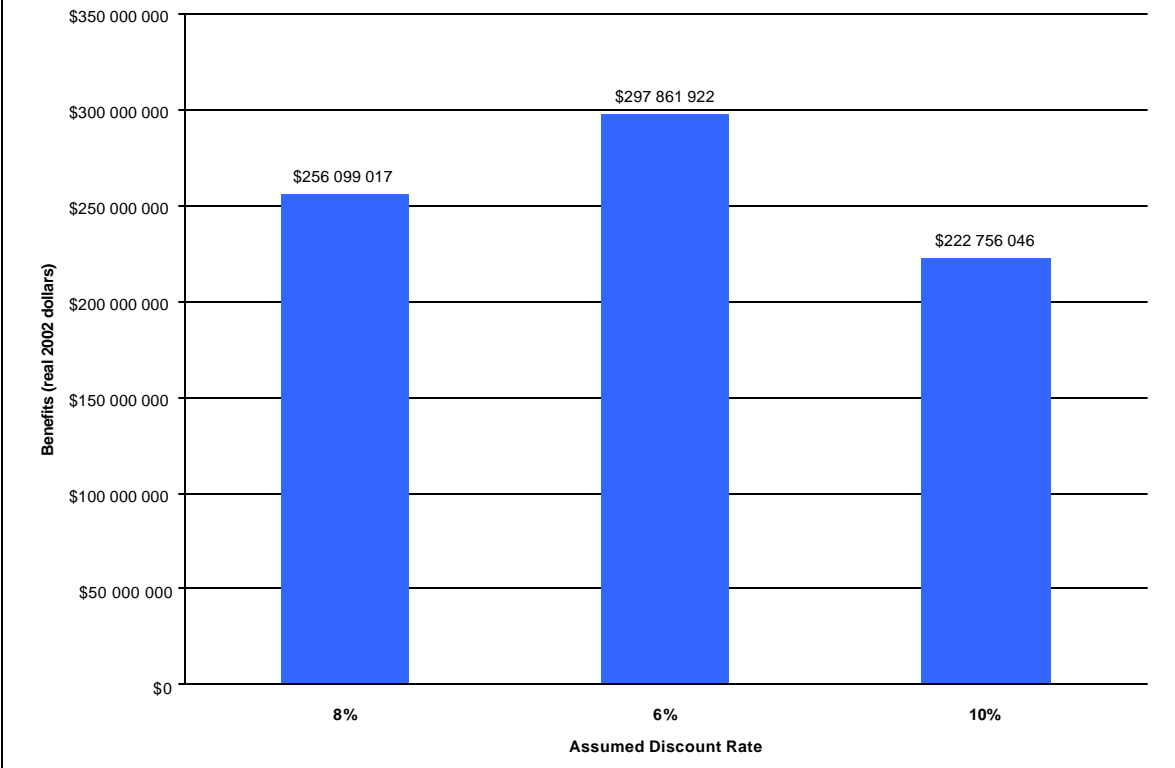
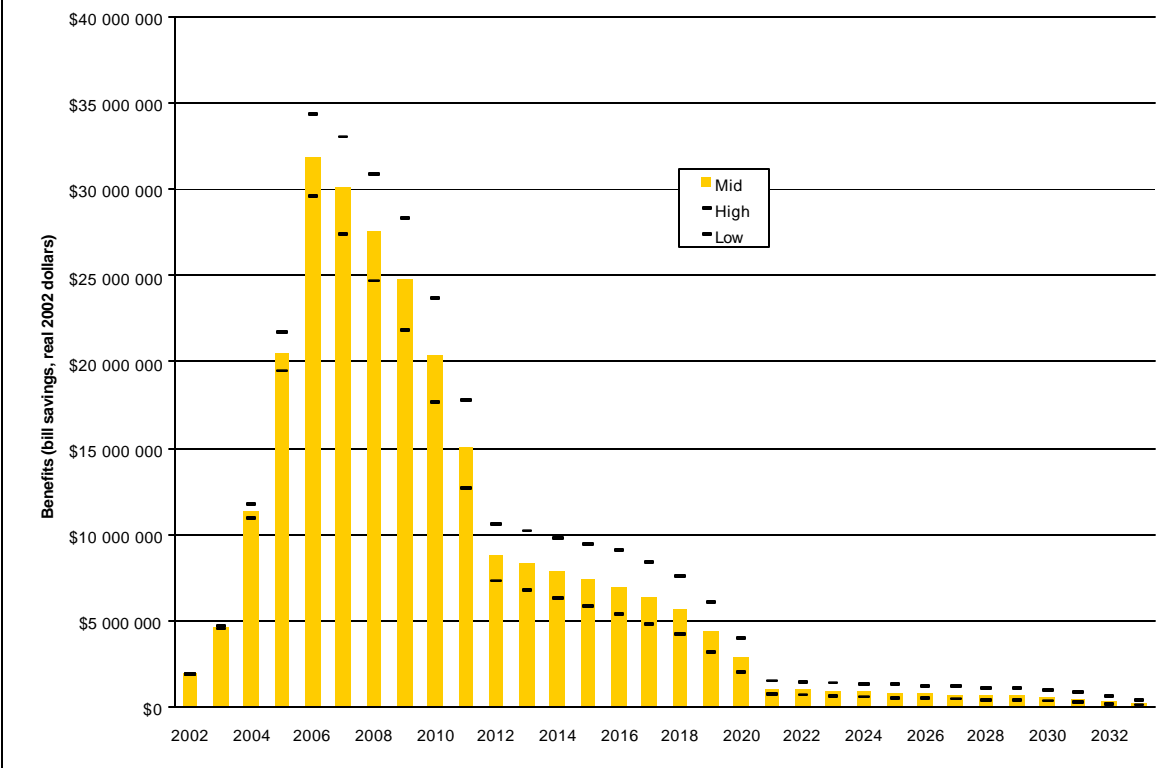


Fig. 7. Annual Participant Benefits (Energy Bill Savings)



## 5. Cost-Benefit Analysis

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From a public policy standpoint, decision-makers seek to have a comparative basis upon which to choose among multiple potential uses of government revenue. In the case of the low-income energy efficiency programme, no one point of comparison is sufficient to provide a “best use of available resources” answer, since the programme purports to respond to multiple concerns, particularly those concerning equity and environmental protection.

For example, it may be that the programme is not the most cost-efficient way to provide relief to low-income Canadians, but that its ancillary benefit of reduced pollutant and greenhouse gas emissions is found to more than compensate. Similarly, it may be that it is not the most cost-efficient method of achieving air emissions reduction targets, but that its ancillary employment creation and low-income relief benefits are deemed sufficiently important to prefer this to another, more cost-efficient environmental programme.

While there are multiple facets to the LIEEP, we have not undertaken to assess its relative costs and benefits regarding each of these concerns. However, the comparison of direct economic costs and benefits does provide a comparative basis for determining the merits of this programme – relative to a more direct tax or rebate measure – for reducing poverty among low-income Canadians. As such, this analysis responds to the question:

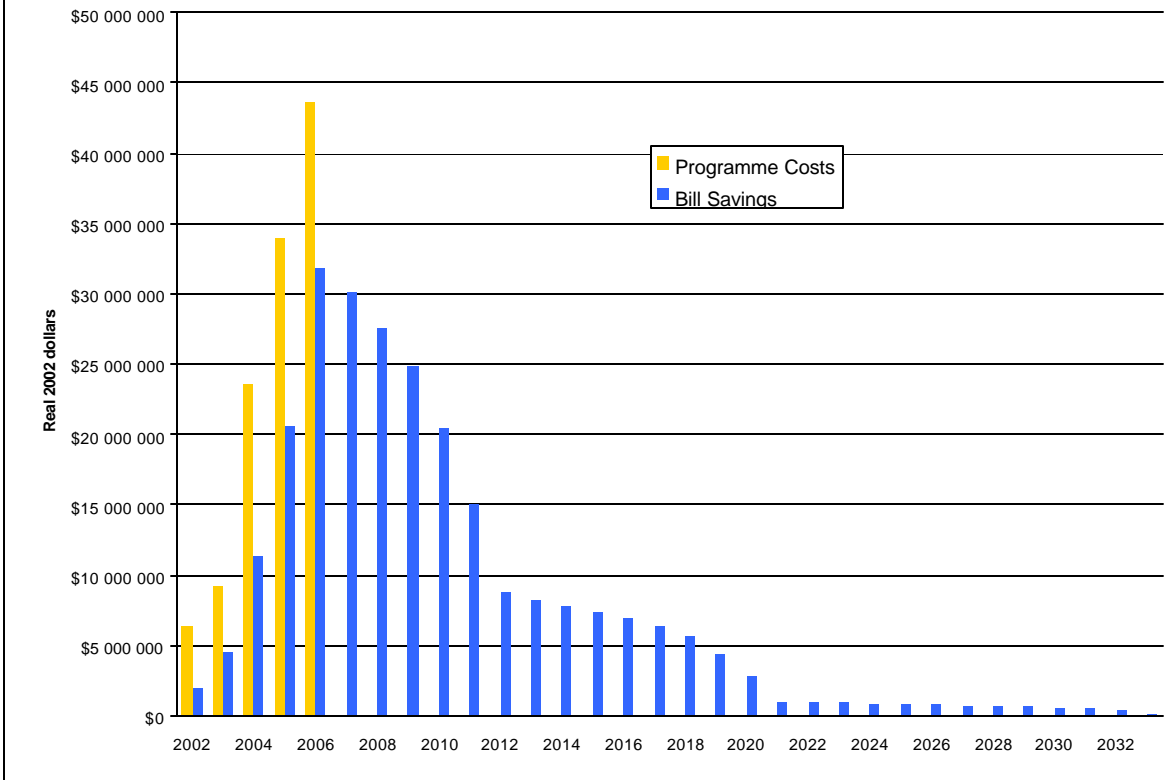
*“Are participants better off receiving targeted tax relief and/or a targeted cash rebate, or instead targeted energy efficiency improvements under the LIEEP, all else being equal?”*

We found that the LIEEP is a superior method of delivering benefits to low-income Canadians compared to targeted tax relief or cash rebates. Specifically, for every dollar directed to the LIEEP instead of directly to one-time, targeted low-income tax relief or cash rebates, participants would receive between \$1.91 and \$2.55 in real discounted terms. This suggests that from a public policy standpoint, the LIEEP is likely a preferable poverty reduction tool by a factor of more than two, independent of its ancillary air emissions and employment benefits. These additional benefits then become, in a sense, “free of charge”.

As can be seen in Figure 8, benefits from the programme are spread over a significantly longer period of time than are its costs. This is due to the useful lives of the various efficiency improvement measures.



Fig. 8. Annual Programme Costs and Benefits<sup>4</sup>



It is important to note that these results are presented in real dollars. In other words, the fact that benefits are spread over a longer period of time is already accounted for by discounting the value of those benefits by a rate set to reflect participants' and society's time-valuation of money. To further determine the extent of the preference for the LIEEP option, we sought to identify the discount rate necessary to bring benefits down to the same level as costs (costs being a synonym here for the value of a more direct use of government revenue for poverty reduction). We found that one would have to discount the value of money at an annual rate of nearly 21.5% – more than ten times inflation – for the two options to equate from the low-income participant's perspective. This rate is sufficiently high, we believe, to withstand even the most pessimistic view of the average low-income Canadian's time-valuation of money.

Finally, Figures 9 and 10 illustrate the relative merits of each option over time, indicating a break-even point just after the programme's end. For the purposes of these graphs, we have employed only the middle scenario regarding benefits, i.e. the use of an 8% discount rate.

<sup>4</sup> Benefits presented here are derived from the middle scenario, using an 8% discount rate.

Fig. 9. Cumulative Costs and Benefits

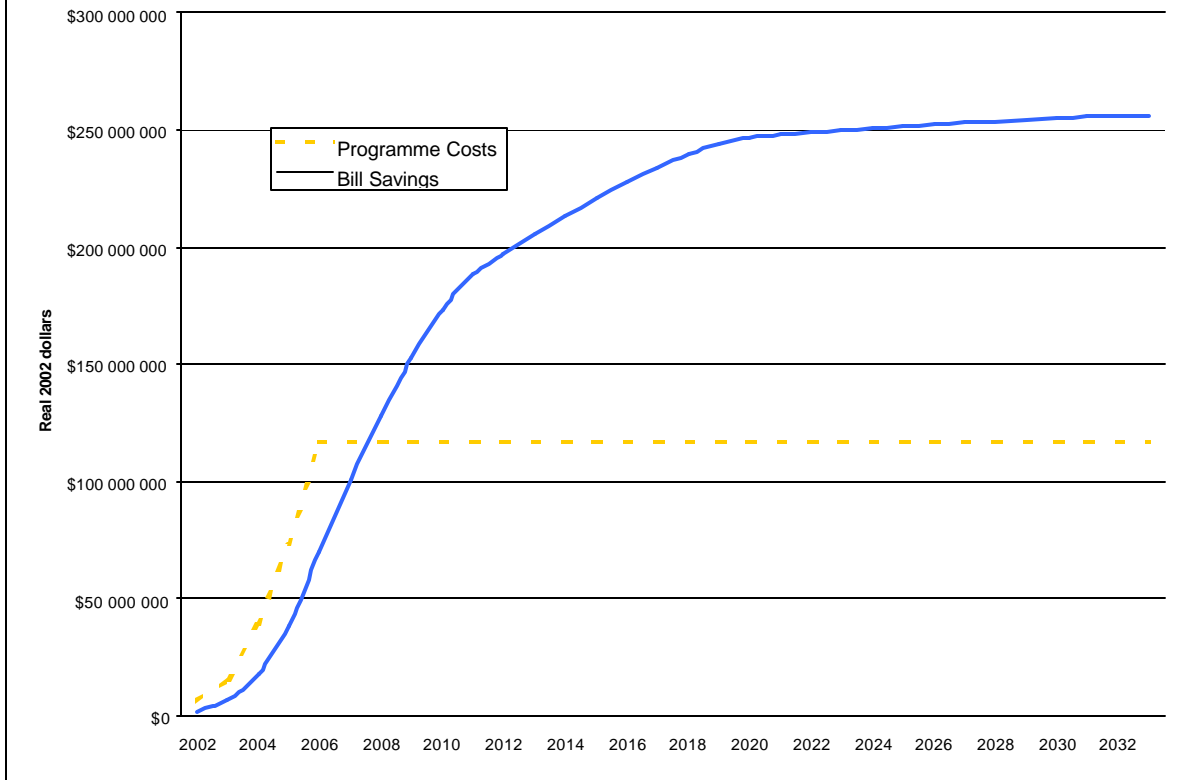
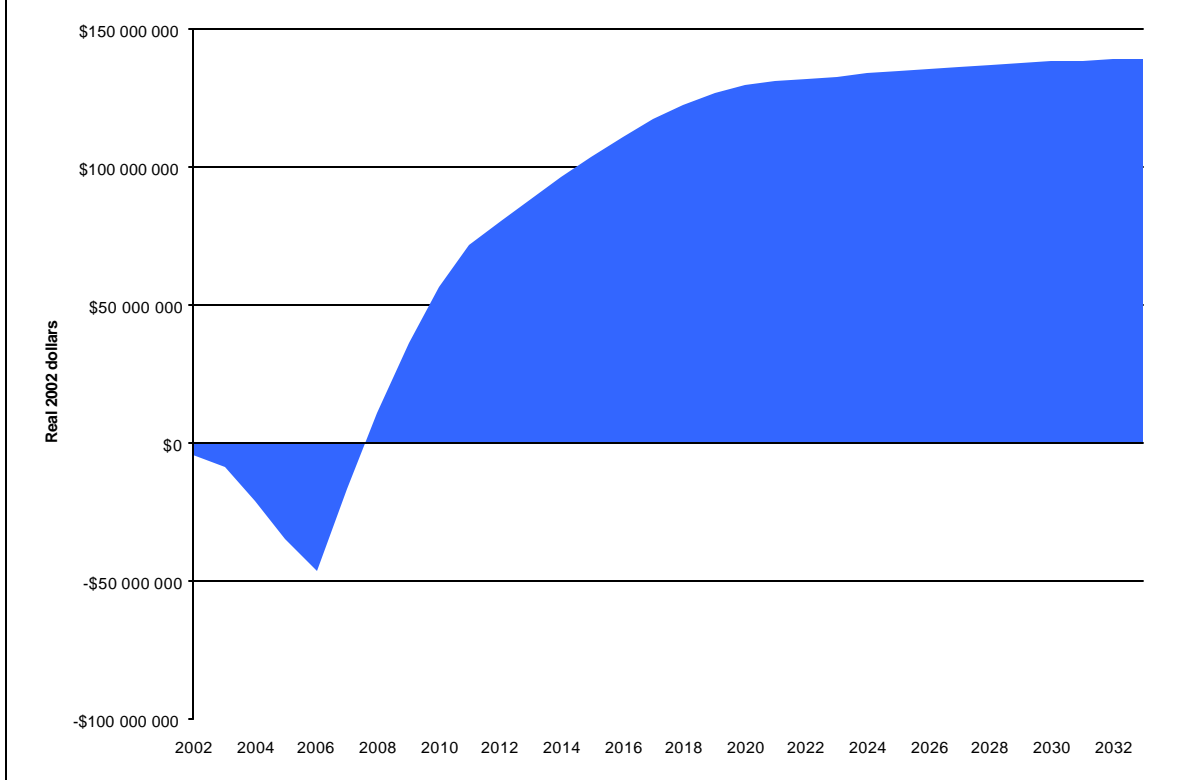


Fig. 10. Cumulative Net Benefits



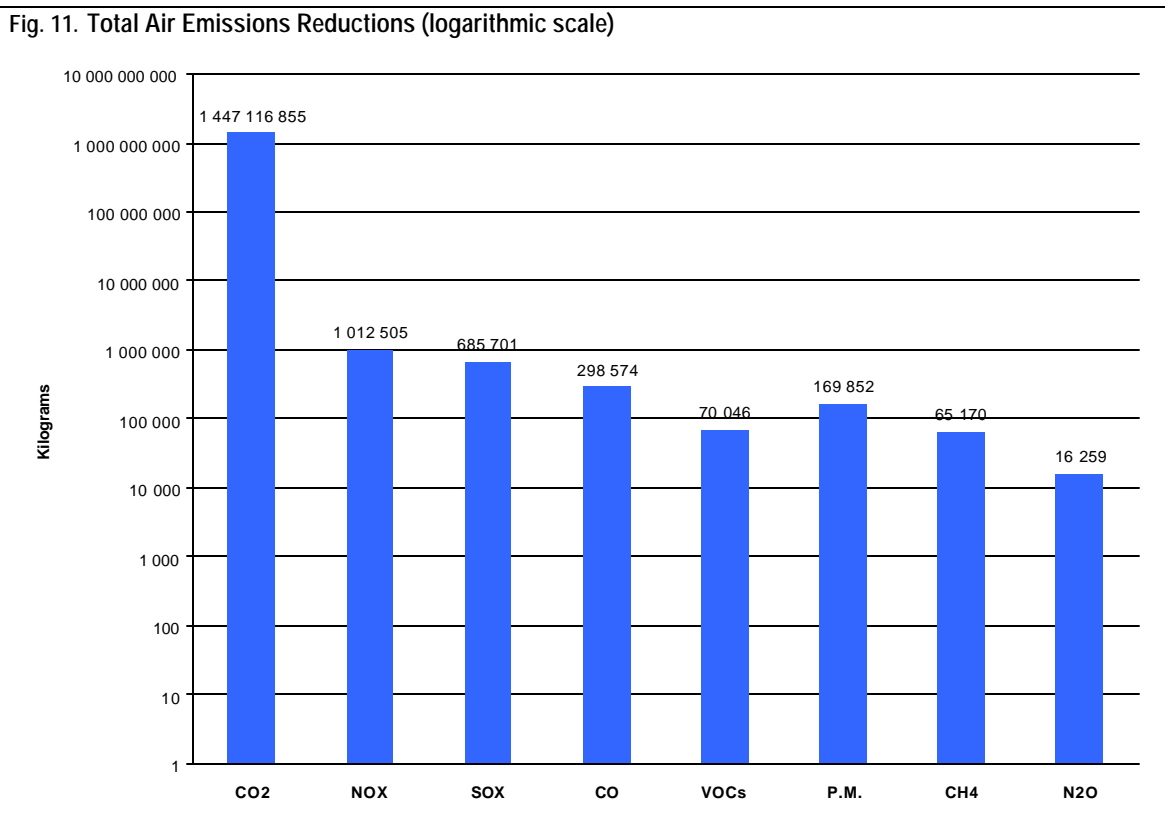
Our analysis of the costs and benefits of the LIEEP indicates that it is clearly a preferable policy tool for poverty reduction. More specifically, it provides only slightly less short-term benefits and significantly more long-term benefits than would a direct tax or cash rebate alternative.

Furthermore, this superiority in terms of net economic benefits to participants comes in addition to the programme's other, societal benefits, described in the following two sections.

## 6. Environmental Benefits

In addition to its benefits for low-income Canadians, the LIEEP seeks to reduce the environmental impacts of energy use and production. To assess the environmental impacts of the programme, we multiplied the volumes of each type of energy saved by certain emissions factors. These factors represent, for oil and natural gas, the typical emissions per unit burned in existing home heating units. For electricity, the factors used represent the emissions associated with future, state-of-the-art electric power plants.<sup>5</sup>

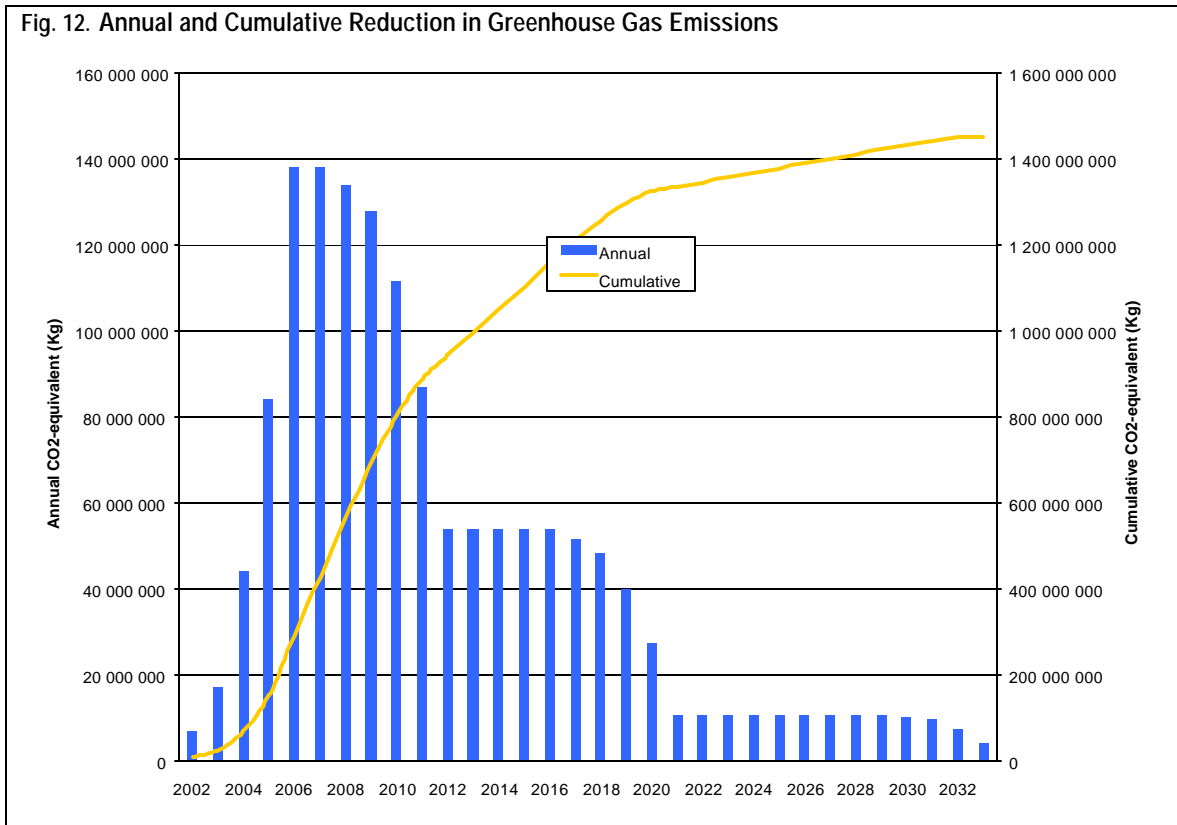
Figure 11 illustrates, on a logarithmic scale, the LIEEP's total direct emissions reductions for CO<sub>2</sub>, NO<sub>x</sub>, SO<sub>x</sub>, carbon monoxide (CO), volatile organic compounds (VOC), particulate matter (PM), methane (CH<sub>4</sub>) and N<sub>2</sub>O.



<sup>5</sup> The use of average stock for oil and gas but marginal plants for electricity is purposeful, and accounts for the very different nature of each resource's market. As such, these choices are set to best reflect the real-world air emissions impacts of the LIEEP. See Appendix A for more discussion of the assumptions affecting electricity-related emissions.

While most of these air emissions are local or regional air pollutants, thus directly affecting human and environmental health, others – namely CO<sub>2</sub>, CH<sub>4</sub> and N<sub>2</sub>O – are key greenhouse gases likely to have atmospheric impacts. Applying standard global warming potential (GWP) factors to each of these greenhouse gases, we arrive at the total reduction in CO<sub>2</sub>-equivalent greenhouse gas emissions, which we find to be on the order of 1.45 billion kilograms, or just under 1.5 million tonnes (MT) over the life of the measures, as seen in Figure 12.

Fig. 12. Annual and Cumulative Reduction in Greenhouse Gas Emissions



To put this into perspective, 1.5 million tonnes – the bulk of which, in this case, is spread over 15-odd years – is the equivalent of just under 2% of current *annual* greenhouse gas emissions from the residential sector in Canada. While we do not seek to estimate the potential economic value of such reductions, it is also worth noting that most analysts predict that CO<sub>2</sub> credits, under an eventual cap-and-trade system, will likely trade in a range of roughly \$10 - \$100 per tonne, depending on the specific rules to be adopted. This could thus translate into economy-wide savings of an additional \$15 million to \$150 million.<sup>6</sup>

<sup>6</sup> This represents the money Canadian industry and consumers would otherwise have to spend to meet the nation's overall emissions reductions (or credit purchase) target, assuming eventual ratification of the Kyoto protocol.

## 7. Employment Impacts

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Finally, we were asked to estimate the employment impacts of the low-income energy efficiency improvement programme. To do so, we undertook to assess three types of employment impacts:

- first, jobs gained due to the measures themselves (i.e. from manufacturing and selling caulking and other weatherstripping devices, insulation, construction materials and other weatherization goods and services, etc.);
- second, jobs lost in the energy sector due to reduced domestic energy expenditures; and
- third, jobs gained throughout the economy due to respending of the savings on energy bills.

For each of these types of impacts, we applied employment coefficients developed for similar energy efficiency programmes.

In attempting to reflect these three types of impacts, we have taken care to consider the very hypothetical nature of the second, that is, of reduced employment arising from a reduction in domestic energy expenditures. Indeed, North American energy markets are currently affected with a high degree of continental integration, which is set to increase even more in the coming years. Furthermore, Canada is a net exporter of both electricity and natural gas, as well as a significant exporter of oil and oil products. Given these factors, it is unlikely that a reduction in domestic energy consumption would result in an equivalent reduction in Canadian energy output. Rather, a large share, if not the bulk of such domestic reductions in energy expenditures are likely to be compensated by an equivalent increase in energy exports.

For this reason, we have chosen to adopt three scenarios regarding the degree of affected jobs that would be maintained due to compensating exports: 0%, 50% and 100%.

Using the middle scenario, i.e. an export compensation rate of 50%, our analysis found that the LIEEP would result in a net gain of some 3,753 person-years of employment. More specifically, it would lead to some 1,776 person-years employment from installation of the measures, and in an additional 1,977 person-years from respending of the savings on consumers' energy bills. On the other hand, that same reduction in energy bills would result in the loss of 1,152 person-years employment in the energy sector, assuming an export compensation rate of 50%. This last figure would drop to zero assuming a compensation rate of 100%, and would increase to 2,305 assuming a compensation rate of 0%.

Figure 13 illustrates the annual employment impact of the programme, net of any losses, using the middle scenario for compensating energy exports. As can be seen from this graph, the bulk of employment gains would occur over the first five years of the LIEE programme, with peak annual employment gains topping 900 new jobs.

Finally, Figure 14 indicates the cumulative net employment impact for each scenario.

Fig. 13. Net Annual and Cumulative Employment Impacts (middle scenario)

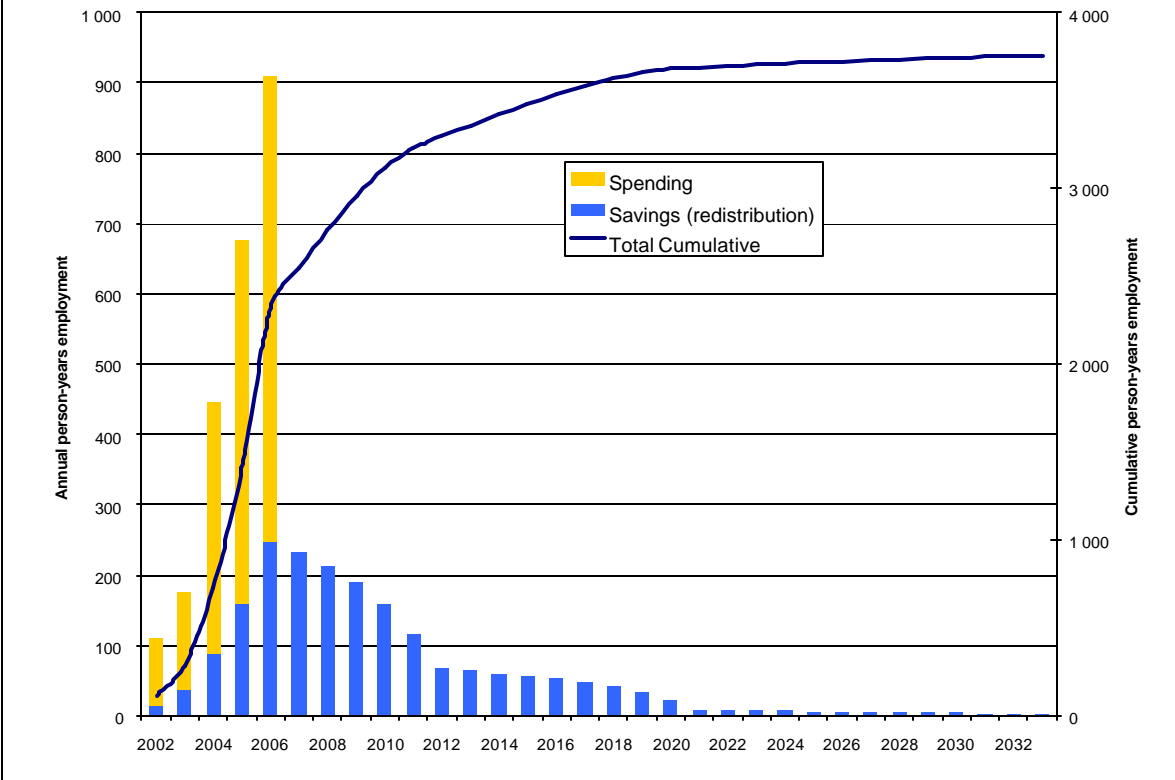
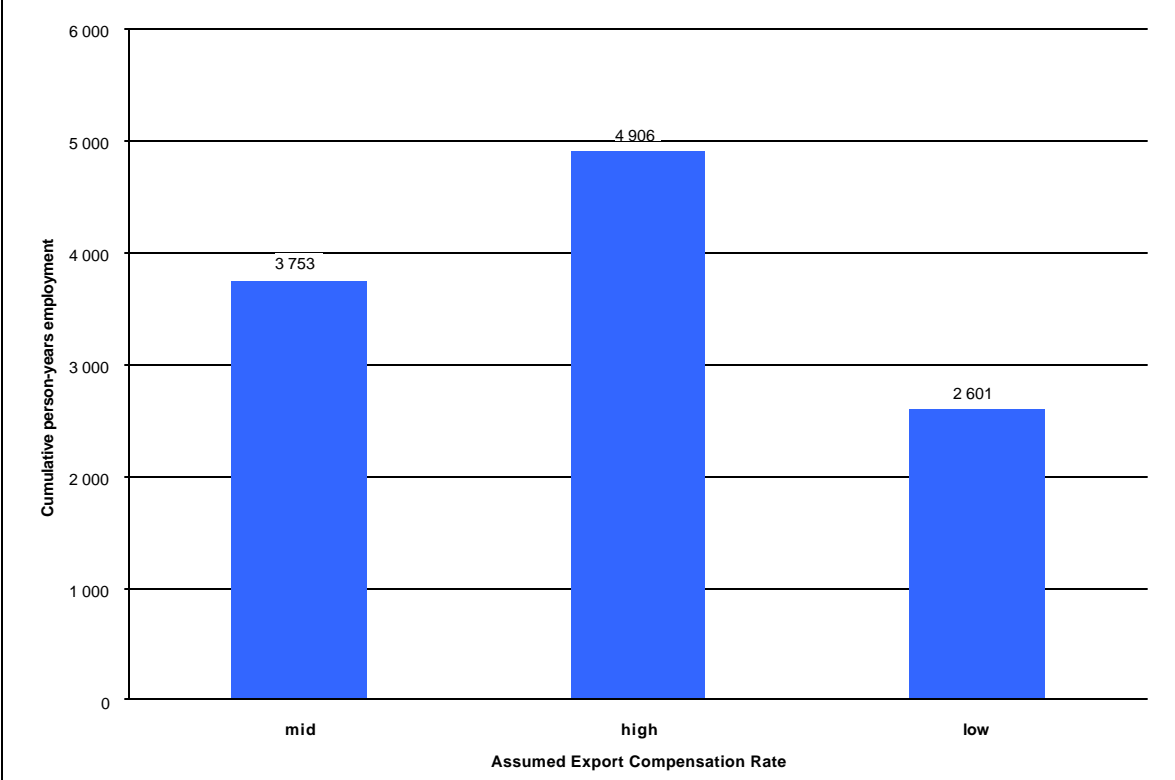


Fig. 14. Net Cumulative Employment Impacts (all scenarios)



# **Appendix A. Discussion of Assumptions**

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## **ECONOMIC ASSUMPTIONS**

### **Inflation**

We have set inflation at 2% annually, that is, mid-way in the Bank of Canada's target range of 1% - 3%.

### **Discount rate for programme costs**

We have chosen to discount programme costs at 6%, reflecting the average cost of the Canadian government's current debt (put differently, this reflects the value of debt payments in time).

### **Discount rate for programme benefits**

Choosing an appropriate discount rate for low-income consumers is difficult. On the one hand, low-income Canadians have significantly less access to credit and significantly less savings than average consumers, translating into a higher degree of respending of additional revenue or bill reductions. Assuming that all such gains will be respent on consumer goods and services (as opposed to debt relief or savings), one could suggest the appropriate rate of discount would merely be the rate of inflation. This rate, at roughly 2%, would be significantly lower than the discount rates typically applied to consumers or to governments.

On the other hand, low-income consumers will often respent the savings immediately to meet basic needs such as food and shelter. Assuming that all bill savings will be respent in this way, the appropriate rate of discount could in theory approach 100%.

Unfortunately, there is no standard for treating low-income Canadians' time-valuation of money. For the purposes of this assessment, we therefore chose to offer a sensitivity analysis by providing the results for three scenarios of discount rates: 6%, 8% and 10%. We feel this range is broad enough to account for a variety of situations (some of which fall outside the extremes, but the combined effect of which is likely to fall somewhere within the range). We do, however, find the possibility that low-income consumers' discount rates will actually be higher to be a legitimate concern worthy of mention.



## **ENERGY ASSUMPTIONS**

### **Participant breakup by heating source**

We assume that participants in the programme will mirror, in terms of heating sources, the energy source distribution of current Canada-wide residential heating loads. According to the federal Office of Energy Efficiency, Canadian residential home heating loads in 1998 were served in the following proportions: electricity 16.8%, natural gas 53.4%, heating oil 14.3% and all others, including wood, propane and coal, a further 15.5%.<sup>7</sup> For simplicity, we chose to limit our energy type categories to the first three, the remainder being reapportioned into these three categories according to their initial respective weights. As such, our model breaks up home heating loads in the following way:

| Electricity | Natural gas | Heating oil |
|-------------|-------------|-------------|
| 19.9%       | 63.1%       | 17.0%       |

### **Pre-visit consumption**

For purposes of determining the pre-LIEEP consumption rates of potential participants, we assume that their space heating loads reflect the average in Canada, as follows<sup>8</sup>:

| Electricity (kWh) | Natural gas (m <sup>3</sup> ) | Heating oil (litres) |
|-------------------|-------------------------------|----------------------|
| 12,053            | 2,072                         | 2,159                |

This is founded on the assumption that the following two distinctions will tend to cancel themselves out: on the one hand, low-income customers will tend to have smaller dwellings to heat; on the other hand, these same dwellings will tend to be less well insulated, as well as being serviced by older – and therefore less efficient (in the case of natural gas and heating oil) – furnaces.

### **Energy prices**

*Electricity:* We use an average post-tax electricity price of 8.88¢/kWh. This is the unweighted average of after-tax rates applicable to typical residential customers using 1000 kWh per month as of May 1, 2000 in the largest cities in each of Canada's ten provinces, as follows:<sup>9</sup>

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<sup>7</sup> Department of Natural Resources, Office of Energy Efficiency, customized results table produced at [http://oee1.NRCan.gc.ca/dpa/data\\_e/database\\_e.cfm](http://oee1.NRCan.gc.ca/dpa/data_e/database_e.cfm).

<sup>8</sup> These data were kindly provided for this analysis by the *Canadian Residential Energy End-Use Data and Analysis Centre* in Halifax, Nova Scotia.

<sup>9</sup> Hydro-Québec, *Comparison of Electricity Prices in Major North American Cities – Rates Effective May 1, 2000*, p. 30 and 36, 2000.

|                    | Rate ( $\$/kWh$ ) | Applicable taxes ( $\$/kWh$ ) | Rate incl. Taxes ( $\$/kWh$ ) |
|--------------------|-------------------|-------------------------------|-------------------------------|
| St-John's, NFLD    | 8.37              | 1.25                          | 9.62                          |
| Charlottown, PEI   | 10.06             | 0.70                          | 10.76                         |
| Moncton, NB        | 9.14              | 1.37                          | 10.51                         |
| Halifax, NS        | 9.40              | 1.40                          | 10.80                         |
| Montréal, QC       | 6.03              | 0.91                          | 6.94                          |
| Toronto, ON        | 8.32              | 0.58                          | 8.90                          |
| Winnipeg, MB       | 5.89              | 0.98                          | 6.87                          |
| Regina, SK         | 8.20              | 1.45                          | 9.65                          |
| Edmonton, AB       | 7.51              | 0.53                          | 8.04                          |
| Vancouver, BC      | 6.12              | 0.63                          | 6.75                          |
| Unweighted average | 7.90              | 0.98                          | 8.88                          |

*Natural gas:* We use an estimate of 58.4¢/m<sup>3</sup> as the marginal avoided post-tax rate for natural gas for winter space heating. This estimate is derived from assumptions regarding commodity, transportation and distribution rates and taxes, as follows:

| Commodity prices     | T/D & Storage prices | Applicable taxes    | Total Rate incl. taxes |
|----------------------|----------------------|---------------------|------------------------|
| 32.0¢/m <sup>3</sup> | 20.0¢/m <sup>3</sup> | 6.4¢/m <sup>3</sup> | 58.4¢/m <sup>3</sup>   |

Regarding commodity prices, gas sold at roughly 32¢/m<sup>3</sup> in December 2000.<sup>10</sup> While this reflects a significant increase over previous years, Enerdata expects prices to continue their upward trend – increasing to nearly 50¢/m<sup>3</sup> by next winter and more by December 2002. Most analysts believe prices will drop thereafter, once increased production kicks in. By limiting the short-term price jump to its current rate, and setting annual increases thereafter at inflation (energy prices are used in this analysis for a period of 35 years), we believe this to be a reasonable, time-weighted reflection of future gas prices on the whole.

Regarding combined T&D and storage rates, these differ according to geographic location; however, rates for delivery in Toronto by Enbridge Consumers Gas are currently, for a typical residential heat and hot water customer, roughly 15¢/m<sup>3</sup>, while the same service provided in Montréal by Gaz Métropolitain will cost roughly 30.3¢/m<sup>3</sup>.<sup>11</sup> These examples are likely to reflect extremes as regards the distribution component of these aggregated rates, given the relative maturity and immaturity of their respective distribution grids. Given that transportation rates to the western provinces will be lower (all things being equal), we have assumed an average T&D and storage rate of 20¢/m<sup>3</sup>, bringing the total average pre-tax rate to 52¢/m<sup>3</sup>. Finally, we have assumed an average blended tax rate of 12.4%.<sup>12</sup>

<sup>10</sup> Source: Enerdata, Dec. 11, 2000.

<sup>11</sup> Source for Toronto: [http://www.cgc.enbridge.com/A/A15-03\\_r-rates.html](http://www.cgc.enbridge.com/A/A15-03_r-rates.html). Source for Montréal: Société en commandite Gaz Métropolitain, R-3444-2000, Dossier tarifaire 2001, SCGM-19, doc. 16, p. 33, May 31, 2000.

<sup>12</sup> This is the average tax rate applicable to electricity sales in each of the ten provinces.

*Heating oil:* We use an estimate of 64.6¢/litre as the marginal avoided post-tax rate for home heating oil for winter space heating. This estimate is based on the Canada-wide average retail price of home heating oil in the month of September, 2000, as follows:

| Retail pre-tax price | Applicable taxes | Ave. post-tax price |
|----------------------|------------------|---------------------|
| 57.5¢/litre          | 7.1¢/litre       | 64.6¢/litre         |

September 2000 is the most recent month for which reliable statistical data is available.<sup>13</sup> This particular month has two weaknesses in terms of its representativity of typical winter domestic heating oil prices. On the one hand, prices tend to be significantly higher during winter months than in September.<sup>14</sup> On the other hand, crude oil prices recently peaked during the month of September 2000. We assume, for the purposes of our analysis, that these two factors cancel each other out.

### **Energy price escalator**

For the purposes of this analysis, we assume energy prices will increase equally among the three main energy sources, and at a level equal to inflation, that is, by 2% per annum.

### **SPECIFIC MEASURES ASSUMPTIONS**

The choice of individual measures as well as the proposed roll-out and expected savings were provided by our clients.

It is important to note that the programme itself was designed as a coherent package of interdependent measures, whose real-life performance will rely heavily on each other's implementation. For example, high-precision electronic programmable thermostats are unlikely to achieve their expected performance – in homes previously affected with very poor insulation – in the absence of significant weatherization services. For this reason, the following measure-by-measure breakdown should be read with some reserve.

The Low-Income Energy Efficiency programme is comprised of two “entry point” measures, one for each main market segment (tenants and owners), as well as subsequent measures. For the low-income tenant market, 136,667 participants will receive measure *1a* – a free education and weatherstripping visit –, while 50% of these same participants will also receive measure *1b* – installation of free electronic programmable thermostats. For the low-income home owners market, some 30,750 participants will receive measure *1a* and 34,167 will receive measure *1b*. Furthermore,

<sup>13</sup> Statistics Canada and Natural Resources Canada, *Energy Statistics Handbook*, November 2000, p. 10.14.

<sup>14</sup> Average price in December 1999, for example, was some 21% higher than in September 1999.

those same 34,167 home-owner participants to measure *1b* will also receive measure *2a* – a free, customized “EnerGuide for Houses” visit and diagnosis as well as weatherstripping measures. Finally, half of those same participants will receive measure *2b* – significant weatherization home renovations. Overall, measure *1a* will be delivered 167,417 times; measure *1b* will be delivered 102,500 times; measure *2a* will be delivered 34,167 times; and measure *2b* will be delivered 17,083 times.

NGOs expect to be able to deliver measure *1a* – education and weatherstripping visits – at a charge of \$300 per participant, which should cover all materials, labour and overhead. The measure is expected to result in energy savings of 10% of the participant’s annual heating bill, and have a useful life of 6 years. These estimates are based on detailed studies conducted for similar programmes applied in Canada in the past.

NGOs expect to be able to deliver measure *1b* – installation of programmable thermostats – at an average charge of \$150 per participant (assuming an average 2 to 3 thermostats per household), which should cover all materials, labour and overhead. The measure is expected to result in energy savings equivalent to an additional 10% of the participant’s annual heating load, and have a useful life of 15 years. These estimates are based on detailed studies conducted for similar programmes applied in both Canada and the U.S. in the past.

NGOs expect to be able to deliver measure *2a* – “EnerGuide for Houses” visits and diagnoses combined with weatherstripping – at a total charge of \$400 per participant, which should cover all materials, labour and overhead. This same measure will result in energy savings of 10% of the participant’s annual heating bill, and have a useful life of 6 years. These estimates are precisely the same as for measure *1a*.

Finally, NGOs expect to be able to deliver measure *2b* – weatherization home renovations – at a charge of \$3000 per participant, which should cover all materials, labour and overhead. This same measure is expected to result in energy savings of 15% *over and above* the savings already generated from measure *2a*, which all participants to *2b* will already have received. These additional savings have a useful life of 28 years. These estimates are based on detailed studies conducted for similar programmes applied in both Canada and the U.S. in the past.

## **PARTICIPANT ASSUMPTIONS**

The proposed LIEE programme would reach, among tenants, 2,667 households in year 1, 7,333 in year 2, 20,000 in year 3, 40,000 in year 4 and 66,667 in year 5; among home owners, it would reach 1,333 households in year 1, 3,667 in year 2, 10,000 in year 3, 20,000 in year 4 and 33,333 in year 5. As discussed earlier, each tenant or home-owning household will receive a minimum of one and a maximum of three free services. The following table details the participation rates proposed by our clients, as well as the total number of visits and of measures installed.

| Year          | Individual Measures              |               |                              |               |                     |                    | Total Measures |                | Total Visits   |               |
|---------------|----------------------------------|---------------|------------------------------|---------------|---------------------|--------------------|----------------|----------------|----------------|---------------|
|               | 1a) Education & weatherstripping |               | 1b) Programmable thermostats |               | 2a) Ener-Guide & WS | 2b) Weatherization |                |                |                |               |
|               | Tenants                          | Owners        | Tenants                      | Owners        | Owners              | Owners             | Tenants        | Owners         | Tenants        | Owners        |
| 2002          | 2,667                            | 600           | 1,333                        | 667           | 667                 | 333                | 4,000          | 2,267          | 2,667          | 1,333         |
| 2003          | 7,333                            | 1,650         | 3,667                        | 1,833         | 1,833               | 917                | 11,000         | 6,233          | 7,333          | 3,667         |
| 2004          | 20,000                           | 4,500         | 10,000                       | 5,000         | 5,000               | 2,500              | 30,000         | 17,000         | 20,000         | 10,000        |
| 2005          | 40,000                           | 9,000         | 20,000                       | 10,000        | 10,000              | 5,000              | 60,000         | 34,000         | 40,000         | 20,000        |
| 2006          | 66,667                           | 15,000        | 33,333                       | 16,667        | 16,667              | 8,333              | 100,000        | 56,667         | 66,667         | 33,333        |
| <b>S-tot.</b> | <b>136,667</b>                   | <b>30,750</b> | <b>68,333</b>                | <b>34,167</b> | <b>34,167</b>       | <b>17,083</b>      | <b>205,000</b> | <b>116,167</b> | <b>136,667</b> | <b>68,333</b> |
| <b>Total</b>  | <b>167 417</b>                   |               | <b>102,500</b>               |               | <b>34,167</b>       | <b>17,083</b>      | <b>321,167</b> |                | <b>205,000</b> |               |

## ENVIRONMENTAL ASSUMPTIONS

### Underlying assumptions

For assessing environmental impacts, we first chose the underlying assumptions concerning the marginal effects of reduced consumption on each principal energy source.

For gas and heating oil, the effect is direct; that is, each 1% reduction in gas- or oil-fired heat load is assumed to result in an equivalent reduction in gas or oil consumption.

For electricity, however, the situation is far more complex. For example, a reduction in electric heat loads in Québec, Manitoba or British Columbia does not result in an equivalent reduction in hydroelectric output, but rather, in an equivalent reduction in the *need* to build and operate a future power plant. If the nature of power plant technology were static, then we could simply assume that the marginal effect would be equal to the existing stock, e.g., the same type of hydroelectric plant in the case of those provinces, or the same mix of hydro, oil, gas and nuclear plants in the case of Ontario, for example. However, power plant technology is rapidly evolving.

For this reason, we have chosen to assume that any reduction in electric heat loads results in an equivalent reduction in electric output from a natural gas-fired combined-cycle gas turbine (CCGT) plant. Indeed, CCGTs are widely recognized in North America as the marginal power technology both currently and for at least a decade or two to come.

Among the many options for CCGTs, we have chosen the emissions characteristics of a state-of-the-art power plant boasting a water-steam injection emissions control system and CO<sub>2</sub> emissions of roughly 280 Kg/MWh. It is worth noting that this is lower than the emissions factor defined for “best technology” by the U.S. State and Territorial

Air Pollution Program Administrators and the U.S. Association of Local Air Pollution Control Officials (304 Kg/MWh).<sup>15</sup> It is also significantly lower than the emissions factor for a sample “state-of-the-art” CCGT plant recently proposed for location in Athens, N.Y. (362 KG/MWh).

While the efficiency and emissions characteristics we use are certainly far superior to even the average of new CCGTs coming on line today (not to mention the emissions from non-CCGT additions), we feel it is reasonable to assume that as power plant technology continues to improve, market and regulatory demands will result in the state-of-the-art becoming the norm. Still, it is possible that this assumption is too optimistic, resulting in an understating of the emissions reductions resulting from the LIEEP.

### Resulting emissions coefficients

Given the above, we use the following emissions factors:

|                  | <i>Electric (Kg/MWh)<sup>16</sup></i> | <i>Gas (Kg/m<sup>3</sup>)<sup>17</sup></i> | <i>Oil (Kg/litre)<sup>18</sup></i> |
|------------------|---------------------------------------|--|------------------------------------|
| CO <sub>2</sub>  | 283,867867                            | 1,880000                                   | 2,830000                           |
| NO <sub>x</sub>  | 0,325158                              | 0,000774                                   | 0,003086                           |
| SO <sub>x</sub>  | 0,008722                              | 0,000015                                   | 0,005294                           |
| CO               | 0,086193                              | 0,000260                                   | 0,000858                           |
| VOCs             | 0,005316                              | 0,000112                                   | 0,000119                           |
| P.M.             | 0,017109                              | 0,000223                                   | 0,000429                           |
| CH <sub>4</sub>  | 0,022297                              | 0,000043                                   | 0,000214                           |
| N <sub>2</sub> O | 0,007742                              | 0,000020                                   | 0,000006                           |

We have also used the following standard greenhouse warming potential (GWP) coefficients for the three principal greenhouse gases: CO<sub>2</sub>=1, CH<sub>4</sub>=21 and N<sub>2</sub>O=310.

<sup>15</sup> STAPPA/ALAPCO, *Reducing Greenhouse Gases and Air Pollution: A Menu of Harmonized Options*, October 1999.

<sup>16</sup> Source: United States Environmental Protection Agency (EPA), *Emissions Factor Documentation for AP-42 Section 3.1 Stationary Gas Turbines*, April 2000, tables 3.4.1 and 3.1-2a. Where different options were available, we chose data for plants using a water-steam injection control method, which tends to be superior to other emissions control methods.

<sup>17</sup> Source: For CO<sub>2</sub>, CH<sub>4</sub> and N<sub>2</sub>O we applied most recent available data from Environment Canada. Environment Canada, *Canada's Greenhouse Gas Inventory – 1997 Emissions and Removals with Trends*, April 1999, p. 101. For other emissions, we used Consumers Gas, *EBRO 490*, Exhibit D2, Tab 6, Schedule 1, page IV-21.

<sup>18</sup> Source: For CO<sub>2</sub>, CH<sub>4</sub> and N<sub>2</sub>O we applied most recent available data from Environment Canada (see reference above). For other emissions, we used Alliance to Save Energy, American Council for an Energy Efficient Economy, Natural Resources Defense Council and Union of Concerned Scientists, *America's Energy Choices – Technical Appendixes*, 1992, p. I-15.

## **EMPLOYMENT ASSUMPTIONS**

In order to estimate employment impacts from the LIEEP, we first estimate the impacts of the money being spent to improve participants' energy efficiency. For this we have chosen an employment coefficient of 15.2 job-years per \$1 million. This coefficient is the result of detailed modelling of a similar energy efficiency programme evaluated in 1996 for the Province of Québec. Specifically, it was generated by the Québec Statistical Bureau (*Bureau de la statistique du Québec*) using a linear intersectoral model.<sup>19</sup> There is no reason that we are aware of for which the impact of spending on energy efficiency improvements would be significantly different in the remainder of the country.

In addition to the impact from direct energy efficiency spending, the LIEEP will also affect employment in Canada in two ways: (a) spending on energy, in the form of payments to utilities and other energy providers, will be reduced, with a resulting reduction in employment in related sectors (exploration / generation, transmission / transportation, storage and distribution), and (b) the money saved on energy bills will be redistributed differently throughout the economy (largely by increased purchases of consumer goods and marginally by increased savings investments), resulting in the creation of new jobs.

To account for employment losses, we first applied an energy-industry coefficient of 9.0 job-years per \$1 million. This coefficient is borrowed from Hydro-Québec, and represents a weighted blend of employment coefficients for the utility's electricity generation, transmission and distribution activities.<sup>20</sup> The choice of Hydro-Québec's employment coefficient may overstate the nationwide effect of the energy industry, given that the Québec utility is likely even more self-sufficient than the Canadian energy industry as a whole. Furthermore, since this coefficient was determined in 1992, it does not reflect significant labour productivity gains ushered in by corporate downsizing both within Hydro-Québec and throughout the energy industry since that time. Since this coefficient is used to determine job losses associated with the LIEEP, it may as such overestimate such losses and lead to underestimating net job gains.

Second, we chose to account for the likelihood of significant compensating energy exports. In other words, we chose to reflect the likelihood that, given current and forecasted continental integration of energy markets, a certain percentage of domestic sales losses due to the LIEEP will be compensated by equivalent increases in energy commodity exports. For the purposes of our analysis, we have chosen to assess three scenarios: a middle scenario in which 50% of jobs potentially affected by lost domestic sales are maintained due to export increases; a high scenario in which increased exports compensate for 100% of potential losses associated with reduced domestic demand; and a low scenario in which the export compensation rate is set at 0%.

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<sup>19</sup> Bureau de la statistique du Québec, *Étude d'impact économique pour le Québec de la rénovation éconergétique de bâtiments*, for the Ministère des Ressources naturelles, Direction de l'efficacité énergétique, July 9, 1996, 66 p.

<sup>20</sup> Hydro-Québec, *Plan de développement 1993 (proposition)*, 1992, annexes 2 and 3.

Finally, to account for the effect of the redistribution throughout the economy of domestic energy bill savings, we once again turned to the study conducted in 1996 for the *Bureau de la statistique du Québec*, which uses a coefficient of 12.22 job-years per \$1 million respend after bills savings.<sup>21</sup> Again, there is no reason to believe results would differ significantly in the rest of the country.

The complete employment coefficients are therefore as follows:

| Programme spending<br>(p-y/\$M) | Redistribution of energy bill savings<br>(p-y/\$M) |      |       |        |            |             |            |
|---------------------------------|--|------|-------|--------|------------|-------------|------------|
|                                 | Lost   |      |       | Gained | Net gained |             |            |
|                                 | Mid  | High | Low   |        | Mid        | High        | Low        |
| <b>15.2</b>                     | (4.5)  | 0.0  | (9.0) | 12.2   | <b>7.7</b> | <b>12.2</b> | <b>3.2</b> |

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<sup>21</sup> It is worth noting that the effect of export compensation rates on net job losses in no way affects the job gains from the redistribution of domestic savings.



## Appendix B. Summary of Results

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*[available in PDF or paper versions only]*

|    | A                                       | B   | C                    | D                    | E                            | F | G   | H |
|----|---|---|----------------------|----------------------|------------------------------|---|---|---|
| 1  | <b>Summary of Key Results</b>           |   |                      |                      |                              |   |   |   |
| 2  |   |   |                      |                      |                              |   |   |   |
| 3  |   |   |                      |                      |                              |   |   |   |
| 4  |   | <b>Primary Quantities (all scenarios)</b> |                      |                      |                              |   | <b>Alternative Quantities (middle scenario)</b> |   |
| 5  |   | <u>Mid</u>                                | <u>High</u>          | <u>Low</u>           | <u>Units</u>                 |   |   |   |
| 6  |   |   |                      |                      |                              |   |   |   |
| 7  | <b>Energy Conservation</b>              |   |                      |                      |                              |   |   |   |
| 8  | Electric Savings                        | 830 845 999                               | n.a.                 | n.a.                 | kWh                          |   | 68 933 households' annual consumption           |   |
| 9  | Gas Savings                             | 453 285 442                               | n.a.                 | n.a.                 | m <sup>3</sup>               |   | 218 758 households' annual consumption          |   |
| 10 | Oil Savings                             | 126 886 834                               | n.a.                 | n.a.                 | litres                       |   | 58 760 households' annual consumption           |   |
| 11 |   |   |                      |                      |                              |   | 346 450   |   |
| 12 | <b>Costs and Benefits</b>               |   |                      |                      |                              |   |   |   |
| 13 | Ave. Annual Cost                        | \$14 605 428                              | n.a.                 | n.a.                 | real dollars                 |   | \$17 284 151 current dollars                    |   |
| 14 | Lifetime Direct Costs                   | \$116 843 428                             | n.a.                 | n.a.                 | real dollars                 |   | \$138 273 210 current dollars                   |   |
| 15 | Lifetime Direct Benefits                | \$256 099 017                             | \$297 861 922        | \$222 756 046        | real dollars                 |   | \$513 840 865 current dollars                   |   |
| 16 | Net Direct Benefit                      | <b>\$139 255 590</b>                      | <b>\$181 018 494</b> | <b>\$105 912 618</b> | <b>real dollars</b>          |   | \$375 567 654 current dollars                   |   |
| 17 | B/C Ratio                               | 2,19                                      | 2,55                 | 1,91                 |                              |   | n.a.  |   |
| 18 | Ave. Bill Savings                       | \$1 249                                   | \$1 453              | \$1 087              | real dollars per participant |   | \$3 760 current dollars per participant         |   |
| 19 |   |   |                      |                      |                              |   |   |   |
| 20 | <b>Emissions Reductions</b>             |   |                      |                      |                              |   |   |   |
| 21 | CO <sub>2</sub>                         | 1 447 116 855                             | n.a.                 | n.a.                 | kilograms                    |   | 1 447 117 tonnes                                |   |
| 22 | NOX                                     | 1 012 505                                 | n.a.                 | n.a.                 | kilograms                    |   | 1 013 tonnes                                    |   |
| 23 | SOX                                     | 685 701                                   | n.a.                 | n.a.                 | kilograms                    |   | 686 tonnes                                      |   |
| 24 | CO                                      | 298 574                                   | n.a.                 | n.a.                 | kilograms                    |   | 299 tonnes                                      |   |
| 25 | VOCs                                    | 70 046                                    | n.a.                 | n.a.                 | kilograms                    |   | 70 tonnes                                       |   |
| 26 | P.M.                                    | 169 852                                   | n.a.                 | n.a.                 | kilograms                    |   | 170 tonnes                                      |   |
| 27 | CH <sub>4</sub>                         | 65 170                                    | n.a.                 | n.a.                 | kilograms                    |   | 65 tonnes                                       |   |
| 28 | N <sub>2</sub> O                        | 16 259                                    | n.a.                 | n.a.                 | kilograms                    |   | 16 tonnes                                       |   |
| 29 | GHG Emissions (CO <sub>2</sub> -equiv.) | 1 453 525 814                             | n.a.                 | n.a.                 | kilograms                    |   | 1 453 526 tonnes                                |   |
| 30 | % of Cdn. 2000                          | 0,21%                                     | n.a.                 | n.a.                 |                              |   |   |   |
| 31 | % of Cdn. Resid. 2000                   | 1,80%                                     | n.a.                 | n.a.                 |                              |   |   |   |
| 32 |   |   |                      |                      |                              |   |   |   |
| 33 | <b>Employment Impact</b>                |   |                      |                      |                              |   |   |   |
| 34 | Jobs Lost                               | (1 152,4)                                 | 0,0                  | (2 304,9)            | person-years employment      |   |   |   |
| 35 | Jobs Gained                             | 4 905,6                                   | 4 905,6              | 4 905,6              | person-years employment      |   |   |   |
| 36 | Net Jobs Created                        | 3 753,1                                   | 4 905,6              | 2 600,7              | person-years employment      |   |   |   |
| 37 |   |   |                      |                      |                              |   |   |   |
| 38 | <b>Beneficiaries</b>                    |   |                      |                      |                              |   |   |   |
| 39 | Households                              | 205 000                                   | n.a.                 | n.a.                 | households                   |   |   |   |
| 40 | Low-income individuals                  | 451 000                                   | n.a.                 | n.a.                 | individuals                  |   |   |   |
| 41 | % of low-income pop.                    | 5,9%                                      | n.a.                 | n.a.                 | of total                     |   |   |   |

## **Appendix C. Summary of Assumptions**

*[available in PDF or paper versions only]*

|    | A   | B   | C   | D                                   | E                             | F                         | G             |
|----|---|---|---|-------------------------------------|-------------------------------|---------------------------|---------------|
| 1  | <b>Key Assumptions</b>                      |   |   |                                     |                               |                           |               |
| 2  |   |   |   |                                     |                               |                           |               |
| 3  |   |   |   |                                     |                               |                           |               |
| 4  | <b>Economic</b>                             |   |   |                                     |                               |                           |               |
| 5  | Inflation                                   | 2,00%   |   |                                     |                               |                           |               |
| 6  | Nominal Discount Rates                      | <i>mid</i>  | <i>low</i>                                  | <i>high</i>                         |                               |                           |               |
| 7  | Benefits                                    | 8,0%  | 6,0%  | 10,0%                               |                               |                           |               |
| 8  | Costs (government rate)                     | 6,0%  | <i>n.a.</i>                                 | <i>n.a.</i>                         |                               |                           |               |
| 9  |   |   |   |                                     |                               |                           |               |
| 10 |   |   |   |                                     |                               |                           |               |
| 11 | <b>Energy</b>                               |   |   |                                     |                               |                           |               |
| 12 | Heat Type:                                  | <i>Elec (kWh)</i>   | <i>Gas (m³)</i>                             | <i>Oil (litres)</i>                 | <i>Others</i>                 |                           |               |
| 13 | 1998 residential end-use (PJ)               | 128,88  | 409,00                                      | 109,86                              | 118,75                        |                           |               |
| 14 | Participants distribution                   | 16,8%   | 53,4%                                       | 14,3%                               | 15,5%                         |                           |               |
| 15 | Participants distribution (integ. "Others") | 19,9%   | 63,1%                                       | 17,0%                               |                               |                           |               |
| 16 | Average pre-visit consumption:              | 12 053  | 2 072                                       | 2 159                               |                               |                           |               |
| 17 | Unit Rates (after tax)                      | \$0,089   | \$0,584                                     | \$0,646                             |                               |                           |               |
| 18 | Price escalator (annual nominal)            | 2,0%  | 2,0%  | 2,0%                                |                               |                           |               |
| 19 |   |   |   |                                     |                               |                           |               |
| 20 |   |   |   |                                     |                               |                           |               |
| 21 | <b>Specific Measures</b>                    |   |   |                                     |                               |                           |               |
| 22 |   |   |   |                                     |                               |                           |               |
| 23 |   | Cost / Part.*   | Measure Uptake                              | Energy                              | Useful life                   |                           |               |
| 24 | 1a) Education & weatherstripping            | \$300   | Tenants 67%                                 | Owners 15%                          | Savings 10,0%                 | (years) 6                 |               |
| 25 | 1b) Programmable thermostats                | \$150   | 33%   | 17%                                 | 10,0%                         | 15                        |               |
| 26 | 2a) EnerGuide & WS                          | \$400   | <i>n.a.</i>                                 | 17%                                 | 10,0%                         | 6                         |               |
| 27 | 2b) Weatherization                          | \$3 000   | <i>n.a.</i>                                 | 8%                                  | 15,0%                         | 28                        |               |
| 28 |   | <i>*Delivered; includes equipment, labour and NGO administrative costs.</i> |   |                                     |                               |                           |               |
| 29 |   |   |   |                                     |                               |                           |               |
| 30 |   |   |   |                                     |                               |                           |               |
| 31 | <b>Participation Rates</b>                  |   |   |                                     |                               |                           |               |
| 32 | Programme duration (years)                  | 5   |   |                                     |                               |                           |               |
| 33 | Low-income households in Canada             | 3 500 000   |   |                                     |                               |                           |               |
| 34 | Ave. individuals per household              | 2,2   |   |                                     |                               |                           |               |
| 35 | Total participants                          | <i>Tenants</i>  | <i>Owners</i>                               | <i>Total</i>                        |                               |                           |               |
| 36 |   | 136 667   | 68 333                                      | 205 000                             |                               |                           |               |
| 37 | % of all low-income households              | 6%  |   |                                     |                               |                           |               |
| 38 | Programme roll-out                          |   |   |                                     |                               |                           |               |
| 39 |   | <i>Year</i>   | <i>1a) Education &amp; weatherstripping</i> | <i>1b) Programmable thermostats</i> | <i>2a) EnerGuide &amp; WS</i> | <i>2b) Weatherization</i> |               |
| 40 |   |   | <i>Tenants</i>                              | <i>Owners</i>                       | <i>Owners</i>                 | <i>Owners</i>             |               |
| 41 |   | 2002  | 2 667                                       | 600                                 | 1 333                         | 667                       | 333           |
| 42 |   | 2003  | 7 333                                       | 1 650                               | 3 667                         | 1 833                     | 917           |
| 43 |   | 2004  | 20 000                                      | 4 500                               | 10 000                        | 5 000                     | 2 500         |
| 44 |   | 2005  | 40 000                                      | 9 000                               | 20 000                        | 10 000                    | 5 000         |
| 45 |   | 2006  | 66 667                                      | 15 000                              | 33 333                        | 16 667                    | 8 333         |
| 46 |   | 2007  | 0   | 0                                   | 0                             | 0                         | 0             |
| 47 |   | 2008  | 0   | 0                                   | 0                             | 0                         | 0             |
| 48 |   | 2009  | 0   | 0                                   | 0                             | 0                         | 0             |
| 49 |   |   | <b>136 667</b>                              | <b>30 750</b>                       | <b>68 333</b>                 | <b>34 167</b>             |               |
| 50 | Totals                                      |   | <b>167 417</b>                              |                                     | <b>102 500</b>                | <b>34 167</b>             | <b>17 083</b> |
| 51 |   |   |   |                                     |                               |                           |               |
| 52 |   |   |   |                                     |                               |                           |               |

|    | A  | B  | C                             | D                     | E          | F | G |
|----|--|--|-------------------------------|-----------------------|------------|---|---|
| 53 | <b>Environmental</b>                       |  |                               |                       |            |   |   |
| 54 | Electricity - Underlying hypothesis:       | Emissions offsets from marginal plants (see notes for explanation) |                               |                       |            |   |   |
| 55 | Marginal Electricity Plant:                | State-of-the-art gas-fired combined-cycle (CCGT) gas turbine units |                               |                       |            |   |   |
| 56 | Gas/Oil/Other - Underlying hypothesis:     | Emissions offsets from average existing stock                      |                               |                       |            |   |   |
| 57 | Typical emissions offsets                  | <i>Elec (kG/MWh)</i>   | <i>Gas (kG/m<sup>3</sup>)</i> | <i>Oil (KG/litre)</i> | <i>GWP</i> |   |   |
| 58 | CO <sub>2</sub>                            | 283,867867   | 1,880000                      | 2,830000              | 1          |   |   |
| 59 | NO <sub>x</sub>                            | 0,325158   | 0,000774                      | 0,003086              |            |   |   |
| 60 | SO <sub>x</sub>                            | 0,008722   | 0,000015                      | 0,005294              |            |   |   |
| 61 | CO   | 0,086193   | 0,000260                      | 0,000858              |            |   |   |
| 62 | VOCs                                       | 0,005316   | 0,000112                      | 0,000119              |            |   |   |
| 63 | P.M.                                       | 0,017109   | 0,000223                      | 0,000429              |            |   |   |
| 64 | CH <sub>4</sub>                            | 0,022297   | 0,000043                      | 0,000214              | 21         |   |   |
| 65 | N <sub>2</sub> O                           | 0,007742   | 0,000020                      | 0,000006              | 310        |   |   |
| 66 | Cdn. Y2K GHG Emissions (MT CO2-eq.)        | 694,0 (total; unrelated to column heading)                         |                               |                       |            |   |   |
| 67 | Cdn. Res. GHG Emissions (MT CO2-eq.)       | 80,8 (total; unrelated to column heading)                          |                               |                       |            |   |   |
| 68 | Conversion factor (lbs/MMBtu to kG/litre)  | 0,0204 (total; unrelated to column heading)                        |                               |                       |            |   |   |
| 69 |  |  |                               |                       |            |   |   |
| 70 |  |  |                               |                       |            |   |   |
| 71 | <b>Employment</b>                          |  |                               |                       |            |   |   |
| 72 |  | mid  | high                          | low                   |            |   |   |
| 73 | Export compensation rate (person-yrs./M\$) | 50,0%  | 0,0%                          | 100,0%                |            |   |   |
| 74 | Programme spending                         | 15,2   | 15,2                          | 15,2                  |            |   |   |
| 75 | Energy bills reduction                     | 7,7  | 12,2                          | 3,2                   |            |   |   |
| 76 | <i>Jobs lost</i>                           | <i>(4,5)</i>   | <i>0,0</i>                    | <i>(9,0)</i>          |            |   |   |
| 77 | <i>Jobs gained</i>                         | <i>12,2</i>  | <i>12,2</i>                   | <i>12,2</i>           |            |   |   |

## Appendix D. Spreadsheet: Energy Savings

*[available in PDF or paper versions only]*

|    | A                                | B                       | C                     | D                             | E          | F      | G       | H      | I          | J          | K            | L          | M          | N            | O           | P           | Q            |
|----|----------------------------------|-------------------------|-----------------------|-------------------------------|------------|--------|---------|--------|------------|------------|--------------|------------|------------|--------------|-------------|-------------|--------------|
| 1  | 1a) Education & weatherstripping | Cost / Part.*<br>300 \$ | Energy Savings<br>10% | Useful life<br>(years)<br>6,0 |            |        |         |        |            |            |              |            |            |              |             |             |              |
| 3  |                                  |                         |                       |                               |            |        |         |        |            |            |              |            |            |              |             |             |              |
| 4  |                                  |                         |                       |                               |            |        |         |        |            |            |              |            |            |              |             |             |              |
| 5  |                                  |                         |                       |                               |            |        |         |        |            |            |              |            |            |              |             |             |              |
| 6  | Years                            | Year                    | New                   | Growth<br>from t-1            | Cumulative | Elec   | Gas     | Oil    | Elec (kWh) | Gas (m³)   | Oil (litres) | Elec (kWh) | Gas (m³)   | Oil (litres) | Elec (kWh)  | Gas (m³)    | Oil (litres) |
| 7  | 1                                | 2002                    | 8 167                 |                               | 8 167      | 1 625  | 5 157   | 1 385  | 1 958 506  | 1 068 504  | 299 103      | 1 958 506  | 1 068 504  | 299 103      | 1 958 506   | 1 068 504   | 299 103      |
| 8  | 2                                | 2003                    | 12 250                | 50%                           | 20 417     | 2 437  | 7 735   | 2 078  | 2 937 758  | 1 602 756  | 448 655      | 4 896 264  | 2 671 259  | 747 758      | 6 854 769   | 3 739 763   | 1 046 861    |
| 9  | 3                                | 2004                    | 32 667                | 167%                          | 53 083     | 6 500  | 20 627  | 5 540  | 7 834 022  | 4 274 015  | 1 196 412    | 12 730 286 | 6 945 274  | 1 944 170    | 19 585 055  | 10 685 037  | 2 991 030    |
| 10 | 4                                | 2005                    | 49 000                | 50%                           | 102 083    | 9 749  | 30 940  | 8 311  | 11 751 033 | 6 411 022  | 1 794 618    | 24 481 319 | 13 356 296 | 3 738 788    | 44 066 374  | 24 041 334  | 6 729 818    |
| 11 | 5                                | 2006                    | 65 333                | 33%                           | 167 417    | 12 999 | 41 253  | 11 081 | 15 668 044 | 8 548 030  | 2 392 824    | 40 149 363 | 21 904 326 | 6 131 612    | 84 215 737  | 45 945 660  | 12 861 431   |
| 12 | 6                                | 2007                    | 0                     |                               | 167 417    | 0      | 0       | 0      | 0          | 0          | 0            | 40 149 363 | 21 904 326 | 6 131 612    | 124 365 100 | 67 849 986  | 18 993 043   |
| 13 | 7                                | 2008                    | 0                     |                               | 167 417    | 0      | 0       | 0      | 0          | 0          | 0            | 38 190 857 | 20 835 822 | 5 832 509    | 162 555 957 | 88 685 808  | 24 825 552   |
| 14 | 8                                | 2009                    | 0                     |                               | 167 417    | 0      | 0       | 0      | 0          | 0          | 0            | 35 253 099 | 19 233 067 | 5 383 855    | 197 809 056 | 107 918 875 | 30 209 407   |
| 15 | 9                                | 2010                    | 0                     |                               |            | 0      | 0       | 0      | 0          | 0          | 0            | 27 419 077 | 14 959 052 | 4 187 443    | 225 228 133 | 122 877 927 | 34 396 850   |
| 16 | 10                               | 2011                    | 0                     |                               |            | 0      | 0       | 0      | 0          | 0          | 0            | 15 668 044 | 8 548 030  | 2 392 824    | 240 896 177 | 131 425 957 | 36 789 674   |
| 17 | 11                               | 2012                    | 0                     |                               |            | 0      | 0       | 0      | 0          | 0          | 0            | 0          | 0          | 0            | 240 896 177 | 131 425 957 | 36 789 674   |
| 18 | 12                               | 2013                    | 0                     |                               |            | 0      | 0       | 0      | 0          | 0          | 0            | 0          | 0          | 0            | 240 896 177 | 131 425 957 | 36 789 674   |
| 19 | 13                               | 2014                    | 0                     |                               |            | 0      | 0       | 0      | 0          | 0          | 0            | 0          | 0          | 0            | 240 896 177 | 131 425 957 | 36 789 674   |
| 20 | 14                               | 2015                    | 0                     |                               |            | 0      | 0       | 0      | 0          | 0          | 0            | 0          | 0          | 0            | 240 896 177 | 131 425 957 | 36 789 674   |
| 21 | 15                               | 2016                    | 0                     |                               |            | 0      | 0       | 0      | 0          | 0          | 0            | 0          | 0          | 0            | 240 896 177 | 131 425 957 | 36 789 674   |
| 22 | 16                               | 2017                    | 0                     |                               |            | 0      | 0       | 0      | 0          | 0          | 0            | 0          | 0          | 0            | 240 896 177 | 131 425 957 | 36 789 674   |
| 23 | 17                               | 2018                    | 0                     |                               |            | 0      | 0       | 0      | 0          | 0          | 0            | 0          | 0          | 0            | 240 896 177 | 131 425 957 | 36 789 674   |
| 24 | 18                               | 2019                    | 0                     |                               |            | 0      | 0       | 0      | 0          | 0          | 0            | 0          | 0          | 0            | 240 896 177 | 131 425 957 | 36 789 674   |
| 25 | 19                               | 2020                    | 0                     |                               |            | 0      | 0       | 0      | 0          | 0          | 0            | 0          | 0          | 0            | 240 896 177 | 131 425 957 | 36 789 674   |
| 26 | 20                               | 2021                    | 0                     |                               |            | 0      | 0       | 0      | 0          | 0          | 0            | 0          | 0          | 0            | 240 896 177 | 131 425 957 | 36 789 674   |
| 27 | 21                               | 2022                    | 0                     |                               |            | 0      | 0       | 0      | 0          | 0          | 0            | 0          | 0          | 0            | 240 896 177 | 131 425 957 | 36 789 674   |
| 28 | 22                               | 2023                    | 0                     |                               |            | 0      | 0       | 0      | 0          | 0          | 0            | 0          | 0          | 0            | 240 896 177 | 131 425 957 | 36 789 674   |
| 29 | 23                               | 2024                    | 0                     |                               |            | 0      | 0       | 0      | 0          | 0          | 0            | 0          | 0          | 0            | 240 896 177 | 131 425 957 | 36 789 674   |
| 30 | 24                               | 2025                    | 0                     |                               |            | 0      | 0       | 0      | 0          | 0          | 0            | 0          | 0          | 0            | 240 896 177 | 131 425 957 | 36 789 674   |
| 31 | 25                               | 2026                    | 0                     |                               |            | 0      | 0       | 0      | 0          | 0          | 0            | 0          | 0          | 0            | 240 896 177 | 131 425 957 | 36 789 674   |
| 32 | 26                               | 2027                    | 0                     |                               |            | 0      | 0       | 0      | 0          | 0          | 0            | 0          | 0          | 0            | 240 896 177 | 131 425 957 | 36 789 674   |
| 33 | 27                               | 2028                    | 0                     |                               |            | 0      | 0       | 0      | 0          | 0          | 0            | 0          | 0          | 0            | 240 896 177 | 131 425 957 | 36 789 674   |
| 34 | 28                               | 2029                    | 0                     |                               |            | 0      | 0       | 0      | 0          | 0          | 0            | 0          | 0          | 0            | 240 896 177 | 131 425 957 | 36 789 674   |
| 35 | 29                               | 2030                    | 0                     |                               |            | 0      | 0       | 0      | 0          | 0          | 0            | 0          | 0          | 0            | 240 896 177 | 131 425 957 | 36 789 674   |
| 36 | 30                               | 2031                    | 0                     |                               |            | 0      | 0       | 0      | 0          | 0          | 0            | 0          | 0          | 0            | 240 896 177 | 131 425 957 | 36 789 674   |
| 37 | 31                               | 2032                    | 0                     |                               |            | 0      | 0       | 0      | 0          | 0          | 0            | 0          | 0          | 0            | 240 896 177 | 131 425 957 | 36 789 674   |
| 38 | 32                               | 2033                    | 0                     |                               |            | 0      | 0       | 0      | 0          | 0          | 0            | 0          | 0          | 0            | 240 896 177 | 131 425 957 | 36 789 674   |
| 39 |                                  | Totals:                 | 167 417               |                               |            | 33 311 | 105 711 | 28 395 | 40 149 363 | 21 904 326 | 6 131 612    |            |            |              |             |             |              |

|    | A                            | B                       | C                       | D               | E          | F                                 | G      | H      | I                  | J          | K            | L                         | M          | N            | O                  | P           | Q            |
|----|------------------------------|-------------------------|-------------------------|-----------------|------------|-----------------------------------|--------|--------|--------------------|------------|--------------|---------------------------|------------|--------------|--------------------|-------------|--------------|
| 1  | 1b) Programmable thermostats | Cost / Part.*<br>150 \$ | Energy Savings          | Useful life     |            |                                   |        |        |                    |            |              |                           |            |              |                    |             |              |
| 2  |                              |                         | 10%                     | (years)<br>15,0 |            |                                   |        |        |                    |            |              |                           |            |              |                    |             |              |
| 3  |                              |                         |                         |                 |            |                                   |        |        |                    |            |              |                           |            |              |                    |             |              |
| 4  |                              |                         | Participant Data        |                 |            |                                   |        |        | Energy Savings     |            |              |                           |            |              |                    |             |              |
| 5  |                              |                         | Participant Assumptions |                 |            | New Participants by Energy Source |        |        | New Annual Savings |            |              | Cumulative Annual Savings |            |              | Cumulative Savings |             |              |
| 6  | Years                        | Year                    | Growth                  |                 |            |                                   |        |        |                    |            |              |                           |            |              |                    |             |              |
| 7  |                              |                         | New                     | from t-1        | Cumulative | Elec                              | Gas    | Oil    | Elec (kWh)         | Gas (m³)   | Oil (litres) | Elec (kWh)                | Gas (m³)   | Oil (litres) | Elec (kWh)         | Gas (m³)    | Oil (litres) |
| 8  | 1                            | 2002                    | 5 000                   |                 | 5 000      | 995                               | 3 157  | 848    | 1 199 085          | 654 186    | 183 124      | 1 199 085                 | 654 186    | 183 124      | 1 199 085          | 654 186     | 183 124      |
| 9  | 2                            | 2003                    | 7 500                   | 50%             | 12 500     | 1 492                             | 4 736  | 1 272  | 1 798 628          | 981 279    | 274 686      | 2 997 713                 | 1 635 465  | 457 811      | 4 196 798          | 2 289 651   | 640 935      |
| 10 | 3                            | 2004                    | 20 000                  | 167%            | 32 500     | 3 979                             | 12 629 | 3 392  | 4 796 340          | 2 616 744  | 732 497      | 7 794 053                 | 4 252 209  | 1 190 308    | 11 990 850         | 6 541 859   | 1 831 243    |
| 11 | 4                            | 2005                    | 30 000                  | 50%             | 62 500     | 5 969                             | 18 943 | 5 088  | 7 194 510          | 3 925 116  | 1 098 746    | 14 988 563                | 8 177 324  | 2 289 054    | 26 979 413         | 14 719 184  | 4 120 297    |
| 12 | 5                            | 2006                    | 40 000                  | 33%             | 102 500    | 7 959                             | 25 257 | 6 784  | 9 592 680          | 5 233 488  | 1 464 994    | 24 581 243                | 13 410 812 | 3 754 048    | 51 560 655         | 28 129 996  | 7 874 345    |
| 13 | 6                            | 2007                    | 0                       |                 | 102 500    | 0                                 | 0      | 0      | 0                  | 0          | 0            | 24 581 243                | 13 410 812 | 3 754 048    | 76 141 898         | 41 540 808  | 11 628 394   |
| 14 | 7                            | 2008                    | 0                       |                 | 102 500    | 0                                 | 0      | 0      | 0                  | 0          | 0            | 24 581 243                | 13 410 812 | 3 754 048    | 100 723 140        | 54 951 620  | 15 382 442   |
| 15 | 8                            | 2009                    | 0                       |                 | 102 500    | 0                                 | 0      | 0      | 0                  | 0          | 0            | 24 581 243                | 13 410 812 | 3 754 048    | 125 304 383        | 68 362 431  | 19 136 490   |
| 16 | 9                            | 2010                    | 0                       |                 | 0          | 0                                 | 0      | 0      | 0                  | 0          | 0            | 24 581 243                | 13 410 812 | 3 754 048    | 149 885 625        | 81 773 243  | 22 890 539   |
| 17 | 10                           | 2011                    | 0                       |                 | 0          | 0                                 | 0      | 0      | 0                  | 0          | 0            | 24 581 243                | 13 410 812 | 3 754 048    | 174 466 868        | 95 184 055  | 26 644 587   |
| 18 | 11                           | 2012                    | 0                       |                 | 0          | 0                                 | 0      | 0      | 0                  | 0          | 0            | 24 581 243                | 13 410 812 | 3 754 048    | 199 048 111        | 108 594 867 | 30 398 635   |
| 19 | 12                           | 2013                    | 0                       |                 | 0          | 0                                 | 0      | 0      | 0                  | 0          | 0            | 24 581 243                | 13 410 812 | 3 754 048    | 223 629 353        | 122 005 679 | 34 152 684   |
| 20 | 13                           | 2014                    | 0                       |                 | 0          | 0                                 | 0      | 0      | 0                  | 0          | 0            | 24 581 243                | 13 410 812 | 3 754 048    | 248 210 596        | 135 416 491 | 37 906 732   |
| 21 | 14                           | 2015                    | 0                       |                 | 0          | 0                                 | 0      | 0      | 0                  | 0          | 0            | 24 581 243                | 13 410 812 | 3 754 048    | 272 791 838        | 148 827 303 | 41 660 781   |
| 22 | 15                           | 2016                    | 0                       |                 | 0          | 0                                 | 0      | 0      | 0                  | 0          | 0            | 24 581 243                | 13 410 812 | 3 754 048    | 297 373 081        | 162 238 115 | 45 414 829   |
| 23 | 16                           | 2017                    | 0                       |                 | 0          | 0                                 | 0      | 0      | 0                  | 0          | 0            | 23 382 158                | 12 756 626 | 3 570 924    | 320 755 238        | 174 994 741 | 48 985 753   |
| 24 | 17                           | 2018                    | 0                       |                 | 0          | 0                                 | 0      | 0      | 0                  | 0          | 0            | 21 583 530                | 11 775 347 | 3 296 238    | 342 338 768        | 186 770 088 | 52 281 991   |
| 25 | 18                           | 2019                    | 0                       |                 | 0          | 0                                 | 0      | 0      | 0                  | 0          | 0            | 16 787 190                | 9 158 603  | 2 563 740    | 359 125 958        | 195 928 691 | 54 845 731   |
| 26 | 19                           | 2020                    | 0                       |                 | 0          | 0                                 | 0      | 0      | 0                  | 0          | 0            | 9 592 680                 | 5 233 488  | 1 464 994    | 368 718 638        | 201 162 179 | 56 310 725   |
| 27 | 20                           | 2021                    | 0                       |                 | 0          | 0                                 | 0      | 0      | 0                  | 0          | 0            | 0                         | 0          | 0            | 368 718 638        | 201 162 179 | 56 310 725   |
| 28 | 21                           | 2022                    | 0                       |                 | 0          | 0                                 | 0      | 0      | 0                  | 0          | 0            | 0                         | 0          | 0            | 368 718 638        | 201 162 179 | 56 310 725   |
| 29 | 22                           | 2023                    | 0                       |                 | 0          | 0                                 | 0      | 0      | 0                  | 0          | 0            | 0                         | 0          | 0            | 368 718 638        | 201 162 179 | 56 310 725   |
| 30 | 23                           | 2024                    | 0                       |                 | 0          | 0                                 | 0      | 0      | 0                  | 0          | 0            | 0                         | 0          | 0            | 368 718 638        | 201 162 179 | 56 310 725   |
| 31 | 24                           | 2025                    | 0                       |                 | 0          | 0                                 | 0      | 0      | 0                  | 0          | 0            | 0                         | 0          | 0            | 368 718 638        | 201 162 179 | 56 310 725   |
| 32 | 25                           | 2026                    | 0                       |                 | 0          | 0                                 | 0      | 0      | 0                  | 0          | 0            | 0                         | 0          | 0            | 368 718 638        | 201 162 179 | 56 310 725   |
| 33 | 26                           | 2027                    | 0                       |                 | 0          | 0                                 | 0      | 0      | 0                  | 0          | 0            | 0                         | 0          | 0            | 368 718 638        | 201 162 179 | 56 310 725   |
| 34 | 27                           | 2028                    | 0                       |                 | 0          | 0                                 | 0      | 0      | 0                  | 0          | 0            | 0                         | 0          | 0            | 368 718 638        | 201 162 179 | 56 310 725   |
| 35 | 28                           | 2029                    | 0                       |                 | 0          | 0                                 | 0      | 0      | 0                  | 0          | 0            | 0                         | 0          | 0            | 368 718 638        | 201 162 179 | 56 310 725   |
| 36 | 29                           | 2030                    | 0                       |                 | 0          | 0                                 | 0      | 0      | 0                  | 0          | 0            | 0                         | 0          | 0            | 368 718 638        | 201 162 179 | 56 310 725   |
| 37 | 30                           | 2031                    | 0                       |                 | 0          | 0                                 | 0      | 0      | 0                  | 0          | 0            | 0                         | 0          | 0            | 368 718 638        | 201 162 179 | 56 310 725   |
| 38 | 31                           | 2032                    | 0                       |                 | 0          | 0                                 | 0      | 0      | 0                  | 0          | 0            | 0                         | 0          | 0            | 368 718 638        | 201 162 179 | 56 310 725   |
| 39 | 32                           | 2033                    | 0                       |                 | 0          | 0                                 | 0      | 0      | 0                  | 0          | 0            | 0                         | 0          | 0            | 368 718 638        | 201 162 179 | 56 310 725   |
|    |                              | Totals:                 | 102 500                 |                 |            | 20 394                            | 64 721 | 17 385 | 24 581 243         | 13 410 812 | 3 754 048    |                           |            |              |                    |             |              |



|    | A                              | B                       | C              | D  | E          | F            | G                         | H            | I                | J                                | K                | L          | M                         | N            | O          | P          | Q            |
|----|--------------------------------|-------------------------|----------------|--|------------|--------------|---------------------------|--------------|------------------|----------------------------------|------------------|------------|---------------------------|--------------|------------|------------|--------------|
| 1  | 2a) EnerGuide & WS             | Cost / Part.*<br>400 \$ | Energy Savings | Useful life (years)                      |            |              |                           |              |                  |                                  |                  |            |                           |              |            |            |              |
| 2  |                                |                         | 10%            | 6,0                                      |            |              |                           |              |                  |                                  |                  |            |                           |              |            |            |              |
| 3  |                                |                         |                |  |            |              |                           |              |                  |                                  |                  |            |                           |              |            |            |              |
| 4  | <b>Participant Data</b>        |                         |                |  |            |              | <b>Energy Savings</b>     |              |                  |                                  |                  |            |                           |              |            |            |              |
| 5  | <b>Participant Assumptions</b> |                         |                | <b>New Participants by Energy Source</b> |            |              | <b>New Annual Savings</b> |              |                  | <b>Cumulative Annual Savings</b> |                  |            | <b>Cumulative Savings</b> |              |            |            |              |
| 6  | Years                          | Year                    | Growth         |  | Cumulative | Elec         | Gas                       | Oil          | Elec (kWh)       | Gas (m³)                         | Oil (litres)     | Elec (kWh) | Gas (m³)                  | Oil (litres) | Elec (kWh) | Gas (m³)   | Oil (litres) |
| 7  |                                |                         | New            | from t-1                                 |            |              |                           |              |                  |                                  |                  |            |                           |              |            |            |              |
| 8  | 1                              | 2002                    | 1 667          |  | 1 667      | 332          | 1 052                     | 283          | 399 695          | 218 062                          | 61 041           | 399 695    | 218 062                   | 61 041       | 399 695    | 218 062    | 61 041       |
| 9  | 2                              | 2003                    | 2 500          | 50%                                      | 4 167      | 497          | 1 579                     | 424          | 599 543          | 327 093                          | 91 562           | 999 238    | 545 155                   | 152 604      | 1 398 933  | 763 217    | 213 645      |
| 10 | 3                              | 2004                    | 6 667          | 167%                                     | 10 833     | 1 326        | 4 210                     | 1 131        | 1 598 780        | 872 248                          | 244 166          | 2 598 018  | 1 417 403                 | 396 769      | 3 996 950  | 2 180 620  | 610 414      |
| 11 | 4                              | 2005                    | 10 000         | 50%                                      | 20 833     | 1 990        | 6 314                     | 1 696        | 2 398 170        | 1 308 372                        | 366 249          | 4 996 188  | 2 725 775                 | 763 018      | 8 993 138  | 4 906 395  | 1 373 432    |
| 12 | 5                              | 2006                    | 13 333         | 33%                                      | 34 167     | 2 653        | 8 419                     | 2 261        | 3 197 560        | 1 744 496                        | 488 331          | 8 193 748  | 4 470 271                 | 1 251 349    | 17 186 885 | 9 376 665  | 2 624 782    |
| 13 | 6                              | 2007                    | 0              |  |            | 0            | 0                         | 0            | 0                | 0                                | 0                | 8 193 748  | 4 470 271                 | 1 251 349    | 25 380 633 | 13 846 936 | 3 876 131    |
| 14 | 7                              | 2008                    | 0              |  |            | 0            | 0                         | 0            | 0                | 0                                | 0                | 7 794 053  | 4 252 209                 | 1 190 308    | 33 174 685 | 18 099 145 | 5 066 439    |
| 15 | 8                              | 2009                    | 0              |  |            | 0            | 0                         | 0            | 0                | 0                                | 0                | 7 194 510  | 3 925 116                 | 1 098 746    | 40 369 195 | 22 024 260 | 6 165 185    |
| 16 | 9                              | 2010                    | 0              |  |            | 0            | 0                         | 0            | 0                | 0                                | 0                | 5 595 730  | 3 052 868                 | 854 580      | 45 964 925 | 25 077 128 | 7 019 765    |
| 17 | 10                             | 2011                    | 0              |  |            | 0            | 0                         | 0            | 0                | 0                                | 0                | 3 197 560  | 1 744 496                 | 488 331      | 49 162 485 | 26 821 624 | 7 508 097    |
| 18 | 11                             | 2012                    | 0              |  |            | 0            | 0                         | 0            | 0                | 0                                | 0                | 0          | 0                         | 0            | 49 162 485 | 26 821 624 | 7 508 097    |
| 19 | 12                             | 2013                    | 0              |  |            | 0            | 0                         | 0            | 0                | 0                                | 0                | 0          | 0                         | 0            | 49 162 485 | 26 821 624 | 7 508 097    |
| 20 | 13                             | 2014                    | 0              |  |            | 0            | 0                         | 0            | 0                | 0                                | 0                | 0          | 0                         | 0            | 49 162 485 | 26 821 624 | 7 508 097    |
| 21 | 14                             | 2015                    | 0              |  |            | 0            | 0                         | 0            | 0                | 0                                | 0                | 0          | 0                         | 0            | 49 162 485 | 26 821 624 | 7 508 097    |
| 22 | 15                             | 2016                    | 0              |  |            | 0            | 0                         | 0            | 0                | 0                                | 0                | 0          | 0                         | 0            | 49 162 485 | 26 821 624 | 7 508 097    |
| 23 | 16                             | 2017                    | 0              |  |            | 0            | 0                         | 0            | 0                | 0                                | 0                | 0          | 0                         | 0            | 49 162 485 | 26 821 624 | 7 508 097    |
| 24 | 17                             | 2018                    | 0              |  |            | 0            | 0                         | 0            | 0                | 0                                | 0                | 0          | 0                         | 0            | 49 162 485 | 26 821 624 | 7 508 097    |
| 25 | 18                             | 2019                    | 0              |  |            | 0            | 0                         | 0            | 0                | 0                                | 0                | 0          | 0                         | 0            | 49 162 485 | 26 821 624 | 7 508 097    |
| 26 | 19                             | 2020                    | 0              |  |            | 0            | 0                         | 0            | 0                | 0                                | 0                | 0          | 0                         | 0            | 49 162 485 | 26 821 624 | 7 508 097    |
| 27 | 20                             | 2021                    | 0              |  |            | 0            | 0                         | 0            | 0                | 0                                | 0                | 0          | 0                         | 0            | 49 162 485 | 26 821 624 | 7 508 097    |
| 28 | 21                             | 2022                    | 0              |  |            | 0            | 0                         | 0            | 0                | 0                                | 0                | 0          | 0                         | 0            | 49 162 485 | 26 821 624 | 7 508 097    |
| 29 | 22                             | 2023                    | 0              |  |            | 0            | 0                         | 0            | 0                | 0                                | 0                | 0          | 0                         | 0            | 49 162 485 | 26 821 624 | 7 508 097    |
| 30 | 23                             | 2024                    | 0              |  |            | 0            | 0                         | 0            | 0                | 0                                | 0                | 0          | 0                         | 0            | 49 162 485 | 26 821 624 | 7 508 097    |
| 31 | 24                             | 2025                    | 0              |  |            | 0            | 0                         | 0            | 0                | 0                                | 0                | 0          | 0                         | 0            | 49 162 485 | 26 821 624 | 7 508 097    |
| 32 | 25                             | 2026                    | 0              |  |            | 0            | 0                         | 0            | 0                | 0                                | 0                | 0          | 0                         | 0            | 49 162 485 | 26 821 624 | 7 508 097    |
| 33 | 26                             | 2027                    | 0              |  |            | 0            | 0                         | 0            | 0                | 0                                | 0                | 0          | 0                         | 0            | 49 162 485 | 26 821 624 | 7 508 097    |
| 34 | 27                             | 2028                    | 0              |  |            | 0            | 0                         | 0            | 0                | 0                                | 0                | 0          | 0                         | 0            | 49 162 485 | 26 821 624 | 7 508 097    |
| 35 | 28                             | 2029                    | 0              |  |            | 0            | 0                         | 0            | 0                | 0                                | 0                | 0          | 0                         | 0            | 49 162 485 | 26 821 624 | 7 508 097    |
| 36 | 29                             | 2030                    | 0              |  |            | 0            | 0                         | 0            | 0                | 0                                | 0                | 0          | 0                         | 0            | 49 162 485 | 26 821 624 | 7 508 097    |
| 37 | 30                             | 2031                    | 0              |  |            | 0            | 0                         | 0            | 0                | 0                                | 0                | 0          | 0                         | 0            | 49 162 485 | 26 821 624 | 7 508 097    |
| 38 | 31                             | 2032                    | 0              |  |            | 0            | 0                         | 0            | 0                | 0                                | 0                | 0          | 0                         | 0            | 49 162 485 | 26 821 624 | 7 508 097    |
| 39 | 32                             | 2033                    | 0              |  |            | 0            | 0                         | 0            | 0                | 0                                | 0                | 0          | 0                         | 0            | 49 162 485 | 26 821 624 | 7 508 097    |
| 40 | 33                             | 2034                    | 0              |  |            | 0            | 0                         | 0            | 0                | 0                                | 0                | 0          | 0                         | 0            | 49 162 485 | 26 821 624 | 7 508 097    |
|    | <b>Totals:</b>                 |                         | <b>34 167</b>  |  |            | <b>6 798</b> | <b>21 574</b>             | <b>5 795</b> | <b>8 193 748</b> | <b>4 470 271</b>                 | <b>1 251 349</b> |            |                           |              |            |            |              |

|    | A                  | B                         | C                              | D                   | E          | F  | G             | H            | I                         | J                | K              | L                                | M         | N            | O                         | P          | Q            |
|----|--------------------|---------------------------|--------------------------------|---------------------|------------|--|---------------|--------------|---------------------------|------------------|----------------|----------------------------------|-----------|--------------|---------------------------|------------|--------------|
| 1  |                    |                           | Energy Savings                 | Useful life (years) |            |  |               |              |                           |                  |                |                                  |           |              |                           |            |              |
| 2  | 2b) Weatherization | Cost / Part.*<br>3 000 \$ | 15%                            | 28,0                |            |  |               |              |                           |                  |                |                                  |           |              |                           |            |              |
| 3  |                    |                           |                                |                     |            |  |               |              |                           |                  |                |                                  |           |              |                           |            |              |
| 4  |                    |                           | <b>Participant Data</b>        |                     |            |  |               |              | <b>Energy Savings</b>     |                  |                |                                  |           |              |                           |            |              |
| 5  |                    |                           | <b>Participant Assumptions</b> |                     |            | <b>New Participants by Energy Source</b> |               |              | <b>New Annual Savings</b> |                  |                | <b>Cumulative Annual Savings</b> |           |              | <b>Cumulative Savings</b> |            |              |
| 6  | Years              | Year                      | New                            | Growth from t-1     | Cumulative | Elec                                     | Gas           | Oil          | Elec (kWh)                | Gas (m³)         | Oil (litres)   | Elec (kWh)                       | Gas (m³)  | Oil (litres) | Elec (kWh)                | Gas (m³)   | Oil (litres) |
| 7  |                    | 1                         | 833                            |                     | 833        | 166                                      | 526           | 141          | 299 771                   | 163 546          | 45 781         | 299 771                          | 163 546   | 45 781       | 299 771                   | 163 546    | 45 781       |
| 8  |                    | 2                         | 1 250                          | 50%                 | 2 083      | 249                                      | 789           | 212          | 449 657                   | 245 320          | 68 672         | 749 428                          | 408 866   | 114 453      | 1 049 199                 | 572 413    | 160 234      |
| 9  |                    | 3                         | 3 333                          | 167%                | 5 417      | 663                                      | 2 105         | 565          | 1 199 085                 | 654 186          | 183 124        | 1 948 513                        | 1 063 052 | 297 577      | 2 997 713                 | 1 635 465  | 457 811      |
| 10 |                    | 4                         | 5 000                          | 50%                 | 10 417     | 995                                      | 3 157         | 848          | 1 798 628                 | 981 279          | 274 686        | 3 747 141                        | 2 044 331 | 572 263      | 6 744 853                 | 3 679 796  | 1 030 074    |
| 11 |                    | 5                         | 6 667                          | 33%                 | 17 083     | 1 326                                    | 4 210         | 1 131        | 2 398 170                 | 1 308 372        | 366 249        | 6 145 311                        | 3 352 703 | 938 512      | 12 890 164                | 7 032 499  | 1 968 586    |
| 12 |                    | 6                         | 0                              |                     |            | 0  | 0             | 0            | 0                         | 0                | 0              | 6 145 311                        | 3 352 703 | 938 512      | 19 035 474                | 10 385 202 | 2 907 098    |
| 13 |                    | 7                         | 0                              |                     |            | 0  | 0             | 0            | 0                         | 0                | 0              | 6 145 311                        | 3 352 703 | 938 512      | 25 180 785                | 13 737 905 | 3 845 611    |
| 14 |                    | 8                         | 0                              |                     |            | 0  | 0             | 0            | 0                         | 0                | 0              | 6 145 311                        | 3 352 703 | 938 512      | 31 326 096                | 17 090 608 | 4 784 123    |
| 15 |                    | 9                         | 0                              |                     |            | 0  | 0             | 0            | 0                         | 0                | 0              | 6 145 311                        | 3 352 703 | 938 512      | 37 471 406                | 20 443 311 | 5 722 635    |
| 16 |                    | 10                        | 0                              |                     |            | 0  | 0             | 0            | 0                         | 0                | 0              | 6 145 311                        | 3 352 703 | 938 512      | 43 616 717                | 23 796 014 | 6 661 147    |
| 17 |                    | 11                        | 0                              |                     |            | 0  | 0             | 0            | 0                         | 0                | 0              | 6 145 311                        | 3 352 703 | 938 512      | 49 762 028                | 27 148 717 | 7 599 659    |
| 18 |                    | 12                        | 0                              |                     |            | 0  | 0             | 0            | 0                         | 0                | 0              | 6 145 311                        | 3 352 703 | 938 512      | 55 907 338                | 30 501 420 | 8 538 171    |
| 19 |                    | 13                        | 0                              |                     |            | 0  | 0             | 0            | 0                         | 0                | 0              | 6 145 311                        | 3 352 703 | 938 512      | 62 052 649                | 33 854 123 | 9 476 683    |
| 20 |                    | 14                        | 0                              |                     |            | 0  | 0             | 0            | 0                         | 0                | 0              | 6 145 311                        | 3 352 703 | 938 512      | 68 197 960                | 37 206 826 | 10 415 195   |
| 21 |                    | 15                        | 0                              |                     |            | 0  | 0             | 0            | 0                         | 0                | 0              | 6 145 311                        | 3 352 703 | 938 512      | 74 343 270                | 40 559 529 | 11 353 707   |
| 22 |                    | 16                        | 0                              |                     |            | 0  | 0             | 0            | 0                         | 0                | 0              | 6 145 311                        | 3 352 703 | 938 512      | 80 488 581                | 43 912 232 | 12 292 219   |
| 23 |                    | 17                        | 0                              |                     |            | 0  | 0             | 0            | 0                         | 0                | 0              | 6 145 311                        | 3 352 703 | 938 512      | 86 633 891                | 47 264 935 | 13 230 731   |
| 24 |                    | 18                        | 0                              |                     |            | 0  | 0             | 0            | 0                         | 0                | 0              | 6 145 311                        | 3 352 703 | 938 512      | 92 779 202                | 50 617 638 | 14 169 243   |
| 25 |                    | 19                        | 0                              |                     |            | 0  | 0             | 0            | 0                         | 0                | 0              | 6 145 311                        | 3 352 703 | 938 512      | 98 924 513                | 53 970 341 | 15 107 756   |
| 26 |                    | 20                        | 0                              |                     |            | 0  | 0             | 0            | 0                         | 0                | 0              | 6 145 311                        | 3 352 703 | 938 512      | 105 069 823               | 57 323 044 | 16 046 268   |
| 27 |                    | 21                        | 0                              |                     |            | 0  | 0             | 0            | 0                         | 0                | 0              | 6 145 311                        | 3 352 703 | 938 512      | 111 215 134               | 60 675 747 | 16 984 780   |
| 28 |                    | 22                        | 0                              |                     |            | 0  | 0             | 0            | 0                         | 0                | 0              | 6 145 311                        | 3 352 703 | 938 512      | 117 360 445               | 64 028 450 | 17 923 292   |
| 29 |                    | 23                        | 0                              |                     |            | 0  | 0             | 0            | 0                         | 0                | 0              | 6 145 311                        | 3 352 703 | 938 512      | 123 505 755               | 67 381 152 | 18 861 804   |
| 30 |                    | 24                        | 0                              |                     |            | 0  | 0             | 0            | 0                         | 0                | 0              | 6 145 311                        | 3 352 703 | 938 512      | 129 651 066               | 70 733 855 | 19 800 316   |
| 31 |                    | 25                        | 0                              |                     |            | 0  | 0             | 0            | 0                         | 0                | 0              | 6 145 311                        | 3 352 703 | 938 512      | 135 796 377               | 74 086 558 | 20 738 828   |
| 32 |                    | 26                        | 0                              |                     |            | 0  | 0             | 0            | 0                         | 0                | 0              | 6 145 311                        | 3 352 703 | 938 512      | 141 941 687               | 77 439 261 | 21 677 340   |
| 33 |                    | 27                        | 0                              |                     |            | 0  | 0             | 0            | 0                         | 0                | 0              | 6 145 311                        | 3 352 703 | 938 512      | 148 086 998               | 80 791 964 | 22 615 852   |
| 34 |                    | 28                        | 0                              |                     |            | 0  | 0             | 0            | 0                         | 0                | 0              | 6 145 311                        | 3 352 703 | 938 512      | 154 232 309               | 84 144 667 | 23 554 364   |
| 35 |                    | 29                        | 0                              |                     |            | 0  | 0             | 0            | 0                         | 0                | 0              | 5 845 539                        | 3 189 156 | 892 731      | 160 077 848               | 87 333 824 | 24 447 095   |
| 36 |                    | 30                        | 0                              |                     |            | 0  | 0             | 0            | 0                         | 0                | 0              | 5 395 883                        | 2 943 837 | 824 059      | 165 473 730               | 90 277 661 | 25 271 155   |
| 37 |                    | 31                        | 0                              |                     |            | 0  | 0             | 0            | 0                         | 0                | 0              | 4 196 798                        | 2 289 651 | 640 935      | 169 670 528               | 92 567 311 | 25 912 090   |
| 38 |                    | 32                        | 0                              |                     |            | 0  | 0             | 0            | 0                         | 0                | 0              | 2 398 170                        | 1 308 372 | 366 249      | 172 068 698               | 93 875 683 | 26 278 338   |
| 39 |                    | <b>Totals:</b>            | <b>17 083</b>                  |                     |            | <b>3 399</b>                             | <b>10 787</b> | <b>2 897</b> | <b>6 145 311</b>          | <b>3 352 703</b> | <b>938 512</b> |                                  |           |              |                           |            |              |

|    | A                              | B              | C             | D  | E                 | F                       | G                         | H          | I                     | J                                | K                   | L                  | M                         | N                   | O                 | P               | Q                   |  |
|----|--------------------------------|----------------|---------------|--|-------------------|-------------------------|---------------------------|------------|-----------------------|----------------------------------|---------------------|--------------------|---------------------------|---------------------|-------------------|-----------------|---------------------|--|
| 1  | ALL MEASURES COMBINED          |                |               |  |                   |                         |                           |            |                       |                                  |                     |                    |                           |                     |                   |                 |                     |  |
| 2  |                                |                |               |  |                   |                         |                           |            |                       |                                  |                     |                    |                           |                     |                   |                 |                     |  |
| 3  |                                |                |               |  |                   |                         |                           |            |                       |                                  |                     |                    |                           |                     |                   |                 |                     |  |
| 4  |                                |                |               |  |                   | <b>Participant Data</b> |                           |            | <b>Energy Savings</b> |                                  |                     |                    |                           |                     |                   |                 |                     |  |
| 5  | <b>Participant Assumptions</b> |                |               | <b>New Participants by Energy Source</b> |                   |                         | <b>New Annual Savings</b> |            |                       | <b>Cumulative Annual Savings</b> |                     |                    | <b>Cumulative Savings</b> |                     |                   |                 |                     |  |
| 6  | <b>Years</b>                   | <b>Year</b>    | <b>Growth</b> |  |                   | <b>Elec</b>             | <b>Gas</b>                | <b>Oil</b> | <b>Elec (kWh)</b>     | <b>Gas (m³)</b>                  | <b>Oil (litres)</b> | <b>Elec (kWh)</b>  | <b>Gas (m³)</b>           | <b>Oil (litres)</b> | <b>Elec (kWh)</b> | <b>Gas (m³)</b> | <b>Oil (litres)</b> |  |
| 7  |                                |                | <b>New</b>    | <b>from t-1</b>                          | <b>Cumulative</b> |                         |                           |            |                       |                                  |                     |                    |                           |                     |                   |                 |                     |  |
| 8  | 1                              | 2002           | n.a.          | n.a.                                     | n.a.              | n.a.                    | n.a.                      | n.a.       | 3 857 057             | 2 104 298                        | 589 050             | 3 857 057          | 2 104 298                 | 589 050             | 3 857 057         | 2 104 298       | 589 050             |  |
| 9  | 2                              | 2003           | n.a.          | n.a.                                     | n.a.              | n.a.                    | n.a.                      | n.a.       | 5 785 585             | 3 156 447                        | 883 575             | 9 642 642          | 5 260 745                 | 1 472 625           | 13 499 699        | 7 365 043       | 2 061 675           |  |
| 10 | 3                              | 2004           | n.a.          | n.a.                                     | n.a.              | n.a.                    | n.a.                      | n.a.       | 15 428 227            | 8 417 193                        | 2 356 199           | 25 070 869         | 13 677 938                | 3 828 824           | 38 570 568        | 21 042 981      | 5 890 499           |  |
| 11 | 4                              | 2005           | n.a.          | n.a.                                     | n.a.              | n.a.                    | n.a.                      | n.a.       | 23 142 341            | 12 625 789                       | 3 534 299           | 48 213 210         | 26 303 727                | 7 363 123           | 86 783 777        | 47 346 708      | 13 253 622          |  |
| 12 | 5                              | 2006           | n.a.          | n.a.                                     | n.a.              | n.a.                    | n.a.                      | n.a.       | 30 856 454            | 16 834 385                       | 4 712 399           | 79 069 664         | 43 138 112                | 12 075 522          | 165 853 441       | 90 484 820      | 25 329 144          |  |
| 13 | 6                              | 2007           |               |  |                   |                         |                           |            | 0                     | 0                                | 0                   | 79 069 664         | 43 138 112                | 12 075 522          | 244 923 104       | 133 622 931     | 37 404 666          |  |
| 14 | 7                              | 2008           |               |  |                   |                         |                           |            | 0                     | 0                                | 0                   | 76 711 463         | 41 851 546                | 11 715 378          | 321 634 567       | 175 474 477     | 49 120 044          |  |
| 15 | 8                              | 2009           |               |  |                   |                         |                           |            | 0                     | 0                                | 0                   | 73 174 162         | 39 921 697                | 11 175 161          | 394 808 730       | 215 396 174     | 60 295 205          |  |
| 16 | 9                              | 2010           |               |  |                   |                         |                           |            | 0                     | 0                                | 0                   | 63 741 360         | 34 775 435                | 9 734 583           | 458 550 090       | 250 171 609     | 70 029 788          |  |
| 17 | 10                             | 2011           |               |  |                   |                         |                           |            | 0                     | 0                                | 0                   | 49 592 157         | 27 056 040                | 7 573 716           | 508 142 247       | 277 227 649     | 77 603 504          |  |
| 18 | 11                             | 2012           |               |  |                   |                         |                           |            | 0                     | 0                                | 0                   | 30 726 553         | 16 763 515                | 4 692 560           | 538 868 800       | 293 991 164     | 82 296 065          |  |
| 19 | 12                             | 2013           |               |  |                   |                         |                           |            | 0                     | 0                                | 0                   | 30 726 553         | 16 763 515                | 4 692 560           | 569 595 354       | 310 754 679     | 86 988 625          |  |
| 20 | 13                             | 2014           |               |  |                   |                         |                           |            | 0                     | 0                                | 0                   | 30 726 553         | 16 763 515                | 4 692 560           | 600 321 907       | 327 518 194     | 91 681 186          |  |
| 21 | 14                             | 2015           |               |  |                   |                         |                           |            | 0                     | 0                                | 0                   | 30 726 553         | 16 763 515                | 4 692 560           | 631 048 460       | 344 281 709     | 96 373 746          |  |
| 22 | 15                             | 2016           |               |  |                   |                         |                           |            | 0                     | 0                                | 0                   | 30 726 553         | 16 763 515                | 4 692 560           | 661 775 013       | 361 045 224     | 101 066 307         |  |
| 23 | 16                             | 2017           |               |  |                   |                         |                           |            | 0                     | 0                                | 0                   | 29 527 468         | 16 109 329                | 4 509 436           | 691 302 481       | 377 154 553     | 105 575 743         |  |
| 24 | 17                             | 2018           |               |  |                   |                         |                           |            | 0                     | 0                                | 0                   | 27 728 841         | 15 128 050                | 4 234 750           | 719 031 322       | 392 282 603     | 109 810 493         |  |
| 25 | 18                             | 2019           |               |  |                   |                         |                           |            | 0                     | 0                                | 0                   | 22 932 501         | 12 511 306                | 3 502 252           | 741 963 823       | 404 793 909     | 113 312 745         |  |
| 26 | 19                             | 2020           |               |  |                   |                         |                           |            | 0                     | 0                                | 0                   | 15 737 991         | 8 586 191                 | 2 403 507           | 757 701 814       | 413 380 100     | 115 716 252         |  |
| 27 | 20                             | 2021           |               |  |                   |                         |                           |            | 0                     | 0                                | 0                   | 6 145 311          | 3 352 703                 | 938 512             | 763 847 124       | 416 732 803     | 116 654 764         |  |
| 28 | 21                             | 2022           |               |  |                   |                         |                           |            | 0                     | 0                                | 0                   | 6 145 311          | 3 352 703                 | 938 512             | 769 992 435       | 420 085 506     | 117 593 276         |  |
| 29 | 22                             | 2023           |               |  |                   |                         |                           |            | 0                     | 0                                | 0                   | 6 145 311          | 3 352 703                 | 938 512             | 776 137 745       | 423 438 209     | 118 531 788         |  |
| 30 | 23                             | 2024           |               |  |                   |                         |                           |            | 0                     | 0                                | 0                   | 6 145 311          | 3 352 703                 | 938 512             | 782 283 056       | 426 790 912     | 119 470 300         |  |
| 31 | 24                             | 2025           |               |  |                   |                         |                           |            | 0                     | 0                                | 0                   | 6 145 311          | 3 352 703                 | 938 512             | 788 428 367       | 430 143 614     | 120 408 812         |  |
| 32 | 25                             | 2026           |               |  |                   |                         |                           |            | 0                     | 0                                | 0                   | 6 145 311          | 3 352 703                 | 938 512             | 794 573 677       | 433 496 317     | 121 347 324         |  |
| 33 | 26                             | 2027           |               |  |                   |                         |                           |            | 0                     | 0                                | 0                   | 6 145 311          | 3 352 703                 | 938 512             | 800 718 988       | 436 849 020     | 122 285 836         |  |
| 34 | 27                             | 2028           |               |  |                   |                         |                           |            | 0                     | 0                                | 0                   | 6 145 311          | 3 352 703                 | 938 512             | 806 864 299       | 440 201 723     | 123 224 348         |  |
| 35 | 28                             | 2029           |               |  |                   |                         |                           |            | 0                     | 0                                | 0                   | 6 145 311          | 3 352 703                 | 938 512             | 813 009 609       | 443 554 426     | 124 162 860         |  |
| 36 | 29                             | 2030           |               |  |                   |                         |                           |            | 0                     | 0                                | 0                   | 5 845 539          | 3 189 156                 | 892 731             | 818 855 149       | 446 743 583     | 125 055 591         |  |
| 37 | 30                             | 2031           |               |  |                   |                         |                           |            | 0                     | 0                                | 0                   | 5 395 883          | 2 943 837                 | 824 059             | 824 251 031       | 449 687 420     | 125 879 651         |  |
| 38 | 31                             | 2032           |               |  |                   |                         |                           |            | 0                     | 0                                | 0                   | 4 196 798          | 2 289 651                 | 640 935             | 828 447 829       | 451 977 070     | 126 520 586         |  |
| 39 | 32                             | 2033           |               |  |                   |                         |                           |            | 0                     | 0                                | 0                   | 2 398 170          | 1 308 372                 | 366 249             | 830 845 999       | 453 285 442     | 126 886 834         |  |
|    |                                | <b>Totals:</b> |               |  |                   |                         |                           |            | <b>79 069 664</b>     | <b>43 138 112</b>                | <b>12 075 522</b>   | <b>830 845 999</b> | <b>453 285 442</b>        | <b>126 886 834</b>  |                   |                 |                     |  |

## Appendix E. Spreadsheet: Economic Benefits

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*[available in PDF or paper versions only]*

|    | A                                | B                       | C                              | D                             | E                 | F  | G              | H             | I                              | J                   | K                   | L                    | M                   | N              |
|----|----------------------------------|-------------------------|--------------------------------|-------------------------------|-------------------|--|----------------|---------------|--------------------------------|---------------------|---------------------|----------------------|---------------------|----------------|
| 1  | 1a) Education & weatherstripping | Cost / Part.*<br>300 \$ | Energy Savings<br>10%          | Useful life<br>(years)<br>6.0 |                   |  |                |               |                                |                     |                     |                      |                     |                |
| 2  |                                  |                         |                                |                               |                   |  |                |               |                                |                     |                     |                      |                     |                |
| 3  |                                  |                         |                                |                               |                   |  |                |               |                                |                     |                     |                      |                     |                |
| 4  |                                  |                         | <b>Participant Data</b>        |                               |                   |  |                |               |                                |                     |                     |                      |                     |                |
| 5  |                                  |                         | <b>Participant Assumptions</b> |                               |                   | <b>New Participants by Energy Source</b> |                |               | <b>Annual, current dollars</b> |                     |                     |                      |                     |                |
| 6  | Years                            | Year                    | <b>Growth</b>                  |                               |                   | <b>Elec</b>                              | <b>Gas</b>     | <b>Oil</b>    | <b>Elec</b>                    | <b>Gas</b>          | <b>Oil</b>          | <b>Total</b>         | <b>8%</b>           | <b>Elec 6%</b> |
| 7  |                                  |                         | <b>New</b>                     | <b>from t-1</b>               | <b>Cumulative</b> |  |                |               |                                |                     |                     |                      |                     |                |
| 8  | 1                                | 2002                    | 8 167                          |                               | 8 167             | 1 625                                    | 5 157          | 1 385         | \$173 994                      | \$624 519           | \$193 310           | \$991 823            | \$173 994           | \$173 994      |
| 9  | 2                                | 2003                    | 12 250                         | 50%                           | 20 417            | 2 437                                    | 7 735          | 2 078         | \$443 684                      | \$1 592 524         | \$492 941           | \$2 529 149          | \$410 818           | \$418 570      |
| 10 | 3                                | 2004                    | 32 667                         | 167%                          | 53 083            | 6 500                                    | 20 627         | 5 540         | \$1 176 649                    | \$4 223 373         | \$1 307 280         | \$6 707 302          | \$1 008 787         | \$1 047 214    |
| 11 | 4                                | 2005                    | 49 000                         | 50%                           | 102 083           | 9 749                                    | 30 940         | 8 311         | \$2 308 043                    | \$8 284 308         | \$2 564 280         | \$13 156 631         | \$1 832 199         | \$1 937 877    |
| 12 | 5                                | 2006                    | 65 333                         | 33%                           | 167 417           | 12 999                                   | 41 253         | 11 081        | \$3 860 894                    | \$13 857 990        | \$4 289 528         | \$22 008 412         | \$2 837 872         | \$3 058 190    |
| 13 | 6                                | 2007                    | 0                              |                               |                   | 0  | 0              | 0             | \$3 938 112                    | \$14 135 150        | \$4 375 319         | \$22 448 580         | \$2 680 213         | \$2 942 786    |
| 14 | 7                                | 2008                    | 0                              |                               |                   | 0  | 0              | 0             | \$3 820 929                    | \$13 714 543        | \$4 245 126         | \$21 780 598         | \$2 407 834         | \$2 693 604    |
| 15 | 8                                | 2009                    | 0                              |                               |                   | 0  | 0              | 0             | \$3 597 552                    | \$12 912 769        | \$3 996 950         | \$20 507 271         | \$2 099 137         | \$2 392 577    |
| 16 | 9                                | 2010                    | 0                              |                               |                   | 0  | 0              | 0             | \$2 854 058                    | \$10 244 130        | \$3 170 913         | \$16 269 102         | \$1 541 959         | \$1 790 671    |
| 17 | 10                               | 2011                    | 0                              |                               |                   | 0  | 0              | 0             | \$1 663 508                    | \$5 970 865         | \$1 848 190         | \$9 482 562          | \$832 168           | \$984 628      |
| 18 | 11                               | 2012                    | 0                              |                               |                   | 0  | 0              | 0             | \$0                            | \$0                 | \$0                 | \$0                  | \$0                 | \$0            |
| 19 | 12                               | 2013                    | 0                              |                               |                   | 0  | 0              | 0             | \$0                            | \$0                 | \$0                 | \$0                  | \$0                 | \$0            |
| 20 | 13                               | 2014                    | 0                              |                               |                   | 0  | 0              | 0             | \$0                            | \$0                 | \$0                 | \$0                  | \$0                 | \$0            |
| 21 | 14                               | 2015                    | 0                              |                               |                   | 0  | 0              | 0             | \$0                            | \$0                 | \$0                 | \$0                  | \$0                 | \$0            |
| 22 | 15                               | 2016                    | 0                              |                               |                   | 0  | 0              | 0             | \$0                            | \$0                 | \$0                 | \$0                  | \$0                 | \$0            |
| 23 | 16                               | 2017                    | 0                              |                               |                   | 0  | 0              | 0             | \$0                            | \$0                 | \$0                 | \$0                  | \$0                 | \$0            |
| 24 | 17                               | 2018                    | 0                              |                               |                   | 0  | 0              | 0             | \$0                            | \$0                 | \$0                 | \$0                  | \$0                 | \$0            |
| 25 | 18                               | 2019                    | 0                              |                               |                   | 0  | 0              | 0             | \$0                            | \$0                 | \$0                 | \$0                  | \$0                 | \$0            |
| 26 | 19                               | 2020                    | 0                              |                               |                   | 0  | 0              | 0             | \$0                            | \$0                 | \$0                 | \$0                  | \$0                 | \$0            |
| 27 | 20                               | 2021                    | 0                              |                               |                   | 0  | 0              | 0             | \$0                            | \$0                 | \$0                 | \$0                  | \$0                 | \$0            |
| 28 | 21                               | 2022                    | 0                              |                               |                   | 0  | 0              | 0             | \$0                            | \$0                 | \$0                 | \$0                  | \$0                 | \$0            |
| 29 | 22                               | 2023                    | 0                              |                               |                   | 0  | 0              | 0             | \$0                            | \$0                 | \$0                 | \$0                  | \$0                 | \$0            |
| 30 | 23                               | 2024                    | 0                              |                               |                   | 0  | 0              | 0             | \$0                            | \$0                 | \$0                 | \$0                  | \$0                 | \$0            |
| 31 | 24                               | 2025                    | 0                              |                               |                   | 0  | 0              | 0             | \$0                            | \$0                 | \$0                 | \$0                  | \$0                 | \$0            |
| 32 | 25                               | 2026                    | 0                              |                               |                   | 0  | 0              | 0             | \$0                            | \$0                 | \$0                 | \$0                  | \$0                 | \$0            |
| 33 | 26                               | 2027                    | 0                              |                               |                   | 0  | 0              | 0             | \$0                            | \$0                 | \$0                 | \$0                  | \$0                 | \$0            |
| 34 | 27                               | 2028                    | 0                              |                               |                   | 0  | 0              | 0             | \$0                            | \$0                 | \$0                 | \$0                  | \$0                 | \$0            |
| 35 | 28                               | 2029                    | 0                              |                               |                   | 0  | 0              | 0             | \$0                            | \$0                 | \$0                 | \$0                  | \$0                 | \$0            |
| 36 | 29                               | 2030                    | 0                              |                               |                   | 0  | 0              | 0             | \$0                            | \$0                 | \$0                 | \$0                  | \$0                 | \$0            |
| 37 | 30                               | 2031                    | 0                              |                               |                   | 0  | 0              | 0             | \$0                            | \$0                 | \$0                 | \$0                  | \$0                 | \$0            |
| 38 | 31                               | 2032                    | 0                              |                               |                   | 0  | 0              | 0             | \$0                            | \$0                 | \$0                 | \$0                  | \$0                 | \$0            |
| 39 | 32                               | 2033                    | 0                              |                               |                   | 0  | 0              | 0             | \$0                            | \$0                 | \$0                 | \$0                  | \$0                 | \$0            |
| 40 |                                  | <b>Totals:</b>          | <b>167 417</b>                 |                               |                   | <b>33 311</b>                            | <b>105 711</b> | <b>28 395</b> | <b>\$23 837 422</b>            | <b>\$85 560 170</b> | <b>\$26 483 838</b> | <b>\$135 881 430</b> | <b>\$15 824 980</b> |                |

**Bill Savings**

|    | O                                | P            | Q            | R                   | S           | T           | U                   | V            | W                   | X            | Y                                  | Z            | AA           |            |
|----|----------------------------------|--------------|--------------|---------------------|-------------|-------------|---------------------|--------------|---------------------|--------------|------------------------------------|--------------|--------------|------------|
| 1  |                                  |              |              |                     |             |             |                     |              |                     |              |                                    |              |              |            |
| 2  |                                  |              |              |                     |             |             |                     |              |                     |              |                                    |              |              |            |
| 3  |                                  |              |              |                     |             |             |                     |              |                     |              |                                    |              |              |            |
| 4  | <b>Bill Savings</b>              |              |              |                     |             |             |                     |              |                     |              |                                    |              |              |            |
| 5  | <b>Annual, real 2002 dollars</b> |              |              |                     |             |             |                     |              |                     |              | <b>Cumulative, current dollars</b> |              |              |            |
| 6  |                                  |              | <b>Gas</b>   |                     |             | <b>Oil</b>  |                     |              | <b>Total</b>        |              |                                    | <b>Elec</b>  | <b>Gas</b>   | <b>Oil</b> |
| 7  | <b>10%</b>                       | <b>8%</b>    | <b>6%</b>    | <b>10%</b>          | <b>8%</b>   | <b>6%</b>   | <b>10%</b>          | <b>8%</b>    | <b>6%</b>           | <b>10%</b>   |                                    |              |              |            |
| 8  | \$173 994                        | \$624 519    | \$624 519    | \$624 519           | \$193 310   | \$193 310   | \$193 310           | \$991 823    | \$991 823           | \$991 823    | \$173 994                          | \$624 519    | \$193 310    |            |
| 9  | \$403 349                        | \$1 474 559  | \$1 502 381  | \$1 447 749         | \$456 427   | \$465 039   | \$448 128           | \$2 341 804  | \$2 385 989         | \$2 299 226  | \$617 677                          | \$2 217 043  | \$686 252    |            |
| 10 | \$972 437                        | \$3 620 861  | \$3 758 787  | \$3 490 391         | \$1 120 782 | \$1 163 475 | \$1 080 397         | \$5 750 430  | \$5 969 475         | \$5 543 225  | \$1 794 327                        | \$6 440 415  | \$1 993 532  |            |
| 11 | \$1 734 067                      | \$6 576 351  | \$6 955 664  | \$6 224 123         | \$2 035 608 | \$2 153 019 | \$1 926 582         | \$10 444 158 | \$11 046 561        | \$9 884 772  | \$4 102 370                        | \$14 724 723 | \$4 557 812  |            |
| 12 | \$2 637 043                      | \$10 186 036 | \$10 976 826 | \$9 465 194         | \$3 152 931 | \$3 397 708 | \$2 929 806         | \$16 176 840 | \$17 432 724        | \$15 032 042 | \$7 963 264                        | \$28 582 713 | \$8 847 340  |            |
| 13 | \$2 445 258                      | \$9 620 145  | \$10 562 606 | \$8 776 816         | \$2 977 768 | \$3 269 493 | \$2 716 729         | \$15 278 127 | \$16 774 885        | \$13 938 802 | \$11 901 376                       | \$42 717 862 | \$13 222 659 |            |
| 14 | \$2 156 815                      | \$8 642 488  | \$9 668 211  | \$7 741 502         | \$2 675 150 | \$2 992 647 | \$2 396 263         | \$13 725 472 | \$15 354 462        | \$12 294 580 | \$15 722 305                       | \$56 432 405 | \$17 467 786 |            |
| 15 | \$1 846 113                      | \$7 534 477  | \$8 587 729  | \$6 626 292         | \$2 332 182 | \$2 658 200 | \$2 051 067         | \$11 965 796 | \$13 638 506        | \$10 523 473 | \$19 319 857                       | \$69 345 174 | \$21 464 735 |            |
| 16 | \$1 331 439                      | \$5 534 585  | \$6 427 294  | \$4 778 962         | \$1 713 146 | \$1 989 470 | \$1 479 255         | \$8 789 689  | \$10 207 436        | \$7 589 656  | \$22 173 914                       | \$79 589 305 | \$24 635 649 |            |
| 17 | \$705 490                        | \$2 986 919  | \$3 534 146  | \$2 532 229         | \$924 555   | \$1 093 941 | \$783 813           | \$4 743 642  | \$5 612 714         | \$4 021 532  | \$23 837 422                       | \$85 560 170 | \$26 483 838 |            |
| 18 | \$0                              | \$0          | \$0          | \$0                 | \$0         | \$0         | \$0                 | \$0          | \$0                 | \$0          | \$23 837 422                       | \$85 560 170 | \$26 483 838 |            |
| 19 | \$0                              | \$0          | \$0          | \$0                 | \$0         | \$0         | \$0                 | \$0          | \$0                 | \$0          | \$23 837 422                       | \$85 560 170 | \$26 483 838 |            |
| 20 | \$0                              | \$0          | \$0          | \$0                 | \$0         | \$0         | \$0                 | \$0          | \$0                 | \$0          | \$23 837 422                       | \$85 560 170 | \$26 483 838 |            |
| 21 | \$0                              | \$0          | \$0          | \$0                 | \$0         | \$0         | \$0                 | \$0          | \$0                 | \$0          | \$23 837 422                       | \$85 560 170 | \$26 483 838 |            |
| 22 | \$0                              | \$0          | \$0          | \$0                 | \$0         | \$0         | \$0                 | \$0          | \$0                 | \$0          | \$23 837 422                       | \$85 560 170 | \$26 483 838 |            |
| 23 | \$0                              | \$0          | \$0          | \$0                 | \$0         | \$0         | \$0                 | \$0          | \$0                 | \$0          | \$23 837 422                       | \$85 560 170 | \$26 483 838 |            |
| 24 | \$0                              | \$0          | \$0          | \$0                 | \$0         | \$0         | \$0                 | \$0          | \$0                 | \$0          | \$23 837 422                       | \$85 560 170 | \$26 483 838 |            |
| 25 | \$0                              | \$0          | \$0          | \$0                 | \$0         | \$0         | \$0                 | \$0          | \$0                 | \$0          | \$23 837 422                       | \$85 560 170 | \$26 483 838 |            |
| 26 | \$0                              | \$0          | \$0          | \$0                 | \$0         | \$0         | \$0                 | \$0          | \$0                 | \$0          | \$23 837 422                       | \$85 560 170 | \$26 483 838 |            |
| 27 | \$0                              | \$0          | \$0          | \$0                 | \$0         | \$0         | \$0                 | \$0          | \$0                 | \$0          | \$23 837 422                       | \$85 560 170 | \$26 483 838 |            |
| 28 | \$0                              | \$0          | \$0          | \$0                 | \$0         | \$0         | \$0                 | \$0          | \$0                 | \$0          | \$23 837 422                       | \$85 560 170 | \$26 483 838 |            |
| 29 | \$0                              | \$0          | \$0          | \$0                 | \$0         | \$0         | \$0                 | \$0          | \$0                 | \$0          | \$23 837 422                       | \$85 560 170 | \$26 483 838 |            |
| 30 | \$0                              | \$0          | \$0          | \$0                 | \$0         | \$0         | \$0                 | \$0          | \$0                 | \$0          | \$23 837 422                       | \$85 560 170 | \$26 483 838 |            |
| 31 | \$0                              | \$0          | \$0          | \$0                 | \$0         | \$0         | \$0                 | \$0          | \$0                 | \$0          | \$23 837 422                       | \$85 560 170 | \$26 483 838 |            |
| 32 | \$0                              | \$0          | \$0          | \$0                 | \$0         | \$0         | \$0                 | \$0          | \$0                 | \$0          | \$23 837 422                       | \$85 560 170 | \$26 483 838 |            |
| 33 | \$0                              | \$0          | \$0          | \$0                 | \$0         | \$0         | \$0                 | \$0          | \$0                 | \$0          | \$23 837 422                       | \$85 560 170 | \$26 483 838 |            |
| 34 | \$0                              | \$0          | \$0          | \$0                 | \$0         | \$0         | \$0                 | \$0          | \$0                 | \$0          | \$23 837 422                       | \$85 560 170 | \$26 483 838 |            |
| 35 | \$0                              | \$0          | \$0          | \$0                 | \$0         | \$0         | \$0                 | \$0          | \$0                 | \$0          | \$23 837 422                       | \$85 560 170 | \$26 483 838 |            |
| 36 | \$0                              | \$0          | \$0          | \$0                 | \$0         | \$0         | \$0                 | \$0          | \$0                 | \$0          | \$23 837 422                       | \$85 560 170 | \$26 483 838 |            |
| 37 | \$0                              | \$0          | \$0          | \$0                 | \$0         | \$0         | \$0                 | \$0          | \$0                 | \$0          | \$23 837 422                       | \$85 560 170 | \$26 483 838 |            |
| 38 | \$0                              | \$0          | \$0          | \$0                 | \$0         | \$0         | \$0                 | \$0          | \$0                 | \$0          | \$23 837 422                       | \$85 560 170 | \$26 483 838 |            |
| 39 | \$0                              | \$0          | \$0          | \$0                 | \$0         | \$0         | \$0                 | \$0          | \$0                 | \$0          | \$23 837 422                       | \$85 560 170 | \$26 483 838 |            |
| 40 | <b>\$56 800 940</b>              |              |              | <b>\$17 581 860</b> |             |             | <b>\$90 207 781</b> |              | <b>\$99 414 576</b> |              | <b>\$82 119 130</b>                |              |              |            |



|    | A                | B              | C                              | D                   | E          | F  | G             | H             | I                              | J                    | K                   | L                    | M                   | N                   |  |
|----|------------------|----------------|--------------------------------|---------------------|------------|--|---------------|---------------|--------------------------------|----------------------|---------------------|----------------------|---------------------|---------------------|--|
| 1  | 1b) Programmable | Cost / Part.*  | Energy Savings                 | Useful life (years) |            |  |               |               |                                |                      |                     |                      |                     |                     |  |
| 2  | thermostats      | 150 \$         | 10%                            | 15,0                |            |  |               |               |                                |                      |                     |                      |                     |                     |  |
| 3  |                  |                |                                |                     |            |  |               |               |                                |                      |                     |                      |                     |                     |  |
| 4  |                  |                | <b>Participant Data</b>        |                     |            |  |               |               |                                |                      |                     |                      |                     |                     |  |
| 5  |                  |                | <b>Participant Assumptions</b> |                     |            | <b>New Participants by Energy Source</b> |               |               | <b>Annual, current dollars</b> |                      |                     |                      |                     |                     |  |
| 6  | Years            | Year           | New                            | Growth from t-1     | Cumulative | Elec                                     | Gas           | Oil           | Elec                           | Gas                  | Oil                 | Total                | 8%                  | Elec 6%             |  |
| 7  |                  |                |                                |                     |            |  |               |               |                                |                      |                     |                      |                     |                     |  |
| 8  |                  | 1              | 5 000                          |                     | 5 000      | 995                                      | 3 157         | 848           | \$106 527                      | \$382 359            | \$118 353           | \$607 239            | \$106 527           | \$106 527           |  |
| 9  |                  | 2              | 7 500                          | 50%                 | 12 500     | 1 492                                    | 4 736         | 1 272         | \$271 643                      | \$975 014            | \$301 801           | \$1 548 458          | \$251 521           | \$256 267           |  |
| 10 |                  | 3              | 20 000                         | 167%                | 32 500     | 3 979                                    | 12 629        | 3 392         | \$720 398                      | \$2 585 738          | \$800 376           | \$4 106 511          | \$617 625           | \$641 151           |  |
| 11 |                  | 4              | 30 000                         | 50%                 | 62 500     | 5 969                                    | 18 943        | 5 088         | \$1 413 087                    | \$5 072 025          | \$1 569 968         | \$8 055 080          | \$1 121 754         | \$1 186 455         |  |
| 12 |                  | 5              | 40 000                         | 33%                 | 102 500    | 7 959                                    | 25 257        | 6 784         | \$2 363 813                    | \$8 484 484          | \$2 626 242         | \$13 474 538         | \$1 737 473         | \$1 872 361         |  |
| 13 |                  | 6              | 0                              |                     |            | 0  | 0             | 0             | \$2 411 089                    | \$8 654 173          | \$2 678 767         | \$13 744 029         | \$1 640 947         | \$1 801 706         |  |
| 14 |                  | 7              | 0                              |                     |            | 0  | 0             | 0             | \$2 459 311                    | \$8 827 257          | \$2 732 342         | \$14 018 909         | \$1 549 783         | \$1 733 717         |  |
| 15 |                  | 8              | 0                              |                     |            | 0  | 0             | 0             | \$2 508 497                    | \$9 003 802          | \$2 786 989         | \$14 299 288         | \$1 463 684         | \$1 668 294         |  |
| 16 |                  | 9              | 0                              |                     |            | 0  | 0             | 0             | \$2 558 667                    | \$9 183 878          | \$2 842 729         | \$14 585 273         | \$1 382 368         | \$1 605 339         |  |
| 17 |                  | 10             | 0                              |                     |            | 0  | 0             | 0             | \$2 609 840                    | \$9 367 555          | \$2 899 583         | \$14 876 979         | \$1 305 570         | \$1 544 760         |  |
| 18 |                  | 11             | 0                              |                     |            | 0  | 0             | 0             | \$2 662 037                    | \$9 554 907          | \$2 957 575         | \$15 174 518         | \$1 233 038         | \$1 486 468         |  |
| 19 |                  | 12             | 0                              |                     |            | 0  | 0             | 0             | \$2 715 278                    | \$9 746 005          | \$3 016 726         | \$15 478 009         | \$1 164 536         | \$1 430 374         |  |
| 20 |                  | 13             | 0                              |                     |            | 0  | 0             | 0             | \$2 769 583                    | \$9 940 925          | \$3 077 061         | \$15 787 569         | \$1 099 840         | \$1 376 398         |  |
| 21 |                  | 14             | 0                              |                     |            | 0  | 0             | 0             | \$2 824 975                    | \$10 139 743         | \$3 138 602         | \$16 103 320         | \$1 038 737         | \$1 324 459         |  |
| 22 |                  | 15             | 0                              |                     |            | 0  | 0             | 0             | \$2 881 475                    | \$10 342 538         | \$3 201 374         | \$16 425 387         | \$981 030           | \$1 274 479         |  |
| 23 |                  | 16             | 0                              |                     |            | 0  | 0             | 0             | \$2 795 733                    | \$10 034 785         | \$3 106 114         | \$15 936 631         | \$881 332           | \$1 166 562         |  |
| 24 |                  | 17             | 0                              |                     |            | 0  | 0             | 0             | \$2 632 290                    | \$9 448 136          | \$2 924 525         | \$15 004 951         | \$768 340           | \$1 036 191         |  |
| 25 |                  | 18             | 0                              |                     |            | 0  | 0             | 0             | \$2 088 284                    | \$7 495 521          | \$2 320 124         | \$11 903 928         | \$564 398           | \$775 514           |  |
| 26 |                  | 19             | 0                              |                     |            | 0  | 0             | 0             | \$1 217 171                    | \$4 368 818          | \$1 352 301         | \$6 938 290          | \$304 596           | \$426 428           |  |
| 27 |                  | 20             | 0                              |                     |            | 0  | 0             | 0             | \$0                            | \$0                  | \$0                 | \$0                  | \$0                 | \$0                 |  |
| 28 |                  | 21             | 0                              |                     |            | 0  | 0             | 0             | \$0                            | \$0                  | \$0                 | \$0                  | \$0                 | \$0                 |  |
| 29 |                  | 22             | 0                              |                     |            | 0  | 0             | 0             | \$0                            | \$0                  | \$0                 | \$0                  | \$0                 | \$0                 |  |
| 30 |                  | 23             | 0                              |                     |            | 0  | 0             | 0             | \$0                            | \$0                  | \$0                 | \$0                  | \$0                 | \$0                 |  |
| 31 |                  | 24             | 0                              |                     |            | 0  | 0             | 0             | \$0                            | \$0                  | \$0                 | \$0                  | \$0                 | \$0                 |  |
| 32 |                  | 25             | 0                              |                     |            | 0  | 0             | 0             | \$0                            | \$0                  | \$0                 | \$0                  | \$0                 | \$0                 |  |
| 33 |                  | 26             | 0                              |                     |            | 0  | 0             | 0             | \$0                            | \$0                  | \$0                 | \$0                  | \$0                 | \$0                 |  |
| 34 |                  | 27             | 0                              |                     |            | 0  | 0             | 0             | \$0                            | \$0                  | \$0                 | \$0                  | \$0                 | \$0                 |  |
| 35 |                  | 28             | 0                              |                     |            | 0  | 0             | 0             | \$0                            | \$0                  | \$0                 | \$0                  | \$0                 | \$0                 |  |
| 36 |                  | 29             | 0                              |                     |            | 0  | 0             | 0             | \$0                            | \$0                  | \$0                 | \$0                  | \$0                 | \$0                 |  |
| 37 |                  | 30             | 0                              |                     |            | 0  | 0             | 0             | \$0                            | \$0                  | \$0                 | \$0                  | \$0                 | \$0                 |  |
| 38 |                  | 31             | 0                              |                     |            | 0  | 0             | 0             | \$0                            | \$0                  | \$0                 | \$0                  | \$0                 | \$0                 |  |
| 39 |                  | 32             | 0                              |                     |            | 0  | 0             | 0             | \$0                            | \$0                  | \$0                 | \$0                  | \$0                 | \$0                 |  |
| 40 |                  | <b>Totals:</b> | <b>102 500</b>                 |                     |            | <b>20 394</b>                            | <b>64 721</b> | <b>17 385</b> | <b>\$40 009 697</b>            | <b>\$143 607 662</b> | <b>\$44 451 549</b> | <b>\$228 068 908</b> | <b>\$19 213 099</b> | <b>\$22 713 451</b> |  |



|    | O                                | P                   | Q                   | R                   | S                   | T                   | U                   | V                    | W                    | X                   | Y                                  | Z             | AA           | AB            |  |  |  |
|----|----------------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|----------------------|----------------------|---------------------|------------------------------------|---------------|--------------|---------------|--|--|--|
| 1  |                                  |                     |                     |                     |                     |                     |                     |                      |                      |                     |                                    |               |              |               |  |  |  |
| 2  |                                  |                     |                     |                     |                     |                     |                     |                      |                      |                     |                                    |               |              |               |  |  |  |
| 3  |                                  |                     |                     |                     |                     |                     |                     |                      |                      |                     |                                    |               |              |               |  |  |  |
| 4  | <b>Bill Savings</b>              |                     |                     |                     |                     |                     |                     |                      |                      |                     |                                    |               |              |               |  |  |  |
| 5  | <b>Annual, real 2002 dollars</b> |                     |                     |                     |                     |                     |                     |                      |                      |                     | <b>Cumulative, current dollars</b> |               |              |               |  |  |  |
| 6  |                                  | <b>Gas</b>          |                     |                     |                     | <b>Oil</b>          |                     |                      |                      | <b>Total</b>        |                                    |               |              |               |  |  |  |
| 7  | <b>10%</b>                       | <b>8%</b>           | <b>6%</b>           | <b>10%</b>          | <b>8%</b>           | <b>6%</b>           | <b>10%</b>          | <b>8%</b>            | <b>6%</b>            | <b>10%</b>          | <b>Elec</b>                        | <b>Gas</b>    | <b>Oil</b>   | <b>Total</b>  |  |  |  |
| 8  | \$106 527                        | \$382 359           | \$382 359           | \$382 359           | \$118 353           | \$118 353           | \$118 353           | \$118 353            | \$607 239            | \$607 239           | \$106 527                          | \$382 359     | \$118 353    | \$607 239     |  |  |  |
| 9  | \$246 948                        | \$902 791           | \$919 825           | \$886 377           | \$279 445           | \$284 718           | \$274 364           | \$1 433 758          | \$1 460 810          | \$1 407 689         | \$378 170                          | \$1 357 373   | \$420 154    | \$2 155 697   |  |  |  |
| 10 | \$595 370                        | \$2 216 854         | \$2 301 298         | \$2 136 974         | \$686 193           | \$712 331           | \$661 467           | \$3 520 672          | \$3 654 781          | \$3 393 811         | \$1 098 567                        | \$3 943 111   | \$1 220 530  | \$6 262 208   |  |  |  |
| 11 | \$1 061 674                      | \$4 026 337         | \$4 258 570         | \$3 810 688         | \$1 246 291         | \$1 318 175         | \$1 179 540         | \$6 394 382          | \$6 763 201          | \$6 051 901         | \$2 511 655                        | \$9 015 136   | \$2 790 497  | \$14 317 288  |  |  |  |
| 12 | \$1 614 516                      | \$6 236 349         | \$6 720 506         | \$5 795 016         | \$1 930 366         | \$2 080 229         | \$1 793 758         | \$9 904 188          | \$10 673 096         | \$9 203 291         | \$4 875 468                        | \$17 499 620  | \$5 416 739  | \$27 791 827  |  |  |  |
| 13 | \$1 497 097                      | \$5 889 885         | \$6 466 902         | \$5 373 561         | \$1 823 124         | \$2 001 730         | \$1 663 303         | \$9 353 955          | \$10 270 338         | \$8 533 961         | \$7 286 557                        | \$26 153 793  | \$8 095 506  | \$41 535 855  |  |  |  |
| 14 | \$1 388 217                      | \$5 562 669         | \$6 222 868         | \$4 982 756         | \$1 721 839         | \$1 926 193         | \$1 542 336         | \$8 834 291          | \$9 882 778          | \$7 913 309         | \$9 745 867                        | \$34 981 050  | \$10 827 848 | \$55 554 765  |  |  |  |
| 15 | \$1 287 256                      | \$5 253 632         | \$5 988 042         | \$4 620 374         | \$1 626 181         | \$1 853 507         | \$1 430 166         | \$8 343 497          | \$9 509 843          | \$7 337 796         | \$12 254 364                       | \$43 984 852  | \$13 614 836 | \$69 854 052  |  |  |  |
| 16 | \$1 193 637                      | \$4 961 763         | \$5 762 079         | \$4 284 347         | \$1 535 838         | \$1 783 563         | \$1 326 154         | \$7 879 969          | \$9 150 981          | \$6 804 138         | \$14 813 031                       | \$53 168 730  | \$16 457 565 | \$84 439 326  |  |  |  |
| 17 | \$1 106 827                      | \$4 686 110         | \$5 544 642         | \$3 972 758         | \$1 450 513         | \$1 716 259         | \$1 229 706         | \$7 442 193          | \$8 805 661          | \$6 309 291         | \$17 422 872                       | \$62 536 285  | \$19 357 148 | \$99 316 305  |  |  |  |
| 18 | \$1 026 331                      | \$4 425 770         | \$5 335 410         | \$3 683 830         | \$1 369 929         | \$1 651 494         | \$1 140 273         | \$7 028 738          | \$8 473 372          | \$5 850 434         | \$20 084 909                       | \$72 091 192  | \$22 314 723 | \$114 490 823 |  |  |  |
| 19 | \$951 688                        | \$4 179 894         | \$5 134 074         | \$3 415 915         | \$1 293 822         | \$1 589 174         | \$1 057 344         | \$6 638 253          | \$8 153 622          | \$5 424 948         | \$22 800 186                       | \$81 837 196  | \$25 331 449 | \$129 968 832 |  |  |  |
| 20 | \$882 475                        | \$3 947 678         | \$4 940 335         | \$3 167 485         | \$1 221 943         | \$1 529 205         | \$980 446           | \$6 269 461          | \$7 845 938          | \$5 030 406         | \$25 569 770                       | \$91 778 121  | \$28 408 510 | \$145 756 401 |  |  |  |
| 21 | \$818 295                        | \$3 728 363         | \$4 753 907         | \$2 937 122         | \$1 154 057         | \$1 471 499         | \$909 141           | \$5 921 157          | \$7 549 865          | \$4 664 558         | \$28 394 745                       | \$101 917 864 | \$31 547 112 | \$161 859 721 |  |  |  |
| 22 | \$758 782                        | \$3 521 231         | \$4 574 515         | \$2 723 514         | \$1 089 943         | \$1 415 971         | \$843 022           | \$5 592 204          | \$7 264 964          | \$4 325 318         | \$31 276 219                       | \$112 260 402 | \$34 748 486 | \$178 285 108 |  |  |  |
| 23 | \$669 276                        | \$3 163 383         | \$4 187 165         | \$2 402 248         | \$979 177           | \$1 296 073         | \$743 579           | \$5 023 891          | \$6 649 799          | \$3 815 103         | \$34 071 953                       | \$122 295 187 | \$37 854 600 | \$194 221 739 |  |  |  |
| 24 | \$572 863                        | \$2 757 821         | \$3 719 223         | \$2 056 190         | \$853 641           | \$1 151 229         | \$636 462           | \$4 379 802          | \$5 906 643          | \$3 265 515         | \$36 704 243                       | \$131 743 323 | \$40 779 125 | \$209 226 691 |  |  |  |
| 25 | \$413 156                        | \$2 025 807         | \$2 783 570         | \$1 482 949         | \$627 057           | \$861 611           | \$459 024           | \$3 217 262          | \$4 420 695          | \$2 355 129         | \$38 792 526                       | \$139 238 844 | \$43 099 249 | \$221 130 619 |  |  |  |
| 26 | \$218 919                        | \$1 093 292         | \$1 530 588         | \$785 770           | \$338 412           | \$473 770           | \$243 223           | \$1 736 300          | \$2 430 787          | \$1 247 912         | \$40 009 697                       | \$143 607 662 | \$44 451 549 | \$228 068 908 |  |  |  |
| 27 | \$0                              | \$0                 | \$0                 | \$0                 | \$0                 | \$0                 | \$0                 | \$0                  | \$0                  | \$0                 | \$40 009 697                       | \$143 607 662 | \$44 451 549 | \$228 068 908 |  |  |  |
| 28 | \$0                              | \$0                 | \$0                 | \$0                 | \$0                 | \$0                 | \$0                 | \$0                  | \$0                  | \$0                 | \$40 009 697                       | \$143 607 662 | \$44 451 549 | \$228 068 908 |  |  |  |
| 29 | \$0                              | \$0                 | \$0                 | \$0                 | \$0                 | \$0                 | \$0                 | \$0                  | \$0                  | \$0                 | \$40 009 697                       | \$143 607 662 | \$44 451 549 | \$228 068 908 |  |  |  |
| 30 | \$0                              | \$0                 | \$0                 | \$0                 | \$0                 | \$0                 | \$0                 | \$0                  | \$0                  | \$0                 | \$40 009 697                       | \$143 607 662 | \$44 451 549 | \$228 068 908 |  |  |  |
| 31 | \$0                              | \$0                 | \$0                 | \$0                 | \$0                 | \$0                 | \$0                 | \$0                  | \$0                  | \$0                 | \$40 009 697                       | \$143 607 662 | \$44 451 549 | \$228 068 908 |  |  |  |
| 32 | \$0                              | \$0                 | \$0                 | \$0                 | \$0                 | \$0                 | \$0                 | \$0                  | \$0                  | \$0                 | \$40 009 697                       | \$143 607 662 | \$44 451 549 | \$228 068 908 |  |  |  |
| 33 | \$0                              | \$0                 | \$0                 | \$0                 | \$0                 | \$0                 | \$0                 | \$0                  | \$0                  | \$0                 | \$40 009 697                       | \$143 607 662 | \$44 451 549 | \$228 068 908 |  |  |  |
| 34 | \$0                              | \$0                 | \$0                 | \$0                 | \$0                 | \$0                 | \$0                 | \$0                  | \$0                  | \$0                 | \$40 009 697                       | \$143 607 662 | \$44 451 549 | \$228 068 908 |  |  |  |
| 35 | \$0                              | \$0                 | \$0                 | \$0                 | \$0                 | \$0                 | \$0                 | \$0                  | \$0                  | \$0                 | \$40 009 697                       | \$143 607 662 | \$44 451 549 | \$228 068 908 |  |  |  |
| 36 | \$0                              | \$0                 | \$0                 | \$0                 | \$0                 | \$0                 | \$0                 | \$0                  | \$0                  | \$0                 | \$40 009 697                       | \$143 607 662 | \$44 451 549 | \$228 068 908 |  |  |  |
| 37 | \$0                              | \$0                 | \$0                 | \$0                 | \$0                 | \$0                 | \$0                 | \$0                  | \$0                  | \$0                 | \$40 009 697                       | \$143 607 662 | \$44 451 549 | \$228 068 908 |  |  |  |
| 38 | \$0                              | \$0                 | \$0                 | \$0                 | \$0                 | \$0                 | \$0                 | \$0                  | \$0                  | \$0                 | \$40 009 697                       | \$143 607 662 | \$44 451 549 | \$228 068 908 |  |  |  |
| 39 | \$0                              | \$0                 | \$0                 | \$0                 | \$0                 | \$0                 | \$0                 | \$0                  | \$0                  | \$0                 | \$40 009 697                       | \$143 607 662 | \$44 451 549 | \$228 068 908 |  |  |  |
| 40 | <b>\$16 409 852</b>              | <b>\$68 961 988</b> | <b>\$81 525 876</b> | <b>\$58 900 232</b> | <b>\$21 346 126</b> | <b>\$25 235 085</b> | <b>\$18 231 663</b> | <b>\$109 521 213</b> | <b>\$129 474 412</b> | <b>\$93 541 747</b> |                                    |               |              |               |  |  |  |



|    | A                              | B                       | C              | D  | E          | F      | G                              | H             | I            | J                  | K                   | L                  | M                   |                    |
|----|--------------------------------|-------------------------|----------------|--|------------|--------|--------------------------------|---------------|--------------|--------------------|---------------------|--------------------|---------------------|--------------------|
| 1  | 2a) EnerGuide & WS             | Cost / Part.*<br>400 \$ | Energy Savings | Useful life (years)                      |            |        |                                |               |              |                    |                     |                    |                     |                    |
| 2  |                                |                         | 10%            | 6,0                                      |            |        |                                |               |              |                    |                     |                    |                     |                    |
| 3  |                                |                         |                |  |            |        |                                |               |              |                    |                     |                    |                     |                    |
| 4  | <b>Participant Data</b>        |                         |                |  |            |        |                                |               |              |                    |                     |                    |                     |                    |
| 5  | <b>Participant Assumptions</b> |                         |                | <b>New Participants by Energy Source</b> |            |        | <b>Annual, current dollars</b> |               |              |                    |                     |                    |                     |                    |
| 6  | Years                          | Year                    | New            | Growth from t-1                          | Cumulative | Elec   | Gas                            | Oil           | Elec         | Gas                | Oil                 | Total              | 8%                  |                    |
| 7  |                                |                         |                |  |            |        |                                |               |              |                    |                     |                    |                     |                    |
| 8  |                                | 1                       | 2002           | 1 667                                    |            | 1 667  | 332                            | 1 052         | 283          | \$35 509           | \$127 453           | \$39 451           | \$202 413           | \$35 509           |
| 9  |                                | 2                       | 2003           | 2 500                                    | 50%        | 4 167  | 497                            | 1 579         | 424          | \$90 548           | \$325 005           | \$100 600          | \$516 153           | \$83 840           |
| 10 |                                | 3                       | 2004           | 6 667                                    | 167%       | 10 833 | 1 326                          | 4 210         | 1 131        | \$240 133          | \$861 913           | \$266 792          | \$1 368 837         | \$205 875          |
| 11 |                                | 4                       | 2005           | 10 000                                   | 50%        | 20 833 | 1 990                          | 6 314         | 1 696        | \$471 029          | \$1 690 675         | \$523 323          | \$2 685 027         | \$373 918          |
| 12 |                                | 5                       | 2006           | 13 333                                   | 33%        | 34 167 | 2 653                          | 8 419         | 2 261        | \$787 938          | \$2 828 161         | \$875 414          | \$4 491 513         | \$579 158          |
| 13 |                                | 6                       | 2007           | 0  |            |        | 0                              | 0             | 0            | \$803 696          | \$2 884 724         | \$892 922          | \$4 581 343         | \$546 982          |
| 14 |                                | 7                       | 2008           | 0  |            |        | 0                              | 0             | 0            | \$779 781          | \$2 798 886         | \$866 352          | \$4 445 020         | \$491 395          |
| 15 |                                | 8                       | 2009           | 0  |            |        | 0                              | 0             | 0            | \$734 194          | \$2 635 259         | \$815 704          | \$4 185 157         | \$428 395          |
| 16 |                                | 9                       | 2010           | 0  |            |        | 0                              | 0             | 0            | \$582 461          | \$2 090 639         | \$647 125          | \$3 320 225         | \$314 685          |
| 17 |                                | 10                      | 2011           | 0  |            |        | 0                              | 0             | 0            | \$339 491          | \$1 218 544         | \$377 182          | \$1 935 217         | \$169 830          |
| 18 |                                | 11                      | 2012           | 0  |            |        | 0                              | 0             | 0            | \$0                | \$0                 | \$0                | \$0                 | \$0                |
| 19 |                                | 12                      | 2013           | 0  |            |        | 0                              | 0             | 0            | \$0                | \$0                 | \$0                | \$0                 | \$0                |
| 20 |                                | 13                      | 2014           | 0  |            |        | 0                              | 0             | 0            | \$0                | \$0                 | \$0                | \$0                 | \$0                |
| 21 |                                | 14                      | 2015           | 0  |            |        | 0                              | 0             | 0            | \$0                | \$0                 | \$0                | \$0                 | \$0                |
| 22 |                                | 15                      | 2016           | 0  |            |        | 0                              | 0             | 0            | \$0                | \$0                 | \$0                | \$0                 | \$0                |
| 23 |                                | 16                      | 2017           | 0  |            |        | 0                              | 0             | 0            | \$0                | \$0                 | \$0                | \$0                 | \$0                |
| 24 |                                | 17                      | 2018           | 0  |            |        | 0                              | 0             | 0            | \$0                | \$0                 | \$0                | \$0                 | \$0                |
| 25 |                                | 18                      | 2019           | 0  |            |        | 0                              | 0             | 0            | \$0                | \$0                 | \$0                | \$0                 | \$0                |
| 26 |                                | 19                      | 2020           | 0  |            |        | 0                              | 0             | 0            | \$0                | \$0                 | \$0                | \$0                 | \$0                |
| 27 |                                | 20                      | 2021           | 0  |            |        | 0                              | 0             | 0            | \$0                | \$0                 | \$0                | \$0                 | \$0                |
| 28 |                                | 21                      | 2022           | 0  |            |        | 0                              | 0             | 0            | \$0                | \$0                 | \$0                | \$0                 | \$0                |
| 29 |                                | 22                      | 2023           | 0  |            |        | 0                              | 0             | 0            | \$0                | \$0                 | \$0                | \$0                 | \$0                |
| 30 |                                | 23                      | 2024           | 0  |            |        | 0                              | 0             | 0            | \$0                | \$0                 | \$0                | \$0                 | \$0                |
| 31 |                                | 24                      | 2025           | 0  |            |        | 0                              | 0             | 0            | \$0                | \$0                 | \$0                | \$0                 | \$0                |
| 32 |                                | 25                      | 2026           | 0  |            |        | 0                              | 0             | 0            | \$0                | \$0                 | \$0                | \$0                 | \$0                |
| 33 |                                | 26                      | 2027           | 0  |            |        | 0                              | 0             | 0            | \$0                | \$0                 | \$0                | \$0                 | \$0                |
| 34 |                                | 27                      | 2028           | 0  |            |        | 0                              | 0             | 0            | \$0                | \$0                 | \$0                | \$0                 | \$0                |
| 35 |                                | 28                      | 2029           | 0  |            |        | 0                              | 0             | 0            | \$0                | \$0                 | \$0                | \$0                 | \$0                |
| 36 |                                | 29                      | 2030           | 0  |            |        | 0                              | 0             | 0            | \$0                | \$0                 | \$0                | \$0                 | \$0                |
| 37 |                                | 30                      | 2031           | 0  |            |        | 0                              | 0             | 0            | \$0                | \$0                 | \$0                | \$0                 | \$0                |
| 38 |                                | 31                      | 2032           | 0  |            |        | 0                              | 0             | 0            | \$0                | \$0                 | \$0                | \$0                 | \$0                |
| 39 |                                | 32                      | 2033           | 0  |            |        | 0                              | 0             | 0            | \$0                | \$0                 | \$0                | \$0                 | \$0                |
| 40 |                                | <b>Totals:</b>          |                | <b>34 167</b>                            |            |        | <b>6 798</b>                   | <b>21 574</b> | <b>5 795</b> | <b>\$4 864 780</b> | <b>\$17 461 259</b> | <b>\$5 404 865</b> | <b>\$27 730 904</b> | <b>\$3 229 588</b> |

|    | N                         | O                  | P                   | Q                   | R                   | S                  | T                  | U                  | V                   | W                   | X                   | Y             | Z            |             |            |  |
|----|---------------------------|--------------------|---------------------|---------------------|---------------------|--------------------|--------------------|--------------------|---------------------|---------------------|---------------------|---------------|--------------|-------------|------------|--|
| 1  |                           |                    |                     |                     |                     |                    |                    |                    |                     |                     |                     |               |              |             |            |  |
| 2  |                           |                    |                     |                     |                     |                    |                    |                    |                     |                     |                     |               |              |             |            |  |
| 3  |                           |                    |                     |                     |                     |                    |                    |                    |                     |                     |                     |               |              |             |            |  |
| 4  | <b>Bill Savings</b>       |                    |                     |                     |                     |                    |                    |                    |                     |                     |                     |               |              |             |            |  |
| 5  | Annual, real 2002 dollars |                    |                     |                     |                     |                    |                    |                    |                     |                     |                     | Cumulative, c |              |             |            |  |
| 6  | <b>Elec</b>               | <b>Gas</b>         |                     |                     |                     |                    |                    | <b>Oil</b>         |                     |                     | <b>Total</b>        |               |              | <b>Elec</b> | <b>Gas</b> |  |
| 7  | <b>6%</b>                 | <b>10%</b>         | <b>8%</b>           | <b>6%</b>           | <b>10%</b>          | <b>8%</b>          | <b>6%</b>          | <b>10%</b>         | <b>8%</b>           | <b>6%</b>           | <b>10%</b>          | <b>8%</b>     | <b>6%</b>    | <b>10%</b>  |            |  |
| 8  | \$35 509                  | \$35 509           | \$127 453           | \$127 453           | \$127 453           | \$39 451           | \$39 451           | \$39 451           | \$202 413           | \$202 413           | \$202 413           | \$35 509      | \$127 453    |             |            |  |
| 9  | \$85 422                  | \$82 316           | \$300 930           | \$306 608           | \$295 459           | \$93 148           | \$94 906           | \$91 455           | \$477 919           | \$486 937           | \$469 230           | \$126 057     | \$452 458    |             |            |  |
| 10 | \$213 717                 | \$198 457          | \$738 951           | \$767 099           | \$712 325           | \$228 731          | \$237 444          | \$220 489          | \$1 173 557         | \$1 218 260         | \$1 131 270         | \$366 189     | \$1 314 370  |             |            |  |
| 11 | \$395 485                 | \$353 891          | \$1 342 112         | \$1 419 523         | \$1 270 229         | \$415 430          | \$439 392          | \$393 180          | \$2 131 461         | \$2 254 400         | \$2 017 300         | \$837 218     | \$3 005 045  |             |            |  |
| 12 | \$624 120                 | \$538 172          | \$2 078 783         | \$2 240 169         | \$1 931 672         | \$643 455          | \$693 410          | \$597 919          | \$3 301 396         | \$3 557 699         | \$3 067 764         | \$1 625 156   | \$5 833 207  |             |            |  |
| 13 | \$600 569                 | \$499 032          | \$1 963 295         | \$2 155 634         | \$1 791 187         | \$607 708          | \$667 243          | \$554 434          | \$3 117 985         | \$3 423 446         | \$2 844 654         | \$2 428 852   | \$8 717 931  |             |            |  |
| 14 | \$549 715                 | \$440 166          | \$1 763 773         | \$1 973 104         | \$1 579 898         | \$545 949          | \$610 744          | \$489 033          | \$2 801 117         | \$3 133 564         | \$2 509 098         | \$3 208 634   | \$11 516 817 |             |            |  |
| 15 | \$488 281                 | \$376 758          | \$1 537 648         | \$1 752 598         | \$1 352 305         | \$475 955          | \$542 490          | \$418 585          | \$2 441 999         | \$2 783 369         | \$2 147 647         | \$3 942 828   | \$14 152 076 |             |            |  |
| 16 | \$365 443                 | \$271 722          | \$1 129 507         | \$1 311 693         | \$975 298           | \$349 622          | \$406 014          | \$301 889          | \$1 793 814         | \$2 083 150         | \$1 548 909         | \$4 525 289   | \$16 242 715 |             |            |  |
| 17 | \$200 944                 | \$143 978          | \$609 575           | \$721 254           | \$516 782           | \$188 685          | \$223 253          | \$159 962          | \$968 090           | \$1 145 452         | \$820 721           | \$4 864 780   | \$17 461 259 |             |            |  |
| 18 | \$0                       | \$0                | \$0                 | \$0                 | \$0                 | \$0                | \$0                | \$0                | \$0                 | \$0                 | \$0                 | \$4 864 780   | \$17 461 259 |             |            |  |
| 19 | \$0                       | \$0                | \$0                 | \$0                 | \$0                 | \$0                | \$0                | \$0                | \$0                 | \$0                 | \$0                 | \$4 864 780   | \$17 461 259 |             |            |  |
| 20 | \$0                       | \$0                | \$0                 | \$0                 | \$0                 | \$0                | \$0                | \$0                | \$0                 | \$0                 | \$0                 | \$4 864 780   | \$17 461 259 |             |            |  |
| 21 | \$0                       | \$0                | \$0                 | \$0                 | \$0                 | \$0                | \$0                | \$0                | \$0                 | \$0                 | \$0                 | \$4 864 780   | \$17 461 259 |             |            |  |
| 22 | \$0                       | \$0                | \$0                 | \$0                 | \$0                 | \$0                | \$0                | \$0                | \$0                 | \$0                 | \$0                 | \$4 864 780   | \$17 461 259 |             |            |  |
| 23 | \$0                       | \$0                | \$0                 | \$0                 | \$0                 | \$0                | \$0                | \$0                | \$0                 | \$0                 | \$0                 | \$4 864 780   | \$17 461 259 |             |            |  |
| 24 | \$0                       | \$0                | \$0                 | \$0                 | \$0                 | \$0                | \$0                | \$0                | \$0                 | \$0                 | \$0                 | \$4 864 780   | \$17 461 259 |             |            |  |
| 25 | \$0                       | \$0                | \$0                 | \$0                 | \$0                 | \$0                | \$0                | \$0                | \$0                 | \$0                 | \$0                 | \$4 864 780   | \$17 461 259 |             |            |  |
| 26 | \$0                       | \$0                | \$0                 | \$0                 | \$0                 | \$0                | \$0                | \$0                | \$0                 | \$0                 | \$0                 | \$4 864 780   | \$17 461 259 |             |            |  |
| 27 | \$0                       | \$0                | \$0                 | \$0                 | \$0                 | \$0                | \$0                | \$0                | \$0                 | \$0                 | \$0                 | \$4 864 780   | \$17 461 259 |             |            |  |
| 28 | \$0                       | \$0                | \$0                 | \$0                 | \$0                 | \$0                | \$0                | \$0                | \$0                 | \$0                 | \$0                 | \$4 864 780   | \$17 461 259 |             |            |  |
| 29 | \$0                       | \$0                | \$0                 | \$0                 | \$0                 | \$0                | \$0                | \$0                | \$0                 | \$0                 | \$0                 | \$4 864 780   | \$17 461 259 |             |            |  |
| 30 | \$0                       | \$0                | \$0                 | \$0                 | \$0                 | \$0                | \$0                | \$0                | \$0                 | \$0                 | \$0                 | \$4 864 780   | \$17 461 259 |             |            |  |
| 31 | \$0                       | \$0                | \$0                 | \$0                 | \$0                 | \$0                | \$0                | \$0                | \$0                 | \$0                 | \$0                 | \$4 864 780   | \$17 461 259 |             |            |  |
| 32 | \$0                       | \$0                | \$0                 | \$0                 | \$0                 | \$0                | \$0                | \$0                | \$0                 | \$0                 | \$0                 | \$4 864 780   | \$17 461 259 |             |            |  |
| 33 | \$0                       | \$0                | \$0                 | \$0                 | \$0                 | \$0                | \$0                | \$0                | \$0                 | \$0                 | \$0                 | \$4 864 780   | \$17 461 259 |             |            |  |
| 34 | \$0                       | \$0                | \$0                 | \$0                 | \$0                 | \$0                | \$0                | \$0                | \$0                 | \$0                 | \$0                 | \$4 864 780   | \$17 461 259 |             |            |  |
| 35 | \$0                       | \$0                | \$0                 | \$0                 | \$0                 | \$0                | \$0                | \$0                | \$0                 | \$0                 | \$0                 | \$4 864 780   | \$17 461 259 |             |            |  |
| 36 | \$0                       | \$0                | \$0                 | \$0                 | \$0                 | \$0                | \$0                | \$0                | \$0                 | \$0                 | \$0                 | \$4 864 780   | \$17 461 259 |             |            |  |
| 37 | \$0                       | \$0                | \$0                 | \$0                 | \$0                 | \$0                | \$0                | \$0                | \$0                 | \$0                 | \$0                 | \$4 864 780   | \$17 461 259 |             |            |  |
| 38 | \$0                       | \$0                | \$0                 | \$0                 | \$0                 | \$0                | \$0                | \$0                | \$0                 | \$0                 | \$0                 | \$4 864 780   | \$17 461 259 |             |            |  |
| 39 | \$0                       | \$0                | \$0                 | \$0                 | \$0                 | \$0                | \$0                | \$0                | \$0                 | \$0                 | \$0                 | \$4 864 780   | \$17 461 259 |             |            |  |
| 40 | <b>\$3 559 206</b>        | <b>\$2 940 001</b> | <b>\$11 592 029</b> | <b>\$12 775 135</b> | <b>\$10 552 608</b> | <b>\$3 588 135</b> | <b>\$3 954 347</b> | <b>\$3 266 398</b> | <b>\$18 409 751</b> | <b>\$20 288 689</b> | <b>\$16 759 006</b> |               |              |             |            |  |

|    | AA             | AB           | AC                            | AD          | AE          | AF           | AG           | AH           | AI          | AJ          | AK          | AL           | AM           | AN           |
|----|----------------|--------------|-------------------------------|-------------|-------------|--------------|--------------|--------------|-------------|-------------|-------------|--------------|--------------|--------------|
| 1  |                |              |                               |             |             |              |              |              |             |             |             |              |              |              |
| 2  |                |              |                               |             |             |              |              |              |             |             |             |              |              |              |
| 3  |                |              |                               |             |             |              |              |              |             |             |             |              |              |              |
| 4  |                |              |                               |             |             |              |              |              |             |             |             |              |              |              |
| 5  | urrent dollars |              | Cumulative, real 2002 dollars |             |             |              |              |              |             |             |             |              |              |              |
| 6  | Oil            |              | Elec                          |             |             | Gas          |              |              | Oil         |             |             | Total        |              |              |
| 7  |                | Total        | 8%                            | 6%          | 10%         | 8%           | 6%           | 10%          | 8%          | 6%          | 10%         | 8%           | 6%           | 10%          |
| 8  | \$39 451       | \$202 413    | \$35 509                      | \$35 509    | \$35 509    | \$127 453    | \$127 453    | \$127 453    | \$39 451    | \$39 451    | \$39 451    | \$202 413    | \$202 413    | \$202 413    |
| 9  | \$140 051      | \$718 566    | \$119 349                     | \$120 931   | \$117 825   | \$428 383    | \$434 061    | \$422 912    | \$132 599   | \$134 357   | \$130 906   | \$680 332    | \$689 349    | \$671 643    |
| 10 | \$406 843      | \$2 087 403  | \$325 224                     | \$334 648   | \$316 282   | \$1 167 335  | \$1 201 160  | \$1 135 236  | \$361 330   | \$371 801   | \$351 395   | \$1 853 889  | \$1 907 610  | \$1 802 913  |
| 11 | \$930 166      | \$4 772 429  | \$699 142                     | \$730 134   | \$670 173   | \$2 509 447  | \$2 620 684  | \$2 405 466  | \$776 761   | \$811 192   | \$744 575   | \$3 985 350  | \$4 162 010  | \$3 820 213  |
| 12 | \$1 805 580    | \$9 263 942  | \$1 278 300                   | \$1 354 254 | \$1 208 345 | \$4 588 230  | \$4 860 852  | \$4 337 138  | \$1 420 216 | \$1 504 602 | \$1 342 494 | \$7 286 746  | \$7 719 709  | \$6 887 977  |
| 13 | \$2 698 502    | \$13 845 285 | \$1 825 282                   | \$1 954 823 | \$1 707 377 | \$6 551 525  | \$7 016 486  | \$6 128 325  | \$2 027 924 | \$2 171 846 | \$1 896 929 | \$10 404 731 | \$11 143 155 | \$9 732 630  |
| 14 | \$3 564 854    | \$18 290 305 | \$2 316 677                   | \$2 504 538 | \$2 147 543 | \$8 315 298  | \$8 989 591  | \$7 708 223  | \$2 573 873 | \$2 782 590 | \$2 385 962 | \$13 205 848 | \$14 276 718 | \$12 241 728 |
| 15 | \$4 380 558    | \$22 475 463 | \$2 745 072                   | \$2 992 819 | \$2 524 301 | \$9 852 946  | \$10 742 188 | \$9 060 528  | \$3 049 828 | \$3 325 080 | \$2 804 547 | \$15 647 847 | \$17 060 087 | \$14 389 376 |
| 16 | \$5 027 683    | \$25 795 687 | \$3 059 758                   | \$3 358 262 | \$2 796 023 | \$10 982 453 | \$12 053 881 | \$10 035 826 | \$3 399 450 | \$3 731 094 | \$3 106 436 | \$17 441 661 | \$19 143 237 | \$15 938 285 |
| 17 | \$5 404 865    | \$27 730 904 | \$3 229 588                   | \$3 559 206 | \$2 940 001 | \$11 592 029 | \$12 775 135 | \$10 552 608 | \$3 588 135 | \$3 954 347 | \$3 266 398 | \$18 409 751 | \$20 288 689 | \$16 759 006 |
| 18 | \$5 404 865    | \$27 730 904 | \$3 229 588                   | \$3 559 206 | \$2 940 001 | \$11 592 029 | \$12 775 135 | \$10 552 608 | \$3 588 135 | \$3 954 347 | \$3 266 398 | \$18 409 751 | \$20 288 689 | \$16 759 006 |
| 19 | \$5 404 865    | \$27 730 904 | \$3 229 588                   | \$3 559 206 | \$2 940 001 | \$11 592 029 | \$12 775 135 | \$10 552 608 | \$3 588 135 | \$3 954 347 | \$3 266 398 | \$18 409 751 | \$20 288 689 | \$16 759 006 |
| 20 | \$5 404 865    | \$27 730 904 | \$3 229 588                   | \$3 559 206 | \$2 940 001 | \$11 592 029 | \$12 775 135 | \$10 552 608 | \$3 588 135 | \$3 954 347 | \$3 266 398 | \$18 409 751 | \$20 288 689 | \$16 759 006 |
| 21 | \$5 404 865    | \$27 730 904 | \$3 229 588                   | \$3 559 206 | \$2 940 001 | \$11 592 029 | \$12 775 135 | \$10 552 608 | \$3 588 135 | \$3 954 347 | \$3 266 398 | \$18 409 751 | \$20 288 689 | \$16 759 006 |
| 22 | \$5 404 865    | \$27 730 904 | \$3 229 588                   | \$3 559 206 | \$2 940 001 | \$11 592 029 | \$12 775 135 | \$10 552 608 | \$3 588 135 | \$3 954 347 | \$3 266 398 | \$18 409 751 | \$20 288 689 | \$16 759 006 |
| 23 | \$5 404 865    | \$27 730 904 | \$3 229 588                   | \$3 559 206 | \$2 940 001 | \$11 592 029 | \$12 775 135 | \$10 552 608 | \$3 588 135 | \$3 954 347 | \$3 266 398 | \$18 409 751 | \$20 288 689 | \$16 759 006 |
| 24 | \$5 404 865    | \$27 730 904 | \$3 229 588                   | \$3 559 206 | \$2 940 001 | \$11 592 029 | \$12 775 135 | \$10 552 608 | \$3 588 135 | \$3 954 347 | \$3 266 398 | \$18 409 751 | \$20 288 689 | \$16 759 006 |
| 25 | \$5 404 865    | \$27 730 904 | \$3 229 588                   | \$3 559 206 | \$2 940 001 | \$11 592 029 | \$12 775 135 | \$10 552 608 | \$3 588 135 | \$3 954 347 | \$3 266 398 | \$18 409 751 | \$20 288 689 | \$16 759 006 |
| 26 | \$5 404 865    | \$27 730 904 | \$3 229 588                   | \$3 559 206 | \$2 940 001 | \$11 592 029 | \$12 775 135 | \$10 552 608 | \$3 588 135 | \$3 954 347 | \$3 266 398 | \$18 409 751 | \$20 288 689 | \$16 759 006 |
| 27 | \$5 404 865    | \$27 730 904 | \$3 229 588                   | \$3 559 206 | \$2 940 001 | \$11 592 029 | \$12 775 135 | \$10 552 608 | \$3 588 135 | \$3 954 347 | \$3 266 398 | \$18 409 751 | \$20 288 689 | \$16 759 006 |
| 28 | \$5 404 865    | \$27 730 904 | \$3 229 588                   | \$3 559 206 | \$2 940 001 | \$11 592 029 | \$12 775 135 | \$10 552 608 | \$3 588 135 | \$3 954 347 | \$3 266 398 | \$18 409 751 | \$20 288 689 | \$16 759 006 |
| 29 | \$5 404 865    | \$27 730 904 | \$3 229 588                   | \$3 559 206 | \$2 940 001 | \$11 592 029 | \$12 775 135 | \$10 552 608 | \$3 588 135 | \$3 954 347 | \$3 266 398 | \$18 409 751 | \$20 288 689 | \$16 759 006 |
| 30 | \$5 404 865    | \$27 730 904 | \$3 229 588                   | \$3 559 206 | \$2 940 001 | \$11 592 029 | \$12 775 135 | \$10 552 608 | \$3 588 135 | \$3 954 347 | \$3 266 398 | \$18 409 751 | \$20 288 689 | \$16 759 006 |
| 31 | \$5 404 865    | \$27 730 904 | \$3 229 588                   | \$3 559 206 | \$2 940 001 | \$11 592 029 | \$12 775 135 | \$10 552 608 | \$3 588 135 | \$3 954 347 | \$3 266 398 | \$18 409 751 | \$20 288 689 | \$16 759 006 |
| 32 | \$5 404 865    | \$27 730 904 | \$3 229 588                   | \$3 559 206 | \$2 940 001 | \$11 592 029 | \$12 775 135 | \$10 552 608 | \$3 588 135 | \$3 954 347 | \$3 266 398 | \$18 409 751 | \$20 288 689 | \$16 759 006 |
| 33 | \$5 404 865    | \$27 730 904 | \$3 229 588                   | \$3 559 206 | \$2 940 001 | \$11 592 029 | \$12 775 135 | \$10 552 608 | \$3 588 135 | \$3 954 347 | \$3 266 398 | \$18 409 751 | \$20 288 689 | \$16 759 006 |
| 34 | \$5 404 865    | \$27 730 904 | \$3 229 588                   | \$3 559 206 | \$2 940 001 | \$11 592 029 | \$12 775 135 | \$10 552 608 | \$3 588 135 | \$3 954 347 | \$3 266 398 | \$18 409 751 | \$20 288 689 | \$16 759 006 |
| 35 | \$5 404 865    | \$27 730 904 | \$3 229 588                   | \$3 559 206 | \$2 940 001 | \$11 592 029 | \$12 775 135 | \$10 552 608 | \$3 588 135 | \$3 954 347 | \$3 266 398 | \$18 409 751 | \$20 288 689 | \$16 759 006 |
| 36 | \$5 404 865    | \$27 730 904 | \$3 229 588                   | \$3 559 206 | \$2 940 001 | \$11 592 029 | \$12 775 135 | \$10 552 608 | \$3 588 135 | \$3 954 347 | \$3 266 398 | \$18 409 751 | \$20 288 689 | \$16 759 006 |
| 37 | \$5 404 865    | \$27 730 904 | \$3 229 588                   | \$3 559 206 | \$2 940 001 | \$11 592 029 | \$12 775 135 | \$10 552 608 | \$3 588 135 | \$3 954 347 | \$3 266 398 | \$18 409 751 | \$20 288 689 | \$16 759 006 |
| 38 | \$5 404 865    | \$27 730 904 | \$3 229 588                   | \$3 559 206 | \$2 940 001 | \$11 592 029 | \$12 775 135 | \$10 552 608 | \$3 588 135 | \$3 954 347 | \$3 266 398 | \$18 409 751 | \$20 288 689 | \$16 759 006 |
| 39 | \$5 404 865    | \$27 730 904 | \$3 229 588                   | \$3 559 206 | \$2 940 001 | \$11 592 029 | \$12 775 135 | \$10 552 608 | \$3 588 135 | \$3 954 347 | \$3 266 398 | \$18 409 751 | \$20 288 689 | \$16 759 006 |
| 40 |                |              |                               |             |             |              |              |              |             |             |             |              |              |              |

|    | A                              | B                         | C              | D                  | E  | F            | G             | H                              | I                   | J                   | K                   | L                    | M                  |
|----|--------------------------------|---------------------------|----------------|--------------------|--|--------------|---------------|--------------------------------|---------------------|---------------------|---------------------|----------------------|--------------------|
| 1  |                                |                           | Energy         | Useful life        |  |              |               |                                |                     |                     |                     |                      |                    |
| 2  | 2b) Weatherization             | Cost / Part.*<br>3 000 \$ | Savings<br>15% | (years)<br>28,0    |  |              |               |                                |                     |                     |                     |                      |                    |
| 3  |                                |                           |                |                    |  |              |               |                                |                     |                     |                     |                      |                    |
| 4  | <b>Participant Data</b>        |                           |                |                    |  |              |               |                                |                     |                     |                     |                      |                    |
| 5  | <b>Participant Assumptions</b> |                           |                |                    | <b>New Participants by Energy Source</b> |              |               | <b>Annual, current dollars</b> |                     |                     |                     |                      |                    |
| 6  | Years                          | Year                      | New            | Growth<br>from t-1 | Cumulative                               | Elec         | Gas           | Oil                            | Elec                | Gas                 | Oil                 | Total                | 8%                 |
| 7  |                                |                           |                |                    |  |              |               |                                |                     |                     |                     |                      |                    |
| 8  |                                | 1 2002                    | 833            |                    | 833                                      | 166          | 526           | 141                            | \$26 632            | \$95 590            | \$29 588            | \$151 810            | \$26 632           |
| 9  |                                | 2 2003                    | 1 250          | 50%                | 2 083                                    | 249          | 789           | 212                            | \$67 911            | \$243 754           | \$75 450            | \$387 115            | \$62 880           |
| 10 |                                | 3 2004                    | 3 333          | 167%               | 5 417                                    | 663          | 2 105         | 565                            | \$180 099           | \$646 435           | \$200 094           | \$1 026 628          | \$154 406          |
| 11 |                                | 4 2005                    | 5 000          | 50%                | 10 417                                   | 995          | 3 157         | 848                            | \$353 272           | \$1 268 006         | \$392 492           | \$2 013 770          | \$280 439          |
| 12 |                                | 5 2006                    | 6 667          | 33%                | 17 083                                   | 1 326        | 4 210         | 1 131                          | \$590 953           | \$2 121 121         | \$656 560           | \$3 368 635          | \$434 368          |
| 13 |                                | 6 2007                    | 0              |                    |  | 0            | 0             | 0                              | \$602 772           | \$2 163 543         | \$669 692           | \$3 436 007          | \$410 237          |
| 14 |                                | 7 2008                    | 0              |                    |  | 0            | 0             | 0                              | \$614 828           | \$2 206 814         | \$683 085           | \$3 504 727          | \$387 446          |
| 15 |                                | 8 2009                    | 0              |                    |  | 0            | 0             | 0                              | \$627 124           | \$2 250 950         | \$696 747           | \$3 574 822          | \$365 921          |
| 16 |                                | 9 2010                    | 0              |                    |  | 0            | 0             | 0                              | \$639 667           | \$2 295 969         | \$710 682           | \$3 646 318          | \$345 592          |
| 17 |                                | 10 2011                   | 0              |                    |  | 0            | 0             | 0                              | \$652 460           | \$2 341 889         | \$724 896           | \$3 719 245          | \$326 392          |
| 18 |                                | 11 2012                   | 0              |                    |  | 0            | 0             | 0                              | \$665 509           | \$2 388 727         | \$739 394           | \$3 793 630          | \$308 260          |
| 19 |                                | 12 2013                   | 0              |                    |  | 0            | 0             | 0                              | \$678 819           | \$2 436 501         | \$754 182           | \$3 869 502          | \$291 134          |
| 20 |                                | 13 2014                   | 0              |                    |  | 0            | 0             | 0                              | \$692 396           | \$2 485 231         | \$769 265           | \$3 946 892          | \$274 960          |
| 21 |                                | 14 2015                   | 0              |                    |  | 0            | 0             | 0                              | \$706 244           | \$2 534 936         | \$784 651           | \$4 025 830          | \$259 684          |
| 22 |                                | 15 2016                   | 0              |                    |  | 0            | 0             | 0                              | \$720 369           | \$2 585 635         | \$800 344           | \$4 106 347          | \$245 257          |
| 23 |                                | 16 2017                   | 0              |                    |  | 0            | 0             | 0                              | \$734 776           | \$2 637 347         | \$816 350           | \$4 188 474          | \$231 632          |
| 24 |                                | 17 2018                   | 0              |                    |  | 0            | 0             | 0                              | \$749 472           | \$2 690 094         | \$832 677           | \$4 272 243          | \$218 764          |
| 25 |                                | 18 2019                   | 0              |                    |  | 0            | 0             | 0                              | \$764 461           | \$2 743 896         | \$849 331           | \$4 357 688          | \$206 610          |
| 26 |                                | 19 2020                   | 0              |                    |  | 0            | 0             | 0                              | \$779 750           | \$2 798 774         | \$866 318           | \$4 444 842          | \$195 132          |
| 27 |                                | 20 2021                   | 0              |                    |  | 0            | 0             | 0                              | \$795 345           | \$2 854 749         | \$883 644           | \$4 533 739          | \$184 291          |
| 28 |                                | 21 2022                   | 0              |                    |  | 0            | 0             | 0                              | \$811 252           | \$2 911 844         | \$901 317           | \$4 624 413          | \$174 053          |
| 29 |                                | 22 2023                   | 0              |                    |  | 0            | 0             | 0                              | \$827 477           | \$2 970 081         | \$919 343           | \$4 716 902          | \$164 383          |
| 30 |                                | 23 2024                   | 0              |                    |  | 0            | 0             | 0                              | \$844 027           | \$3 029 483         | \$937 730           | \$4 811 240          | \$155 251          |
| 31 |                                | 24 2025                   | 0              |                    |  | 0            | 0             | 0                              | \$860 907           | \$3 090 073         | \$956 485           | \$4 907 464          | \$146 626          |
| 32 |                                | 25 2026                   | 0              |                    |  | 0            | 0             | 0                              | \$878 125           | \$3 151 874         | \$975 614           | \$5 005 614          | \$138 480          |
| 33 |                                | 26 2027                   | 0              |                    |  | 0            | 0             | 0                              | \$895 688           | \$3 214 912         | \$995 127           | \$5 105 726          | \$130 786          |
| 34 |                                | 27 2028                   | 0              |                    |  | 0            | 0             | 0                              | \$913 602           | \$3 279 210         | \$1 015 029         | \$5 207 840          | \$123 521          |
| 35 |                                | 28 2029                   | 0              |                    |  | 0            | 0             | 0                              | \$931 874           | \$3 344 794         | \$1 035 330         | \$5 311 997          | \$116 658          |
| 36 |                                | 29 2030                   | 0              |                    |  | 0            | 0             | 0                              | \$904 145           | \$3 245 266         | \$1 004 522         | \$5 153 933          | \$104 803          |
| 37 |                                | 30 2031                   | 0              |                    |  | 0            | 0             | 0                              | \$851 287           | \$3 055 543         | \$945 796           | \$4 852 626          | \$91 367           |
| 38 |                                | 31 2032                   | 0              |                    |  | 0            | 0             | 0                              | \$675 354           | \$2 424 064         | \$750 332           | \$3 849 750          | \$67 115           |
| 39 |                                | 32 2033                   | 0              |                    |  | 0            | 0             | 0                              | \$393 635           | \$1 412 883         | \$437 336           | \$2 243 854          | \$36 221           |
| 40 |                                | <b>Totals:</b>            | <b>17 083</b>  |                    |  | <b>3 399</b> | <b>10 787</b> | <b>2 897</b>                   | <b>\$21 430 231</b> | <b>\$76 919 988</b> | <b>\$23 809 403</b> | <b>\$122 159 622</b> | <b>\$6 659 299</b> |

|    | N                                | O                  | P                   | Q                   | R                   | S                  | T                  | U                  | V                   | W                   | X                   | Y                    | Z            |
|----|----------------------------------|--------------------|---------------------|---------------------|---------------------|--------------------|--------------------|--------------------|---------------------|---------------------|---------------------|----------------------|--------------|
| 1  |                                  |                    |                     |                     |                     |                    |                    |                    |                     |                     |                     |                      |              |
| 2  |                                  |                    |                     |                     |                     |                    |                    |                    |                     |                     |                     |                      |              |
| 3  |                                  |                    |                     |                     |                     |                    |                    |                    |                     |                     |                     |                      |              |
| 4  | <b>Bill Savings</b>              |                    |                     |                     |                     |                    |                    |                    |                     |                     |                     |                      |              |
| 5  | <b>Annual, real 2002 dollars</b> |                    |                     |                     |                     |                    |                    |                    |                     |                     |                     | <b>Cumulative, c</b> |              |
| 6  | <b>Elec</b>                      |                    |                     | <b>Gas</b>          |                     |                    | <b>Oil</b>         |                    |                     | <b>Total</b>        |                     | <b>Elec</b>          | <b>Gas</b>   |
| 7  | <b>6%</b>                        | <b>10%</b>         | <b>8%</b>           | <b>6%</b>           | <b>10%</b>          | <b>8%</b>          | <b>6%</b>          | <b>10%</b>         | <b>8%</b>           | <b>6%</b>           | <b>10%</b>          |                      |              |
| 8  | \$26 632                         | \$26 632           | \$95 590            | \$95 590            | \$95 590            | \$29 588           | \$29 588           | \$29 588           | \$151 810           | \$151 810           | \$151 810           | \$26 632             | \$95 590     |
| 9  | \$64 067                         | \$61 737           | \$225 698           | \$229 956           | \$221 594           | \$69 861           | \$71 179           | \$68 591           | \$358 439           | \$365 202           | \$351 922           | \$94 542             | \$339 343    |
| 10 | \$160 288                        | \$148 842          | \$554 213           | \$575 324           | \$534 243           | \$171 548          | \$178 083          | \$165 367          | \$880 168           | \$913 695           | \$848 453           | \$274 642            | \$985 778    |
| 11 | \$296 614                        | \$265 418          | \$1 006 584         | \$1 064 643         | \$952 672           | \$311 573          | \$329 544          | \$294 885          | \$1 598 596         | \$1 690 800         | \$1 512 975         | \$627 914            | \$2 253 784  |
| 12 | \$468 090                        | \$403 629          | \$1 559 087         | \$1 680 126         | \$1 448 754         | \$482 592          | \$520 057          | \$448 440          | \$2 476 047         | \$2 668 274         | \$2 300 823         | \$1 218 867          | \$4 374 905  |
| 13 | \$450 426                        | \$374 274          | \$1 472 471         | \$1 616 725         | \$1 343 390         | \$455 781          | \$500 433          | \$415 826          | \$2 338 489         | \$2 567 584         | \$2 133 490         | \$1 821 639          | \$6 538 448  |
| 14 | \$433 429                        | \$347 054          | \$1 390 667         | \$1 555 717         | \$1 245 689         | \$430 460          | \$481 548          | \$385 584          | \$2 208 573         | \$2 470 694         | \$1 978 327         | \$2 436 467          | \$8 745 262  |
| 15 | \$417 073                        | \$321 814          | \$1 313 408         | \$1 497 011         | \$1 155 094         | \$406 545          | \$463 377          | \$357 541          | \$2 085 874         | \$2 377 461         | \$1 834 449         | \$3 063 591          | \$10 996 213 |
| 16 | \$401 335                        | \$298 409          | \$1 240 441         | \$1 440 520         | \$1 071 087         | \$383 959          | \$445 891          | \$331 538          | \$1 969 992         | \$2 287 745         | \$1 701 034         | \$3 703 258          | \$13 292 182 |
| 17 | \$386 190                        | \$276 707          | \$1 171 527         | \$1 386 160         | \$993 189           | \$362 628          | \$429 065          | \$307 427          | \$1 860 548         | \$2 201 415         | \$1 577 323         | \$4 355 718          | \$15 634 071 |
| 18 | \$371 617                        | \$256 583          | \$1 106 443         | \$1 333 852         | \$920 958           | \$342 482          | \$412 874          | \$285 068          | \$1 757 185         | \$2 118 343         | \$1 462 608         | \$5 021 227          | \$18 022 798 |
| 19 | \$357 594                        | \$237 922          | \$1 044 974         | \$1 283 518         | \$853 979           | \$323 456          | \$397 293          | \$264 336          | \$1 659 563         | \$2 038 405         | \$1 356 237         | \$5 700 047          | \$20 459 299 |
| 20 | \$344 100                        | \$220 619          | \$986 920           | \$1 235 084         | \$791 871           | \$305 486          | \$382 301          | \$245 112          | \$1 567 365         | \$1 961 485         | \$1 257 602         | \$6 392 442          | \$22 944 530 |
| 21 | \$331 115                        | \$204 574          | \$932 091           | \$1 188 477         | \$734 281           | \$288 514          | \$367 875          | \$227 285          | \$1 480 289         | \$1 887 466         | \$1 166 140         | \$7 098 686          | \$25 479 466 |
| 22 | \$318 620                        | \$189 696          | \$880 308           | \$1 143 629         | \$680 878           | \$272 486          | \$353 993          | \$210 755          | \$1 398 051         | \$1 816 241         | \$1 081 329         | \$7 819 055          | \$28 065 101 |
| 23 | \$306 596                        | \$175 900          | \$831 402           | \$1 100 473         | \$631 360           | \$257 348          | \$340 634          | \$195 428          | \$1 320 382         | \$1 747 704         | \$1 002 687         | \$8 553 831          | \$30 702 448 |
| 24 | \$295 027                        | \$163 107          | \$785 213           | \$1 058 946         | \$585 443           | \$243 051          | \$327 780          | \$181 215          | \$1 247 027         | \$1 681 753         | \$929 765           | \$9 303 302          | \$33 392 542 |
| 25 | \$283 894                        | \$151 245          | \$741 590           | \$1 018 985         | \$542 865           | \$229 548          | \$315 411          | \$168 036          | \$1 177 748         | \$1 618 290         | \$862 145           | \$10 067 763         | \$36 136 438 |
| 26 | \$273 181                        | \$140 245          | \$700 390           | \$980 533           | \$503 384           | \$216 795          | \$303 509          | \$155 815          | \$1 112 317         | \$1 557 223         | \$799 444           | \$10 847 514         | \$38 935 212 |
| 27 | \$262 872                        | \$130 045          | \$661 480           | \$943 532           | \$466 774           | \$204 751          | \$292 056          | \$144 483          | \$1 050 522         | \$1 498 460         | \$741 302           | \$11 642 859         | \$41 789 961 |
| 28 | \$252 952                        | \$120 587          | \$624 731           | \$907 927           | \$432 827           | \$193 376          | \$281 035          | \$133 975          | \$992 160           | \$1 441 914         | \$687 390           | \$12 454 111         | \$44 701 806 |
| 29 | \$243 407                        | \$111 817          | \$590 024           | \$873 665           | \$401 349           | \$182 633          | \$270 430          | \$124 231          | \$937 040           | \$1 387 502         | \$637 398           | \$13 281 588         | \$47 671 887 |
| 30 | \$234 222                        | \$103 685          | \$557 245           | \$840 697           | \$372 160           | \$172 487          | \$260 225          | \$115 196          | \$884 982           | \$1 335 144         | \$591 041           | \$14 125 615         | \$50 701 370 |
| 31 | \$225 383                        | \$96 145           | \$526 287           | \$808 973           | \$345 094           | \$162 904          | \$250 405          | \$106 818          | \$835 816           | \$1 284 761         | \$548 057           | \$14 986 522         | \$53 791 443 |
| 32 | \$216 878                        | \$89 152           | \$497 048           | \$778 445           | \$319 996           | \$153 854          | \$240 956          | \$99 050           | \$789 382           | \$1 236 279         | \$508 198           | \$15 864 647         | \$56 943 317 |
| 33 | \$208 694                        | \$82 668           | \$469 435           | \$749 070           | \$296 723           | \$145 306          | \$231 863          | \$91 846           | \$745 527           | \$1 189 627         | \$471 238           | \$16 760 335         | \$60 158 228 |
| 34 | \$200 819                        | \$76 656           | \$443 355           | \$720 803           | \$275 144           | \$137 234          | \$223 114          | \$85 166           | \$704 109           | \$1 144 736         | \$436 966           | \$17 673 937         | \$63 437 438 |
| 35 | \$193 241                        | \$71 081           | \$418 724           | \$693 603           | \$255 133           | \$129 610          | \$214 694          | \$78 973           | \$664 992           | \$1 101 538         | \$405 187           | \$18 605 810         | \$66 782 232 |
| 36 | \$176 878                        | \$62 696           | \$376 171           | \$634 872           | \$225 038           | \$116 438          | \$196 515          | \$69 657           | \$597 412           | \$1 008 265         | \$357 391           | \$19 509 955         | \$70 027 498 |
| 37 | \$157 111                        | \$53 665           | \$327 944           | \$563 921           | \$192 620           | \$101 510          | \$174 553          | \$59 622           | \$520 820           | \$895 585           | \$305 907           | \$20 361 242         | \$73 083 041 |
| 38 | \$117 586                        | \$38 704           | \$240 897           | \$422 054           | \$138 920           | \$74 566           | \$130 640          | \$43 000           | \$382 578           | \$670 280           | \$220 624           | \$21 036 596         | \$75 507 105 |
| 39 | \$64 656                         | \$20 508           | \$130 008           | \$232 073           | \$73 609            | \$40 242           | \$71 835           | \$22 785           | \$206 471           | \$368 564           | \$116 902           | \$21 430 231         | \$76 919 988 |
| 40 | <b>\$8 540 585</b>               | <b>\$5 321 816</b> | <b>\$23 902 364</b> | <b>\$30 654 904</b> | <b>\$19 101 707</b> | <b>\$7 398 610</b> | <b>\$9 488 756</b> | <b>\$5 912 640</b> | <b>\$37 960 273</b> | <b>\$48 684 245</b> | <b>\$30 336 163</b> |                      |              |





|    | A                     | B              | C          | D                      | E                 | F                              | G          | H          | I  | J                   | K                    | L                              | M                    | N                   |                     |  |
|----|-----------------------|----------------|------------|------------------------|-------------------|--------------------------------|------------|------------|--|---------------------|----------------------|--------------------------------|----------------------|---------------------|---------------------|--|
| 1  | ALL MEASURES COMBINED |                |            |                        |                   |                                |            |            |  |                     |                      |                                |                      |                     |                     |  |
| 2  |                       |                |            |                        |                   |                                |            |            |  |                     |                      |                                |                      |                     |                     |  |
| 3  |                       |                |            |                        |                   |                                |            |            |  |                     |                      |                                |                      |                     |                     |  |
| 4  |                       |                |            |                        |                   | <b>Participant Data</b>        |            |            |  |                     |                      |                                |                      |                     |                     |  |
| 5  |                       |                |            |                        |                   | <b>Participant Assumptions</b> |            |            | <b>New Participants by Energy Source</b> |                     |                      | <b>Annual, current dollars</b> |                      |                     |                     |  |
| 6  | <b>Years</b>          | <b>Year</b>    | <b>New</b> | <b>Growth from t-1</b> | <b>Cumulative</b> | <b>Elec</b>                    | <b>Gas</b> | <b>Oil</b> | <b>Elec</b>                              | <b>Gas</b>          | <b>Oil</b>           | <b>Total</b>                   | <b>8%</b>            | <b>Elec 6%</b>      |                     |  |
| 7  |                       |                |            |                        |                   |                                |            |            |  |                     |                      |                                |                      |                     |                     |  |
| 8  |                       | 1              | 2002       | n.a.                   | n.a.              | n.a.                           | n.a.       | n.a.       | n.a.                                     | \$342 661           | \$1 229 920          | \$380 703                      | \$1 953 284          | \$342 661           | \$342 661           |  |
| 9  |                       | 2              | 2003       | n.a.                   | n.a.              | n.a.                           | n.a.       | n.a.       | n.a.                                     | \$873 785           | \$3 136 296          | \$970 792                      | \$4 980 874          | \$809 061           | \$824 326           |  |
| 10 |                       | 3              | 2004       | n.a.                   | n.a.              | n.a.                           | n.a.       | n.a.       | n.a.                                     | \$2 317 279         | \$8 317 458          | \$2 574 542                    | \$13 209 279         | \$1 986 693         | \$2 062 370         |  |
| 11 |                       | 4              | 2005       | n.a.                   | n.a.              | n.a.                           | n.a.       | n.a.       | n.a.                                     | \$4 545 431         | \$16 315 014         | \$5 050 062                    | \$25 910 508         | \$3 608 310         | \$3 816 432         |  |
| 12 |                       | 5              | 2006       | n.a.                   | n.a.              | n.a.                           | n.a.       | n.a.       | n.a.                                     | \$7 603 598         | \$27 291 755         | \$8 447 744                    | \$43 343 098         | \$5 588 871         | \$6 022 762         |  |
| 13 |                       | 6              | 2007       |                        |                   |                                |            |            |  | \$7 755 670         | \$27 837 591         | \$8 616 699                    | \$44 209 959         | \$5 278 378         | \$5 795 487         |  |
| 14 |                       | 7              | 2008       |                        |                   |                                |            |            |  | \$7 674 849         | \$27 547 500         | \$8 526 906                    | \$43 749 255         | \$4 836 457         | \$5 410 466         |  |
| 15 |                       | 8              | 2009       |                        |                   |                                |            |            |  | \$7 467 367         | \$26 802 781         | \$8 296 390                    | \$42 566 538         | \$4 357 137         | \$4 966 226         |  |
| 16 |                       | 9              | 2010       |                        |                   |                                |            |            |  | \$6 634 852         | \$23 814 617         | \$7 371 449                    | \$37 820 918         | \$3 584 604         | \$4 162 788         |  |
| 17 |                       | 10             | 2011       |                        |                   |                                |            |            |  | \$5 265 300         | \$18 898 853         | \$5 849 850                    | \$30 014 002         | \$2 633 961         | \$3 116 523         |  |
| 18 |                       | 11             | 2012       |                        |                   |                                |            |            |  | \$3 327 546         | \$11 943 633         | \$3 696 968                    | \$18 968 148         | \$1 541 298         | \$1 858 084         |  |
| 19 |                       | 12             | 2013       |                        |                   |                                |            |            |  | \$3 394 097         | \$12 182 506         | \$3 770 908                    | \$19 347 511         | \$1 455 670         | \$1 787 968         |  |
| 20 |                       | 13             | 2014       |                        |                   |                                |            |            |  | \$3 461 979         | \$12 426 156         | \$3 846 326                    | \$19 734 461         | \$1 374 800         | \$1 720 498         |  |
| 21 |                       | 14             | 2015       |                        |                   |                                |            |            |  | \$3 531 219         | \$12 674 679         | \$3 923 253                    | \$20 129 150         | \$1 298 422         | \$1 655 573         |  |
| 22 |                       | 15             | 2016       |                        |                   |                                |            |            |  | \$3 601 843         | \$12 928 173         | \$4 001 718                    | \$20 531 733         | \$1 226 287         | \$1 593 099         |  |
| 23 |                       | 16             | 2017       |                        |                   |                                |            |            |  | \$3 530 509         | \$12 672 132         | \$3 922 464                    | \$20 125 105         | \$1 112 964         | \$1 473 158         |  |
| 24 |                       | 17             | 2018       |                        |                   |                                |            |            |  | \$3 381 762         | \$12 138 230         | \$3 757 203                    | \$19 277 194         | \$987 104           | \$1 331 218         |  |
| 25 |                       | 18             | 2019       |                        |                   |                                |            |            |  | \$2 852 745         | \$10 239 417         | \$3 169 454                    | \$16 261 616         | \$771 008           | \$1 059 408         |  |
| 26 |                       | 19             | 2020       |                        |                   |                                |            |            |  | \$1 996 921         | \$7 167 592          | \$2 218 618                    | \$11 383 131         | \$499 728           | \$699 609           |  |
| 27 |                       | 20             | 2021       |                        |                   |                                |            |            |  | \$795 345           | \$2 854 749          | \$883 644                      | \$4 533 739          | \$184 291           | \$262 872           |  |
| 28 |                       | 21             | 2022       |                        |                   |                                |            |            |  | \$811 252           | \$2 911 844          | \$901 317                      | \$4 624 413          | \$174 053           | \$252 952           |  |
| 29 |                       | 22             | 2023       |                        |                   |                                |            |            |  | \$827 477           | \$2 970 081          | \$919 343                      | \$4 716 902          | \$164 383           | \$243 407           |  |
| 30 |                       | 23             | 2024       |                        |                   |                                |            |            |  | \$844 027           | \$3 029 483          | \$937 730                      | \$4 811 240          | \$155 251           | \$234 222           |  |
| 31 |                       | 24             | 2025       |                        |                   |                                |            |            |  | \$860 907           | \$3 090 073          | \$956 485                      | \$4 907 464          | \$146 626           | \$225 383           |  |
| 32 |                       | 25             | 2026       |                        |                   |                                |            |            |  | \$878 125           | \$3 151 874          | \$975 614                      | \$5 005 614          | \$138 480           | \$216 878           |  |
| 33 |                       | 26             | 2027       |                        |                   |                                |            |            |  | \$895 688           | \$3 214 912          | \$995 127                      | \$5 105 726          | \$130 786           | \$208 694           |  |
| 34 |                       | 27             | 2028       |                        |                   |                                |            |            |  | \$913 602           | \$3 279 210          | \$1 015 029                    | \$5 207 840          | \$123 521           | \$200 819           |  |
| 35 |                       | 28             | 2029       |                        |                   |                                |            |            |  | \$931 874           | \$3 344 794          | \$1 035 330                    | \$5 311 997          | \$116 658           | \$193 241           |  |
| 36 |                       | 29             | 2030       |                        |                   |                                |            |            |  | \$904 145           | \$3 245 266          | \$1 004 522                    | \$5 153 933          | \$104 803           | \$176 878           |  |
| 37 |                       | 30             | 2031       |                        |                   |                                |            |            |  | \$851 287           | \$3 055 543          | \$945 796                      | \$4 852 626          | \$91 367            | \$157 111           |  |
| 38 |                       | 31             | 2032       |                        |                   |                                |            |            |  | \$675 354           | \$2 424 064          | \$750 332                      | \$3 849 750          | \$67 115            | \$117 586           |  |
| 39 |                       | 32             | 2033       |                        |                   |                                |            |            |  | \$393 635           | \$1 412 883          | \$437 336                      | \$2 243 854          | \$36 221            | \$64 656            |  |
| 40 |                       | <b>Totals:</b> |            |                        |                   |                                |            |            |  | <b>\$90 142 131</b> | <b>\$323 549 078</b> | <b>\$100 149 655</b>           | <b>\$513 840 865</b> | <b>\$44 926 966</b> | <b>\$52 253 354</b> |  |

|    | O                                | P                    | Q                    | R                    | S                   | T                   | U                   | V                    | W                    | X                    | Y                                  | Z             | AA            | AB            |
|----|----------------------------------|----------------------|----------------------|----------------------|---------------------|---------------------|---------------------|----------------------|----------------------|----------------------|------------------------------------|---------------|---------------|---------------|
| 1  |                                  |                      |                      |                      |                     |                     |                     |                      |                      |                      |                                    |               |               |               |
| 2  |                                  |                      |                      |                      |                     |                     |                     |                      |                      |                      |                                    |               |               |               |
| 3  |                                  |                      |                      |                      |                     |                     |                     |                      |                      |                      |                                    |               |               |               |
| 4  | <b>Bill Savings</b>              |                      |                      |                      |                     |                     |                     |                      |                      |                      |                                    |               |               |               |
| 5  | <b>Annual, real 2002 dollars</b> |                      |                      |                      |                     |                     |                     |                      |                      |                      | <b>Cumulative, current dollars</b> |               |               |               |
| 6  |                                  | <b>Gas</b>           |                      |                      | <b>Oil</b>          |                     |                     | <b>Total</b>         |                      |                      | <b>Elec</b>                        | <b>Gas</b>    | <b>Oil</b>    | <b>Total</b>  |
| 7  | <b>10%</b>                       | <b>8%</b>            | <b>6%</b>            | <b>10%</b>           | <b>8%</b>           | <b>6%</b>           | <b>10%</b>          | <b>8%</b>            | <b>6%</b>            | <b>10%</b>           |                                    |               |               |               |
| 8  | \$342 661                        | \$1 229 920          | \$1 229 920          | \$1 229 920          | \$380 703           | \$380 703           | \$380 703           | \$1 953 284          | \$1 953 284          | \$1 953 284          | \$342 661                          | \$1 229 920   | \$380 703     | \$1 953 284   |
| 9  | \$794 350                        | \$2 903 978          | \$2 958 770          | \$2 851 179          | \$898 882           | \$915 842           | \$882 539           | \$4 611 921          | \$4 698 938          | \$4 528 067          | \$1 216 446                        | \$4 366 217   | \$1 351 495   | \$6 934 158   |
| 10 | \$1 915 106                      | \$7 130 880          | \$7 402 508          | \$6 873 932          | \$2 207 254         | \$2 291 333         | \$2 127 720         | \$11 324 827         | \$11 756 211         | \$10 916 759         | \$3 533 725                        | \$12 683 675  | \$3 926 037   | \$20 143 437  |
| 11 | \$3 415 050                      | \$12 951 384         | \$13 698 400         | \$12 257 712         | \$4 008 902         | \$4 240 130         | \$3 794 187         | \$20 568 597         | \$21 754 962         | \$19 466 948         | \$8 079 156                        | \$28 998 689  | \$8 976 099   | \$46 053 945  |
| 12 | \$5 193 360                      | \$20 060 255         | \$21 617 627         | \$18 640 636         | \$6 209 344         | \$6 691 405         | \$5 769 923         | \$31 858 471         | \$34 331 793         | \$29 603 919         | \$15 682 754                       | \$56 290 444  | \$17 423 844  | \$89 397 042  |
| 13 | \$4 815 661                      | \$18 945 796         | \$20 801 867         | \$17 284 954         | \$5 864 381         | \$6 438 899         | \$5 350 292         | \$30 088 556         | \$33 036 254         | \$27 450 907         | \$23 438 424                       | \$84 128 035  | \$26 040 543  | \$133 607 002 |
| 14 | \$4 332 252                      | \$17 359 598         | \$19 419 900         | \$15 549 846         | \$5 373 397         | \$6 011 132         | \$4 813 216         | \$27 569 452         | \$30 841 499         | \$24 695 314         | \$31 113 273                       | \$111 675 535 | \$34 567 449  | \$177 356 257 |
| 15 | \$3 831 940                      | \$15 639 165         | \$17 825 380         | \$13 754 065         | \$4 840 864         | \$5 517 573         | \$4 257 360         | \$24 837 166         | \$28 309 179         | \$21 843 364         | \$38 580 640                       | \$138 478 316 | \$42 863 839  | \$219 922 795 |
| 16 | \$3 095 208                      | \$12 866 296         | \$14 941 585         | \$11 109 694         | \$3 982 565         | \$4 624 939         | \$3 438 836         | \$20 433 465         | \$23 729 312         | \$17 643 737         | \$45 215 492                       | \$162 292 932 | \$50 235 288  | \$257 743 713 |
| 17 | \$2 233 001                      | \$9 454 132          | \$11 186 202         | \$8 014 958          | \$2 926 381         | \$3 462 517         | \$2 480 907         | \$15 014 474         | \$17 765 242         | \$12 728 867         | \$50 480 792                       | \$181 191 785 | \$56 085 138  | \$287 757 715 |
| 18 | \$1 282 913                      | \$5 532 213          | \$6 669 262          | \$4 604 788          | \$1 712 412         | \$2 064 368         | \$1 425 341         | \$8 785 923          | \$10 591 715         | \$7 313 042          | \$53 808 338                       | \$193 135 418 | \$59 782 107  | \$306 725 863 |
| 19 | \$1 189 610                      | \$5 224 868          | \$6 417 592          | \$4 269 894          | \$1 617 278         | \$1 986 467         | \$1 321 680         | \$8 297 816          | \$10 192 027         | \$6 781 185          | \$57 202 436                       | \$205 317 924 | \$63 553 015  | \$326 073 374 |
| 20 | \$1 103 093                      | \$4 934 598          | \$6 175 419          | \$3 959 356          | \$1 527 429         | \$1 911 506         | \$1 225 558         | \$7 836 826          | \$9 807 423          | \$6 288 008          | \$60 664 415                       | \$217 744 080 | \$67 399 341  | \$345 807 836 |
| 21 | \$1 022 868                      | \$4 660 453          | \$5 942 384          | \$3 671 403          | \$1 442 572         | \$1 839 374         | \$1 136 427         | \$7 401 447          | \$9 437 331          | \$5 830 698          | \$64 195 634                       | \$230 418 759 | \$71 322 593  | \$365 936 986 |
| 22 | \$948 478                        | \$4 401 539          | \$5 718 143          | \$3 404 392          | \$1 362 429         | \$1 769 964         | \$1 053 777         | \$6 990 255          | \$9 081 205          | \$5 406 647          | \$67 797 477                       | \$243 346 932 | \$75 324 311  | \$386 468 719 |
| 23 | \$845 176                        | \$3 994 784          | \$5 287 638          | \$3 033 608          | \$1 236 524         | \$1 636 707         | \$939 007           | \$6 344 272          | \$8 397 503          | \$4 817 790          | \$71 327 986                       | \$256 019 064 | \$79 246 775  | \$406 593 824 |
| 24 | \$735 970                        | \$3 543 034          | \$4 778 169          | \$2 641 632          | \$1 096 692         | \$1 479 009         | \$817 677           | \$5 626 829          | \$7 588 396          | \$4 195 279          | \$74 709 748                       | \$268 157 293 | \$83 003 978  | \$425 871 019 |
| 25 | \$564 400                        | \$2 767 396          | \$3 802 555          | \$2 025 814          | \$856 605           | \$1 177 023         | \$627 060           | \$4 395 010          | \$6 038 986          | \$3 217 274          | \$77 562 492                       | \$278 396 710 | \$86 173 432  | \$442 132 635 |
| 26 | \$359 164                        | \$1 793 683          | \$2 511 121          | \$1 289 154          | \$555 207           | \$777 279           | \$399 038           | \$2 848 618          | \$3 988 009          | \$2 047 356          | \$79 559 413                       | \$285 564 302 | \$88 392 050  | \$453 515 766 |
| 27 | \$130 045                        | \$661 480            | \$943 532            | \$466 774            | \$204 751           | \$292 056           | \$144 483           | \$1 050 522          | \$1 498 460          | \$741 302            | \$80 354 759                       | \$288 419 052 | \$89 275 694  | \$458 049 505 |
| 28 | \$120 587                        | \$624 731            | \$907 927            | \$432 827            | \$193 376           | \$281 035           | \$133 975           | \$992 160            | \$1 441 914          | \$687 390            | \$81 166 011                       | \$291 330 896 | \$90 177 011  | \$462 673 918 |
| 29 | \$111 817                        | \$590 024            | \$873 665            | \$401 349            | \$182 633           | \$270 430           | \$124 231           | \$937 040            | \$1 387 502          | \$637 398            | \$81 993 488                       | \$294 300 977 | \$91 096 354  | \$467 390 819 |
| 30 | \$103 685                        | \$557 245            | \$840 697            | \$372 160            | \$172 487           | \$260 225           | \$115 196           | \$884 982            | \$1 335 144          | \$591 041            | \$82 837 514                       | \$297 330 460 | \$92 034 084  | \$472 202 059 |
| 31 | \$96 145                         | \$526 287            | \$808 973            | \$345 094            | \$162 904           | \$250 405           | \$106 818           | \$835 816            | \$1 284 761          | \$548 057            | \$83 698 422                       | \$300 420 533 | \$92 990 569  | \$477 109 524 |
| 32 | \$89 152                         | \$497 048            | \$778 445            | \$319 996            | \$153 854           | \$240 956           | \$99 050            | \$789 382            | \$1 236 279          | \$508 198            | \$84 576 547                       | \$303 572 407 | \$93 966 183  | \$482 115 137 |
| 33 | \$82 668                         | \$469 435            | \$749 070            | \$296 723            | \$145 306           | \$231 863           | \$91 846            | \$745 527            | \$1 189 627          | \$471 238            | \$85 472 235                       | \$306 787 319 | \$94 961 310  | \$487 220 863 |
| 34 | \$76 656                         | \$443 355            | \$720 803            | \$275 144            | \$137 234           | \$223 114           | \$85 166            | \$704 109            | \$1 144 736          | \$436 966            | \$86 385 836                       | \$310 066 528 | \$95 976 339  | \$492 428 704 |
| 35 | \$71 081                         | \$418 724            | \$693 603            | \$255 133            | \$129 610           | \$214 694           | \$78 973            | \$664 992            | \$1 101 538          | \$405 187            | \$87 317 710                       | \$313 411 322 | \$97 011 669  | \$497 740 701 |
| 36 | \$62 696                         | \$376 171            | \$634 872            | \$225 038            | \$116 438           | \$196 515           | \$69 657            | \$597 412            | \$1 008 265          | \$357 391            | \$88 221 855                       | \$316 656 588 | \$98 016 191  | \$502 894 634 |
| 37 | \$53 665                         | \$327 944            | \$563 921            | \$192 620            | \$101 510           | \$174 553           | \$59 622            | \$520 820            | \$895 585            | \$305 907            | \$89 073 142                       | \$319 712 131 | \$98 961 987  | \$507 747 260 |
| 38 | \$38 704                         | \$240 897            | \$422 054            | \$138 920            | \$74 566            | \$130 640           | \$43 000            | \$382 578            | \$670 280            | \$220 624            | \$89 748 496                       | \$322 136 195 | \$99 712 319  | \$511 597 010 |
| 39 | \$20 508                         | \$130 008            | \$232 073            | \$73 609             | \$40 242            | \$71 835            | \$22 785            | \$206 471            | \$368 564            | \$116 902            | \$90 142 131                       | \$323 549 078 | \$100 149 655 | \$513 840 865 |
| 40 | <b>\$39 077 672</b>              | <b>\$161 257 320</b> | <b>\$187 554 079</b> | <b>\$140 262 323</b> | <b>\$49 914 731</b> | <b>\$58 054 489</b> | <b>\$43 416 051</b> | <b>\$256 099 017</b> | <b>\$297 861 922</b> | <b>\$222 756 046</b> |                                    |               |               |               |



## Appendix F. Spreadsheet: Economic Costs

*[available in PDF or paper versions only]*

|    | A                                | B                       | C                              | D                   | E          | F                      | G                   | H                 | I            |
|----|----------------------------------|-------------------------|--------------------------------|---------------------|------------|------------------------|---------------------|-------------------|--------------|
| 1  | 1a) Education & weatherstripping | Cost / Part.*<br>300 \$ | Energy Savings                 | Useful life (years) |            |                        |                     |                   |              |
| 2  |                                  |                         | 10%                            | 6,0                 |            |                        |                     |                   |              |
| 3  |                                  |                         |                                |                     |            |                        |                     |                   |              |
| 4  |                                  |                         | <b>Participant Data</b>        |                     |            | <b>Programme Costs</b> |                     |                   |              |
| 5  |                                  |                         | <b>Participant Assumptions</b> |                     |            | <b>Annual</b>          |                     | <b>Cumulative</b> |              |
| 6  | Years                            | Year                    | Growth                         |                     |            |                        |                     |                   |              |
| 7  |                                  |                         | New                            | from t-1            | Cumulative | Current                | Real 2002           | Current           | Real 2002    |
| 8  | 1                                | 2002                    | 8 167                          |                     | 8 167      | \$2 450 000            | \$2 450 000         | \$2 450 000       | \$2 450 000  |
| 9  | 2                                | 2003                    | 12 250                         | 50%                 | 20 417     | \$3 748 500            | \$3 536 321         | \$6 198 500       | \$5 986 321  |
| 10 | 3                                | 2004                    | 32 667                         | 167%                | 53 083     | \$10 195 920           | \$9 074 333         | \$16 394 420      | \$15 060 653 |
| 11 | 4                                | 2005                    | 49 000                         | 50%                 | 102 083    | \$15 599 758           | \$13 097 857        | \$31 994 178      | \$28 158 511 |
| 12 | 5                                | 2006                    | 65 333                         | 33%                 | 167 417    | \$21 215 670           | \$16 804 798        | \$53 209 848      | \$44 963 309 |
| 13 | 6                                | 2007                    | 0                              |                     |            | \$0                    | \$0                 | \$53 209 848      | \$44 963 309 |
| 14 | 7                                | 2008                    | 0                              |                     |            | \$0                    | \$0                 | \$53 209 848      | \$44 963 309 |
| 15 | 8                                | 2009                    | 0                              |                     |            | \$0                    | \$0                 | \$53 209 848      | \$44 963 309 |
| 16 | 9                                | 2010                    | 0                              |                     |            | \$0                    | \$0                 | \$53 209 848      | \$44 963 309 |
| 17 | 10                               | 2011                    | 0                              |                     |            | \$0                    | \$0                 | \$53 209 848      | \$44 963 309 |
| 18 | 11                               | 2012                    | 0                              |                     |            | \$0                    | \$0                 | \$53 209 848      | \$44 963 309 |
| 19 | 12                               | 2013                    | 0                              |                     |            | \$0                    | \$0                 | \$53 209 848      | \$44 963 309 |
| 20 | 13                               | 2014                    | 0                              |                     |            | \$0                    | \$0                 | \$53 209 848      | \$44 963 309 |
| 21 | 14                               | 2015                    | 0                              |                     |            | \$0                    | \$0                 | \$53 209 848      | \$44 963 309 |
| 22 | 15                               | 2016                    | 0                              |                     |            | \$0                    | \$0                 | \$53 209 848      | \$44 963 309 |
| 23 | 16                               | 2017                    | 0                              |                     |            | \$0                    | \$0                 | \$53 209 848      | \$44 963 309 |
| 24 | 17                               | 2018                    | 0                              |                     |            | \$0                    | \$0                 | \$53 209 848      | \$44 963 309 |
| 25 | 18                               | 2019                    | 0                              |                     |            | \$0                    | \$0                 | \$53 209 848      | \$44 963 309 |
| 26 | 19                               | 2020                    | 0                              |                     |            | \$0                    | \$0                 | \$53 209 848      | \$44 963 309 |
| 27 | 20                               | 2021                    | 0                              |                     |            | \$0                    | \$0                 | \$53 209 848      | \$44 963 309 |
| 28 | 21                               | 2022                    | 0                              |                     |            | \$0                    | \$0                 | \$53 209 848      | \$44 963 309 |
| 29 | 22                               | 2023                    | 0                              |                     |            | \$0                    | \$0                 | \$53 209 848      | \$44 963 309 |
| 30 | 23                               | 2024                    | 0                              |                     |            | \$0                    | \$0                 | \$53 209 848      | \$44 963 309 |
| 31 | 24                               | 2025                    | 0                              |                     |            | \$0                    | \$0                 | \$53 209 848      | \$44 963 309 |
| 32 | 25                               | 2026                    | 0                              |                     |            | \$0                    | \$0                 | \$53 209 848      | \$44 963 309 |
| 33 | 26                               | 2027                    | 0                              |                     |            | \$0                    | \$0                 | \$53 209 848      | \$44 963 309 |
| 34 | 27                               | 2028                    | 0                              |                     |            | \$0                    | \$0                 | \$53 209 848      | \$44 963 309 |
| 35 | 28                               | 2029                    | 0                              |                     |            | \$0                    | \$0                 | \$53 209 848      | \$44 963 309 |
| 36 | 29                               | 2030                    | 0                              |                     |            | \$0                    | \$0                 | \$53 209 848      | \$44 963 309 |
| 37 | 30                               | 2031                    | 0                              |                     |            | \$0                    | \$0                 | \$53 209 848      | \$44 963 309 |
| 38 | 31                               | 2032                    | 0                              |                     |            | \$0                    | \$0                 | \$53 209 848      | \$44 963 309 |
| 39 | 32                               | 2033                    | 0                              |                     |            | \$0                    | \$0                 | \$53 209 848      | \$44 963 309 |
|    | <b>Totals:</b>                   |                         | <b>167 417</b>                 |                     |            | <b>\$53 209 848</b>    | <b>\$44 963 309</b> |                   |              |

|    | A                               | B                       | C                              | D           | E        | F                      | G                   | H                 | I            |
|----|---------------------------------|-------------------------|--------------------------------|-------------|----------|------------------------|---------------------|-------------------|--------------|
| 1  | 1b) Programmable<br>thermostats | Cost / Part.*<br>150 \$ | Energy                         | Useful life |          |                        |                     |                   |              |
| 2  |                                 |                         | Savings                        | (years)     |          |                        |                     |                   |              |
| 3  |                                 |                         | 10%                            | 15,0        |          |                        |                     |                   |              |
| 4  |                                 |                         | <b>Participant Data</b>        |             |          | <b>Programme Costs</b> |                     |                   |              |
| 5  |                                 |                         | <b>Participant Assumptions</b> |             |          | <b>Annual</b>          |                     | <b>Cumulative</b> |              |
| 6  | Years                           | Year                    | Growth                         |             |          | Current                | Real 2002           | Current           | Real 2002    |
| 7  |                                 |                         |                                | New         | from t-1 |                        |                     |                   |              |
| 8  | 1                               | 2002                    | 5 000                          |             | 5 000    | \$750 000              | \$750 000           | \$750 000         | \$750 000    |
| 9  | 2                               | 2003                    | 7 500                          | 50%         | 12 500   | \$1 147 500            | \$1 082 547         | \$1 897 500       | \$1 832 547  |
| 10 | 3                               | 2004                    | 20 000                         | 167%        | 32 500   | \$3 121 200            | \$2 777 857         | \$5 018 700       | \$4 610 404  |
| 11 | 4                               | 2005                    | 30 000                         | 50%         | 62 500   | \$4 775 436            | \$4 009 548         | \$9 794 136       | \$8 619 952  |
| 12 | 5                               | 2006                    | 40 000                         | 33%         | 102 500  | \$6 494 593            | \$5 144 326         | \$16 288 729      | \$13 764 278 |
| 13 | 6                               | 2007                    | 0                              |             |          | \$0                    | \$0                 | \$16 288 729      | \$13 764 278 |
| 14 | 7                               | 2008                    | 0                              |             |          | \$0                    | \$0                 | \$16 288 729      | \$13 764 278 |
| 15 | 8                               | 2009                    | 0                              |             |          | \$0                    | \$0                 | \$16 288 729      | \$13 764 278 |
| 16 | 9                               | 2010                    | 0                              |             |          | \$0                    | \$0                 | \$16 288 729      | \$13 764 278 |
| 17 | 10                              | 2011                    | 0                              |             |          | \$0                    | \$0                 | \$16 288 729      | \$13 764 278 |
| 18 | 11                              | 2012                    | 0                              |             |          | \$0                    | \$0                 | \$16 288 729      | \$13 764 278 |
| 19 | 12                              | 2013                    | 0                              |             |          | \$0                    | \$0                 | \$16 288 729      | \$13 764 278 |
| 20 | 13                              | 2014                    | 0                              |             |          | \$0                    | \$0                 | \$16 288 729      | \$13 764 278 |
| 21 | 14                              | 2015                    | 0                              |             |          | \$0                    | \$0                 | \$16 288 729      | \$13 764 278 |
| 22 | 15                              | 2016                    | 0                              |             |          | \$0                    | \$0                 | \$16 288 729      | \$13 764 278 |
| 23 | 16                              | 2017                    | 0                              |             |          | \$0                    | \$0                 | \$16 288 729      | \$13 764 278 |
| 24 | 17                              | 2018                    | 0                              |             |          | \$0                    | \$0                 | \$16 288 729      | \$13 764 278 |
| 25 | 18                              | 2019                    | 0                              |             |          | \$0                    | \$0                 | \$16 288 729      | \$13 764 278 |
| 26 | 19                              | 2020                    | 0                              |             |          | \$0                    | \$0                 | \$16 288 729      | \$13 764 278 |
| 27 | 20                              | 2021                    | 0                              |             |          | \$0                    | \$0                 | \$16 288 729      | \$13 764 278 |
| 28 | 21                              | 2022                    | 0                              |             |          | \$0                    | \$0                 | \$16 288 729      | \$13 764 278 |
| 29 | 22                              | 2023                    | 0                              |             |          | \$0                    | \$0                 | \$16 288 729      | \$13 764 278 |
| 30 | 23                              | 2024                    | 0                              |             |          | \$0                    | \$0                 | \$16 288 729      | \$13 764 278 |
| 31 | 24                              | 2025                    | 0                              |             |          | \$0                    | \$0                 | \$16 288 729      | \$13 764 278 |
| 32 | 25                              | 2026                    | 0                              |             |          | \$0                    | \$0                 | \$16 288 729      | \$13 764 278 |
| 33 | 26                              | 2027                    | 0                              |             |          | \$0                    | \$0                 | \$16 288 729      | \$13 764 278 |
| 34 | 27                              | 2028                    | 0                              |             |          | \$0                    | \$0                 | \$16 288 729      | \$13 764 278 |
| 35 | 28                              | 2029                    | 0                              |             |          | \$0                    | \$0                 | \$16 288 729      | \$13 764 278 |
| 36 | 29                              | 2030                    | 0                              |             |          | \$0                    | \$0                 | \$16 288 729      | \$13 764 278 |
| 37 | 30                              | 2031                    | 0                              |             |          | \$0                    | \$0                 | \$16 288 729      | \$13 764 278 |
| 38 | 31                              | 2032                    | 0                              |             |          | \$0                    | \$0                 | \$16 288 729      | \$13 764 278 |
| 39 | 32                              | 2033                    | 0                              |             |          | \$0                    | \$0                 | \$16 288 729      | \$13 764 278 |
|    | <b>Totals:</b>                  |                         | <b>102 500</b>                 |             |          | <b>\$16 288 729</b>    | <b>\$13 764 278</b> |                   |              |

|    | A                             | B                              | C                              | D                     | E                 | F                      | G                   | H                 | I                |
|----|-------------------------------|--------------------------------|--------------------------------|-----------------------|-------------------|------------------------|---------------------|-------------------|------------------|
| 1  | <b>2a) EnerGuide &amp; WS</b> | <b>Cost / Part.*</b><br>400 \$ | <b>Energy</b>                  | <b>Useful life</b>    |                   |                        |                     |                   |                  |
| 2  |                               |                                | <b>Savings</b><br>10%          | <b>(years)</b><br>6,0 |                   |                        |                     |                   |                  |
| 3  |                               |                                |                                |                       |                   |                        |                     |                   |                  |
| 4  |                               |                                | <b>Participant Data</b>        |                       |                   | <b>Programme Costs</b> |                     |                   |                  |
| 5  |                               |                                | <b>Participant Assumptions</b> |                       |                   | <b>Annual</b>          |                     | <b>Cumulative</b> |                  |
| 6  | <b>Years</b>                  | <b>Year</b>                    | <b>Growth</b>                  |                       |                   | <b>Current</b>         | <b>Real 2002</b>    | <b>Current</b>    | <b>Real 2002</b> |
| 7  |                               |                                | <b>New</b>                     | <b>from t-1</b>       | <b>Cumulative</b> |                        |                     |                   |                  |
| 8  | 1                             | 2002                           | 1 667                          |                       | 1 667             | \$666 667              | \$666 667           | \$666 667         | \$666 667        |
| 9  | 2                             | 2003                           | 2 500                          | 50%                   | 4 167             | \$1 020 000            | \$962 264           | \$1 686 667       | \$1 628 931      |
| 10 | 3                             | 2004                           | 6 667                          | 167%                  | 10 833            | \$2 774 400            | \$2 469 206         | \$4 461 067       | \$4 098 137      |
| 11 | 4                             | 2005                           | 10 000                         | 50%                   | 20 833            | \$4 244 832            | \$3 564 043         | \$8 705 899       | \$7 662 180      |
| 12 | 5                             | 2006                           | 13 333                         | 33%                   | 34 167            | \$5 772 972            | \$4 572 734         | \$14 478 870      | \$12 234 914     |
| 13 | 6                             | 2007                           | 0                              |                       |                   | \$0                    | \$0                 | \$14 478 870      | \$12 234 914     |
| 14 | 7                             | 2008                           | 0                              |                       |                   | \$0                    | \$0                 | \$14 478 870      | \$12 234 914     |
| 15 | 8                             | 2009                           | 0                              |                       |                   | \$0                    | \$0                 | \$14 478 870      | \$12 234 914     |
| 16 | 9                             | 2010                           | 0                              |                       |                   | \$0                    | \$0                 | \$14 478 870      | \$12 234 914     |
| 17 | 10                            | 2011                           | 0                              |                       |                   | \$0                    | \$0                 | \$14 478 870      | \$12 234 914     |
| 18 | 11                            | 2012                           | 0                              |                       |                   | \$0                    | \$0                 | \$14 478 870      | \$12 234 914     |
| 19 | 12                            | 2013                           | 0                              |                       |                   | \$0                    | \$0                 | \$14 478 870      | \$12 234 914     |
| 20 | 13                            | 2014                           | 0                              |                       |                   | \$0                    | \$0                 | \$14 478 870      | \$12 234 914     |
| 21 | 14                            | 2015                           | 0                              |                       |                   | \$0                    | \$0                 | \$14 478 870      | \$12 234 914     |
| 22 | 15                            | 2016                           | 0                              |                       |                   | \$0                    | \$0                 | \$14 478 870      | \$12 234 914     |
| 23 | 16                            | 2017                           | 0                              |                       |                   | \$0                    | \$0                 | \$14 478 870      | \$12 234 914     |
| 24 | 17                            | 2018                           | 0                              |                       |                   | \$0                    | \$0                 | \$14 478 870      | \$12 234 914     |
| 25 | 18                            | 2019                           | 0                              |                       |                   | \$0                    | \$0                 | \$14 478 870      | \$12 234 914     |
| 26 | 19                            | 2020                           | 0                              |                       |                   | \$0                    | \$0                 | \$14 478 870      | \$12 234 914     |
| 27 | 20                            | 2021                           | 0                              |                       |                   | \$0                    | \$0                 | \$14 478 870      | \$12 234 914     |
| 28 | 21                            | 2022                           | 0                              |                       |                   | \$0                    | \$0                 | \$14 478 870      | \$12 234 914     |
| 29 | 22                            | 2023                           | 0                              |                       |                   | \$0                    | \$0                 | \$14 478 870      | \$12 234 914     |
| 30 | 23                            | 2024                           | 0                              |                       |                   | \$0                    | \$0                 | \$14 478 870      | \$12 234 914     |
| 31 | 24                            | 2025                           | 0                              |                       |                   | \$0                    | \$0                 | \$14 478 870      | \$12 234 914     |
| 32 | 25                            | 2026                           | 0                              |                       |                   | \$0                    | \$0                 | \$14 478 870      | \$12 234 914     |
| 33 | 26                            | 2027                           | 0                              |                       |                   | \$0                    | \$0                 | \$14 478 870      | \$12 234 914     |
| 34 | 27                            | 2028                           | 0                              |                       |                   | \$0                    | \$0                 | \$14 478 870      | \$12 234 914     |
| 35 | 28                            | 2029                           | 0                              |                       |                   | \$0                    | \$0                 | \$14 478 870      | \$12 234 914     |
| 36 | 29                            | 2030                           | 0                              |                       |                   | \$0                    | \$0                 | \$14 478 870      | \$12 234 914     |
| 37 | 30                            | 2031                           | 0                              |                       |                   | \$0                    | \$0                 | \$14 478 870      | \$12 234 914     |
| 38 | 31                            | 2032                           | 0                              |                       |                   | \$0                    | \$0                 | \$14 478 870      | \$12 234 914     |
| 39 | 32                            | 2033                           | 0                              |                       |                   | \$0                    | \$0                 | \$14 478 870      | \$12 234 914     |
|    | <b>Totals:</b>                |                                | <b>34 167</b>                  |                       |                   | <b>\$14 478 870</b>    | <b>\$12 234 914</b> |                   |                  |

|    | A                  | B                         | C                              | D                   | E          | F                      | G                   | H                 | I            |
|----|--------------------|---------------------------|--------------------------------|---------------------|------------|------------------------|---------------------|-------------------|--------------|
| 1  |                    |                           | Energy Savings                 | Useful life (years) |            |                        |                     |                   |              |
| 2  | 2b) Weatherization | Cost / Part.*<br>3 000 \$ | 15%                            | 28,0                |            |                        |                     |                   |              |
| 3  |                    |                           |                                |                     |            |                        |                     |                   |              |
| 4  |                    |                           | <b>Participant Data</b>        |                     |            | <b>Programme Costs</b> |                     |                   |              |
| 5  |                    |                           | <b>Participant Assumptions</b> |                     |            | <b>Annual</b>          |                     | <b>Cumulative</b> |              |
| 6  | Years              | Year                      | New                            | Growth from t-1     | Cumulative | Current                | Real 2002           | Current           | Real 2002    |
| 7  | 1                  | 2002                      | 833                            |                     | 833        | \$2 500 000            | \$2 500 000         | \$2 500 000       | \$2 500 000  |
| 8  | 2                  | 2003                      | 1 250                          | 50%                 | 2 083      | \$3 825 000            | \$3 608 491         | \$6 325 000       | \$6 108 491  |
| 9  | 3                  | 2004                      | 3 333                          | 167%                | 5 417      | \$10 404 000           | \$9 259 523         | \$16 729 000      | \$15 368 014 |
| 10 | 4                  | 2005                      | 5 000                          | 50%                 | 10 417     | \$15 918 120           | \$13 365 161        | \$32 647 120      | \$28 733 174 |
| 11 | 5                  | 2006                      | 6 667                          | 33%                 | 17 083     | \$21 648 643           | \$17 147 753        | \$54 295 763      | \$45 880 927 |
| 12 | 6                  | 2007                      | 0                              |                     |            | \$0                    | \$0                 | \$54 295 763      | \$45 880 927 |
| 13 | 7                  | 2008                      | 0                              |                     |            | \$0                    | \$0                 | \$54 295 763      | \$45 880 927 |
| 14 | 8                  | 2009                      | 0                              |                     |            | \$0                    | \$0                 | \$54 295 763      | \$45 880 927 |
| 15 | 9                  | 2010                      | 0                              |                     |            | \$0                    | \$0                 | \$54 295 763      | \$45 880 927 |
| 16 | 10                 | 2011                      | 0                              |                     |            | \$0                    | \$0                 | \$54 295 763      | \$45 880 927 |
| 17 | 11                 | 2012                      | 0                              |                     |            | \$0                    | \$0                 | \$54 295 763      | \$45 880 927 |
| 18 | 12                 | 2013                      | 0                              |                     |            | \$0                    | \$0                 | \$54 295 763      | \$45 880 927 |
| 19 | 13                 | 2014                      | 0                              |                     |            | \$0                    | \$0                 | \$54 295 763      | \$45 880 927 |
| 20 | 14                 | 2015                      | 0                              |                     |            | \$0                    | \$0                 | \$54 295 763      | \$45 880 927 |
| 21 | 15                 | 2016                      | 0                              |                     |            | \$0                    | \$0                 | \$54 295 763      | \$45 880 927 |
| 22 | 16                 | 2017                      | 0                              |                     |            | \$0                    | \$0                 | \$54 295 763      | \$45 880 927 |
| 23 | 17                 | 2018                      | 0                              |                     |            | \$0                    | \$0                 | \$54 295 763      | \$45 880 927 |
| 24 | 18                 | 2019                      | 0                              |                     |            | \$0                    | \$0                 | \$54 295 763      | \$45 880 927 |
| 25 | 19                 | 2020                      | 0                              |                     |            | \$0                    | \$0                 | \$54 295 763      | \$45 880 927 |
| 26 | 20                 | 2021                      | 0                              |                     |            | \$0                    | \$0                 | \$54 295 763      | \$45 880 927 |
| 27 | 21                 | 2022                      | 0                              |                     |            | \$0                    | \$0                 | \$54 295 763      | \$45 880 927 |
| 28 | 22                 | 2023                      | 0                              |                     |            | \$0                    | \$0                 | \$54 295 763      | \$45 880 927 |
| 29 | 23                 | 2024                      | 0                              |                     |            | \$0                    | \$0                 | \$54 295 763      | \$45 880 927 |
| 30 | 24                 | 2025                      | 0                              |                     |            | \$0                    | \$0                 | \$54 295 763      | \$45 880 927 |
| 31 | 25                 | 2026                      | 0                              |                     |            | \$0                    | \$0                 | \$54 295 763      | \$45 880 927 |
| 32 | 26                 | 2027                      | 0                              |                     |            | \$0                    | \$0                 | \$54 295 763      | \$45 880 927 |
| 33 | 27                 | 2028                      | 0                              |                     |            | \$0                    | \$0                 | \$54 295 763      | \$45 880 927 |
| 34 | 28                 | 2029                      | 0                              |                     |            | \$0                    | \$0                 | \$54 295 763      | \$45 880 927 |
| 35 | 29                 | 2030                      | 0                              |                     |            | \$0                    | \$0                 | \$54 295 763      | \$45 880 927 |
| 36 | 30                 | 2031                      | 0                              |                     |            | \$0                    | \$0                 | \$54 295 763      | \$45 880 927 |
| 37 | 31                 | 2032                      | 0                              |                     |            | \$0                    | \$0                 | \$54 295 763      | \$45 880 927 |
| 38 | 32                 | 2033                      | 0                              |                     |            | \$0                    | \$0                 | \$54 295 763      | \$45 880 927 |
| 39 |                    | <b>Totals:</b>            | <b>17 083</b>                  |                     |            | <b>\$54 295 763</b>    | <b>\$45 880 927</b> |                   |              |



|    | A                            | B    | C          | D               | E                 | F                              | G                    | H             | I             |
|----|------------------------------|------|------------|-----------------|-------------------|--------------------------------|----------------------|---------------|---------------|
| 1  | <b>ALL MEASURES COMBINED</b> |      |            |                 |                   |                                |                      |               |               |
| 2  |                              |      |            |                 |                   |                                |                      |               |               |
| 3  |                              |      |            |                 |                   | <b>Programme Costs</b>         |                      |               |               |
| 4  |                              |      |            |                 |                   | <b>Participant Data</b>        |                      |               | <b>Annual</b> |
| 5  |                              |      |            |                 |                   | <b>Participant Assumptions</b> |                      |               |               |
| 6  |                              |      |            |                 |                   | <b>Years</b>                   | <b>Year</b>          | <b>Growth</b> |               |
| 7  |                              |      | <b>New</b> | <b>from t-1</b> | <b>Cumulative</b> |                                |                      |               |               |
| 8  | 1                            | 2002 | n.a.       | n.a.            | n.a.              | \$6 366 667                    | \$6 366 667          | \$6 366 667   | \$6 366 667   |
| 9  | 2                            | 2003 | n.a.       | n.a.            | n.a.              | \$9 741 000                    | \$9 189 623          | \$16 107 667  | \$15 556 289  |
| 10 | 3                            | 2004 | n.a.       | n.a.            | n.a.              | \$26 495 520                   | \$23 580 918         | \$42 603 187  | \$39 137 208  |
| 11 | 4                            | 2005 | n.a.       | n.a.            | n.a.              | \$40 538 146                   | \$34 036 609         | \$83 141 332  | \$73 173 817  |
| 12 | 5                            | 2006 | n.a.       | n.a.            | n.a.              | \$55 131 878                   | \$43 669 611         | \$138 273 210 | \$116 843 428 |
| 13 | 6                            | 2007 |            |                 |                   | \$0                            | \$0                  | \$138 273 210 | \$116 843 428 |
| 14 | 7                            | 2008 |            |                 |                   | \$0                            | \$0                  | \$138 273 210 | \$116 843 428 |
| 15 | 8                            | 2009 |            |                 |                   | \$0                            | \$0                  | \$138 273 210 | \$116 843 428 |
| 16 | 9                            | 2010 |            |                 |                   | \$0                            | \$0                  | \$138 273 210 | \$116 843 428 |
| 17 | 10                           | 2011 |            |                 |                   | \$0                            | \$0                  | \$138 273 210 | \$116 843 428 |
| 18 | 11                           | 2012 |            |                 |                   | \$0                            | \$0                  | \$138 273 210 | \$116 843 428 |
| 19 | 12                           | 2013 |            |                 |                   | \$0                            | \$0                  | \$138 273 210 | \$116 843 428 |
| 20 | 13                           | 2014 |            |                 |                   | \$0                            | \$0                  | \$138 273 210 | \$116 843 428 |
| 21 | 14                           | 2015 |            |                 |                   | \$0                            | \$0                  | \$138 273 210 | \$116 843 428 |
| 22 | 15                           | 2016 |            |                 |                   | \$0                            | \$0                  | \$138 273 210 | \$116 843 428 |
| 23 | 16                           | 2017 |            |                 |                   | \$0                            | \$0                  | \$138 273 210 | \$116 843 428 |
| 24 | 17                           | 2018 |            |                 |                   | \$0                            | \$0                  | \$138 273 210 | \$116 843 428 |
| 25 | 18                           | 2019 |            |                 |                   | \$0                            | \$0                  | \$138 273 210 | \$116 843 428 |
| 26 | 19                           | 2020 |            |                 |                   | \$0                            | \$0                  | \$138 273 210 | \$116 843 428 |
| 27 | 20                           | 2021 |            |                 |                   | \$0                            | \$0                  | \$138 273 210 | \$116 843 428 |
| 28 | 21                           | 2022 |            |                 |                   | \$0                            | \$0                  | \$138 273 210 | \$116 843 428 |
| 29 | 22                           | 2023 |            |                 |                   | \$0                            | \$0                  | \$138 273 210 | \$116 843 428 |
| 30 | 23                           | 2024 |            |                 |                   | \$0                            | \$0                  | \$138 273 210 | \$116 843 428 |
| 31 | 24                           | 2025 |            |                 |                   | \$0                            | \$0                  | \$138 273 210 | \$116 843 428 |
| 32 | 25                           | 2026 |            |                 |                   | \$0                            | \$0                  | \$138 273 210 | \$116 843 428 |
| 33 | 26                           | 2027 |            |                 |                   | \$0                            | \$0                  | \$138 273 210 | \$116 843 428 |
| 34 | 27                           | 2028 |            |                 |                   | \$0                            | \$0                  | \$138 273 210 | \$116 843 428 |
| 35 | 28                           | 2029 |            |                 |                   | \$0                            | \$0                  | \$138 273 210 | \$116 843 428 |
| 36 | 29                           | 2030 |            |                 |                   | \$0                            | \$0                  | \$138 273 210 | \$116 843 428 |
| 37 | 30                           | 2031 |            |                 |                   | \$0                            | \$0                  | \$138 273 210 | \$116 843 428 |
| 38 | 31                           | 2032 |            |                 |                   | \$0                            | \$0                  | \$138 273 210 | \$116 843 428 |
| 39 | 32                           | 2033 |            |                 |                   | \$0                            | \$0                  | \$138 273 210 | \$116 843 428 |
| 39 | <b>Totals:</b>               |      |            |                 |                   | <b>\$138 273 210</b>           | <b>\$116 843 428</b> |               |               |

## Appendix G. Spreadsheet: Environmental Benefits

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*[available in PDF or paper versions only]*

|    | A   | B                       | C              | D                   | E  | F             | G             | H             | I                  | J              | K              | L             | M             | N             |
|----|---|-------------------------|----------------|---------------------|--|---------------|---------------|---------------|--------------------|----------------|----------------|---------------|---------------|---------------|
| 1  | 1a) Education & weatherstripping                      | Cost / Part.*<br>300 \$ | Energy Savings | Useful life (years) |  |               |               |               |                    |                |                |               |               |               |
| 2  |   |                         | 10%            | 6,0                 |  |               |               |               |                    |                |                |               |               |               |
| 3  |   |                         |                |                     |  |               |               |               |                    |                |                |               |               |               |
| 4  | <b>Participant Data</b>                               |                         |                |                     |  |               |               |               | <b>All-Source</b>  |                |                |               |               |               |
| 5  | <b>Participant Assumptions</b>                        |                         |                |                     | <b>New Participants by Energy Source</b> |               |               | <b>Annual</b> |                    |                |                |               |               |               |
| 6  | Years   | Year                    | New            | Growth from t-1     | Cumulative                               | Elec          | Gas           | Oil           | CO2                | NOX            | SOX            | CO            | VOCs          | P.M.          |
| 7  | 1   | 2002                    | 8 167          |                     | 8 167                                    | 1 373         | 4 358         | 1 171         | 3 411 205          | 2 387          | 1 616          | 704           | 165           | 400           |
| 8  | 2   | 2003                    | 12 250         | 50%                 | 20 417                                   | 2 060         | 6 537         | 1 756         | 8 528 013          | 5 967          | 4 041          | 1 760         | 413           | 1 001         |
| 9  | 3   | 2004                    | 32 667         | 167%                | 53 083                                   | 5 493         | 17 431        | 4 682         | 22 172 835         | 15 514         | 10 506         | 4 575         | 1 073         | 2 602         |
| 10 | 4   | 2005                    | 49 000         | 50%                 | 102 083                                  | 8 239         | 26 146        | 7 023         | 42 640 067         | 29 834         | 20 205         | 8 798         | 2 064         | 5 005         |
| 11 | 5   | 2006                    | 65 333         | 33%                 | 167 417                                  | 10 985        | 34 862        | 9 364         | 69 929 710         | 48 928         | 33 135         | 14 428        | 3 385         | 8 208         |
| 12 | 6   | 2007                    | 0              |                     |  | 0             | 0             | 0             | 69 929 710         | 48 928         | 33 135         | 14 428        | 3 385         | 8 208         |
| 13 | 7   | 2008                    | 0              |                     |  | 0             | 0             | 0             | 66 518 505         | 46 541         | 31 519         | 13 724        | 3 220         | 7 807         |
| 14 | 8   | 2009                    | 0              |                     |  | 0             | 0             | 0             | 61 401 697         | 42 961         | 29 095         | 12 669        | 2 972         | 7 207         |
| 15 | 9   | 2010                    | 0              |                     |  | 0             | 0             | 0             | 47 756 875         | 33 414         | 22 629         | 9 853         | 2 312         | 5 605         |
| 16 | 10  | 2011                    | 0              |                     |  | 0             | 0             | 0             | 27 289 643         | 19 094         | 12 931         | 5 630         | 1 321         | 3 203         |
| 17 | 11  | 2012                    | 0              |                     |  | 0             | 0             | 0             | 0                  | 0              | 0              | 0             | 0             | 0             |
| 18 | 12  | 2013                    | 0              |                     |  | 0             | 0             | 0             | 0                  | 0              | 0              | 0             | 0             | 0             |
| 19 | 13  | 2014                    | 0              |                     |  | 0             | 0             | 0             | 0                  | 0              | 0              | 0             | 0             | 0             |
| 20 | 14  | 2015                    | 0              |                     |  | 0             | 0             | 0             | 0                  | 0              | 0              | 0             | 0             | 0             |
| 21 | 15  | 2016                    | 0              |                     |  | 0             | 0             | 0             | 0                  | 0              | 0              | 0             | 0             | 0             |
| 22 | 16  | 2017                    | 0              |                     |  | 0             | 0             | 0             | 0                  | 0              | 0              | 0             | 0             | 0             |
| 23 | 17  | 2018                    | 0              |                     |  | 0             | 0             | 0             | 0                  | 0              | 0              | 0             | 0             | 0             |
| 24 | 18  | 2019                    | 0              |                     |  | 0             | 0             | 0             | 0                  | 0              | 0              | 0             | 0             | 0             |
| 25 | 19  | 2020                    | 0              |                     |  | 0             | 0             | 0             | 0                  | 0              | 0              | 0             | 0             | 0             |
| 26 | 20  | 2021                    | 0              |                     |  | 0             | 0             | 0             | 0                  | 0              | 0              | 0             | 0             | 0             |
| 27 | 21  | 2022                    | 0              |                     |  | 0             | 0             | 0             | 0                  | 0              | 0              | 0             | 0             | 0             |
| 28 | 22  | 2023                    | 0              |                     |  | 0             | 0             | 0             | 0                  | 0              | 0              | 0             | 0             | 0             |
| 29 | 23  | 2024                    | 0              |                     |  | 0             | 0             | 0             | 0                  | 0              | 0              | 0             | 0             | 0             |
| 30 | 24  | 2025                    | 0              |                     |  | 0             | 0             | 0             | 0                  | 0              | 0              | 0             | 0             | 0             |
| 31 | 25  | 2026                    | 0              |                     |  | 0             | 0             | 0             | 0                  | 0              | 0              | 0             | 0             | 0             |
| 32 | 26  | 2027                    | 0              |                     |  | 0             | 0             | 0             | 0                  | 0              | 0              | 0             | 0             | 0             |
| 33 | 27  | 2028                    | 0              |                     |  | 0             | 0             | 0             | 0                  | 0              | 0              | 0             | 0             | 0             |
| 34 | 28  | 2029                    | 0              |                     |  | 0             | 0             | 0             | 0                  | 0              | 0              | 0             | 0             | 0             |
| 35 | 29  | 2030                    | 0              |                     |  | 0             | 0             | 0             | 0                  | 0              | 0              | 0             | 0             | 0             |
| 36 | 30  | 2031                    | 0              |                     |  | 0             | 0             | 0             | 0                  | 0              | 0              | 0             | 0             | 0             |
| 37 | 31  | 2032                    | 0              |                     |  | 0             | 0             | 0             | 0                  | 0              | 0              | 0             | 0             | 0             |
| 38 | 32  | 2033                    | 0              |                     |  | 0             | 0             | 0             | 0                  | 0              | 0              | 0             | 0             | 0             |
| 39 |   | <b>Totals:</b>          | <b>167 417</b> |                     |  | <b>28 150</b> | <b>89 334</b> | <b>23 996</b> | <b>419 578 260</b> | <b>293 566</b> | <b>198 813</b> | <b>86 569</b> | <b>20 309</b> | <b>49 247</b> |
| 40 |   |                         |                |                     |  |               |               |               |                    |                |                |               |               |               |
| 41 |   |                         |                |                     |  |               |               |               |                    |                |                |               |               |               |
| 42 | 1a) Education & weatherstripping <b>Summary Table</b> |                         |                |                     |  |               |               |               |                    |                |                |               |               |               |
| 43 |   | <b>CO2</b>              | <b>NOX</b>     | <b>SOX</b>          | <b>CO</b>                                | <b>VOCs</b>   | <b>P.M.</b>   | <b>CH4</b>    | <b>N2O</b>         |                |                |               |               |               |
| 44 | Electricity   | 68 382 684              | 78 329         | 2 101               | 20 763                                   | 1 280,6       | 4 122         | 5 371         | 1 865              |                |                |               |               |               |
| 45 | Gas   | 247 080 799             | 101 692        | 1 956               | 34 223                                   | 14 667,1      | 29 334        | 5 651         | 2 629              |                |                |               |               |               |
| 46 | Oil   | 104 114 777             | 113 545        | 194 756             | 31 582                                   | 4 361,3       | 15 791        | 7 873         | 221                |                |                |               |               |               |







|    | A                        | B                              | C                     | D               | E  | F             | G             | H             | I                  | J              | K              | L              | M             | N             |
|----|--------------------------|--------------------------------|-----------------------|-----------------|--|---------------|---------------|---------------|--------------------|----------------|----------------|----------------|---------------|---------------|
| 1  | 1b)                      |                                |                       | Useful life     |  |               |               |               |                    |                |                |                |               |               |
| 2  | Programmable thermostats | Cost / Part.*<br>150 \$        | Energy Savings<br>10% | (years)<br>15,0 |  |               |               |               |                    |                |                |                |               |               |
| 3  |                          |                                |                       |                 |  |               |               |               |                    |                |                |                |               |               |
| 4  |                          | <b>Participant Data</b>        |                       |                 |  |               |               |               | <b>All-Source</b>  |                |                |                |               |               |
| 5  |                          | <b>Participant Assumptions</b> |                       |                 | <b>New Participants by Energy Source</b> |               |               | <b>Annual</b> |                    |                |                |                |               |               |
| 6  | Years                    | Year                           | Growth from t-1       |                 |  | Elec          | Gas           | Oil           | CO2                | NOX            | SOX            | CO             | VOCs          | P.M.          |
| 7  | 1                        | 2002                           | New                   | Cumulative      |  |               |               |               |                    |                |                |                |               |               |
| 8  | 2                        | 2003                           | 5 000                 | 5 000           |  | 841           | 2 668         | 717           | 2 088 493          | 1 461          | 990            | 431            | 101           | 245           |
| 9  | 3                        | 2004                           | 7 500                 | 12 500          | 50%                                      | 1 261         | 4 002         | 1 075         | 5 221 233          | 3 653          | 2 474          | 1 077          | 253           | 613           |
| 10 | 4                        | 2005                           | 20 000                | 32 500          | 167%                                     | 3 363         | 10 672        | 2 867         | 13 575 205         | 9 498          | 6 432          | 2 801          | 657           | 1 593         |
| 11 | 5                        | 2006                           | 30 000                | 62 500          | 50%                                      | 5 044         | 16 008        | 4 300         | 26 106 163         | 18 266         | 12 370         | 5 386          | 1 264         | 3 064         |
| 12 | 6                        | 2007                           | 40 000                | 102 500         | 33%                                      | 6 726         | 21 344        | 5 733         | 42 814 108         | 29 956         | 20 287         | 8 834          | 2 072         | 5 025         |
| 13 | 7                        | 2008                           | 0                     |                 |  | 0             | 0             | 0             | 42 814 108         | 29 956         | 20 287         | 8 834          | 2 072         | 5 025         |
| 14 | 8                        | 2009                           | 0                     |                 |  | 0             | 0             | 0             | 42 814 108         | 29 956         | 20 287         | 8 834          | 2 072         | 5 025         |
| 15 | 9                        | 2010                           | 0                     |                 |  | 0             | 0             | 0             | 42 814 108         | 29 956         | 20 287         | 8 834          | 2 072         | 5 025         |
| 16 | 10                       | 2011                           | 0                     |                 |  | 0             | 0             | 0             | 42 814 108         | 29 956         | 20 287         | 8 834          | 2 072         | 5 025         |
| 17 | 11                       | 2012                           | 0                     |                 |  | 0             | 0             | 0             | 42 814 108         | 29 956         | 20 287         | 8 834          | 2 072         | 5 025         |
| 18 | 12                       | 2013                           | 0                     |                 |  | 0             | 0             | 0             | 42 814 108         | 29 956         | 20 287         | 8 834          | 2 072         | 5 025         |
| 19 | 13                       | 2014                           | 0                     |                 |  | 0             | 0             | 0             | 42 814 108         | 29 956         | 20 287         | 8 834          | 2 072         | 5 025         |
| 20 | 14                       | 2015                           | 0                     |                 |  | 0             | 0             | 0             | 42 814 108         | 29 956         | 20 287         | 8 834          | 2 072         | 5 025         |
| 21 | 15                       | 2016                           | 0                     |                 |  | 0             | 0             | 0             | 42 814 108         | 29 956         | 20 287         | 8 834          | 2 072         | 5 025         |
| 22 | 16                       | 2017                           | 0                     |                 |  | 0             | 0             | 0             | 40 725 615         | 28 494         | 19 297         | 8 403          | 1 971         | 4 780         |
| 23 | 17                       | 2018                           | 0                     |                 |  | 0             | 0             | 0             | 37 592 875         | 26 303         | 17 813         | 7 756          | 1 820         | 4 412         |
| 24 | 18                       | 2019                           | 0                     |                 |  | 0             | 0             | 0             | 29 238 903         | 20 458         | 13 855         | 6 033          | 1 415         | 3 432         |
| 25 | 19                       | 2020                           | 0                     |                 |  | 0             | 0             | 0             | 16 707 945         | 11 690         | 7 917          | 3 447          | 809           | 1 961         |
| 26 | 20                       | 2021                           | 0                     |                 |  | 0             | 0             | 0             | 0                  | 0              | 0              | 0              | 0             | 0             |
| 27 | 21                       | 2022                           | 0                     |                 |  | 0             | 0             | 0             | 0                  | 0              | 0              | 0              | 0             | 0             |
| 28 | 22                       | 2023                           | 0                     |                 |  | 0             | 0             | 0             | 0                  | 0              | 0              | 0              | 0             | 0             |
| 29 | 23                       | 2024                           | 0                     |                 |  | 0             | 0             | 0             | 0                  | 0              | 0              | 0              | 0             | 0             |
| 30 | 24                       | 2025                           | 0                     |                 |  | 0             | 0             | 0             | 0                  | 0              | 0              | 0              | 0             | 0             |
| 31 | 25                       | 2026                           | 0                     |                 |  | 0             | 0             | 0             | 0                  | 0              | 0              | 0              | 0             | 0             |
| 32 | 26                       | 2027                           | 0                     |                 |  | 0             | 0             | 0             | 0                  | 0              | 0              | 0              | 0             | 0             |
| 33 | 27                       | 2028                           | 0                     |                 |  | 0             | 0             | 0             | 0                  | 0              | 0              | 0              | 0             | 0             |
| 34 | 28                       | 2029                           | 0                     |                 |  | 0             | 0             | 0             | 0                  | 0              | 0              | 0              | 0             | 0             |
| 35 | 29                       | 2030                           | 0                     |                 |  | 0             | 0             | 0             | 0                  | 0              | 0              | 0              | 0             | 0             |
| 36 | 30                       | 2031                           | 0                     |                 |  | 0             | 0             | 0             | 0                  | 0              | 0              | 0              | 0             | 0             |
| 37 | 31                       | 2032                           | 0                     |                 |  | 0             | 0             | 0             | 0                  | 0              | 0              | 0              | 0             | 0             |
| 38 | 32                       | 2033                           | 0                     |                 |  | 0             | 0             | 0             | 0                  | 0              | 0              | 0              | 0             | 0             |
| 39 |                          | <b>Totals:</b>                 | <b>102 500</b>        |                 |  | <b>17 235</b> | <b>54 694</b> | <b>14 691</b> | <b>642 211 622</b> | <b>449 336</b> | <b>304 305</b> | <b>132 503</b> | <b>31 085</b> | <b>75 378</b> |
| 40 |                          |                                |                       |                 |  |               |               |               |                    |                |                |                |               |               |
| 41 |                          |                                |                       |                 |  |               |               |               |                    |                |                |                |               |               |
| 42 | 1b)                      | <b>Summary Table</b>           |                       |                 |  |               |               |               |                    |                |                |                |               |               |
| 43 | Programmable thermostats |                                | CO2                   | NOX             | SOX                                      | CO            | VOCs          | P.M.          | CH4                | N2O            |                |                |               |               |
| 44 | Electricity              | 104 667 374                    | 119 892               | 3 216           | 31 781                                   | 1 960,1       | 6 309         | 8 221         | 2 855              |                |                |                |               |               |
| 45 | Gas                      | 378 184 896                    | 155 651               | 2 993           | 52 383                                   | 22 449,7      | 44 899        | 8 650         | 4 023              |                |                |                |               |               |
| 46 | Oil                      | 159 359 353                    | 173 793               | 298 096         | 48 340                                   | 6 675,5       | 24 170        | 12 050        | 338                |                |                |                |               |               |









|    | A                              | B                    | C                     | D                          | E  | F            | G             | H            | I                 | J             | K             | L             | M            | N             |
|----|--------------------------------|----------------------|-----------------------|----------------------------|--|--------------|---------------|--------------|-------------------|---------------|---------------|---------------|--------------|---------------|
| 1  | <b>2a) EnerGuide &amp; WS</b>  | <b>Cost / Part.*</b> | <b>Energy Savings</b> | <b>Useful life (years)</b> |  |              |               |              |                   |               |               |               |              |               |
| 2  |                                | <b>400 \$</b>        | <b>10%</b>            | <b>6,0</b>                 |  |              |               |              |                   |               |               |               |              |               |
| 3  |                                |                      |                       |                            |  |              |               |              |                   |               |               |               |              |               |
| 4  | <b>Participant Data</b>        |                      |                       |                            |  |              |               |              | <b>All-Source</b> |               |               |               |              |               |
| 5  | <b>Participant Assumptions</b> |                      |                       |                            | <b>New Participants by Energy Source</b> |              |               |              | <b>Annual</b>     |               |               |               |              |               |
| 6  | <b>Years</b>                   | <b>Year</b>          | <b>Growth from</b>    | <b>Cumulative</b>          | <b>Elec</b>                              | <b>Gas</b>   | <b>Oil</b>    | <b>CO2</b>   | <b>NOX</b>        | <b>SOX</b>    | <b>CO</b>     | <b>VOCs</b>   | <b>P.M.</b>  |               |
| 7  |                                |                      | <b>New</b>            | <b>t-1</b>                 |  |              |               |              |                   |               |               |               |              |               |
| 8  | 1                              | 2002                 | 1 667                 |                            | 1 667                                    | 280          | 889           | 239          | 696 164           | 487           | 330           | 144           | 34           | 82            |
| 9  | 2                              | 2003                 | 2 500                 | 50%                        | 4 167                                    | 420          | 1 334         | 358          | 1 740 411         | 1 218         | 825           | 359           | 84           | 204           |
| 10 | 3                              | 2004                 | 6 667                 | 167%                       | 10 833                                   | 1 121        | 3 557         | 956          | 4 525 068         | 3 166         | 2 144         | 934           | 219          | 531           |
| 11 | 4                              | 2005                 | 10 000                | 50%                        | 20 833                                   | 1 681        | 5 336         | 1 433        | 8 702 054         | 6 089         | 4 123         | 1 795         | 421          | 1 021         |
| 12 | 5                              | 2006                 | 13 333                | 33%                        | 34 167                                   | 2 242        | 7 115         | 1 911        | 14 271 369        | 9 985         | 6 762         | 2 945         | 691          | 1 675         |
| 13 | 6                              | 2007                 | 0                     |                            |  | 0            | 0             | 0            | 14 271 369        | 9 985         | 6 762         | 2 945         | 691          | 1 675         |
| 14 | 7                              | 2008                 | 0                     |                            |  | 0            | 0             | 0            | 13 575 205        | 9 498         | 6 432         | 2 801         | 657          | 1 593         |
| 15 | 8                              | 2009                 | 0                     |                            |  | 0            | 0             | 0            | 12 530 958        | 8 768         | 5 938         | 2 585         | 607          | 1 471         |
| 16 | 9                              | 2010                 | 0                     |                            |  | 0            | 0             | 0            | 9 746 301         | 6 819         | 4 618         | 2 011         | 472          | 1 144         |
| 17 | 10                             | 2011                 | 0                     |                            |  | 0            | 0             | 0            | 5 569 315         | 3 897         | 2 639         | 1 149         | 270          | 654           |
| 18 | 11                             | 2012                 | 0                     |                            |  | 0            | 0             | 0            | 0                 | 0             | 0             | 0             | 0            | 0             |
| 19 | 12                             | 2013                 | 0                     |                            |  | 0            | 0             | 0            | 0                 | 0             | 0             | 0             | 0            | 0             |
| 20 | 13                             | 2014                 | 0                     |                            |  | 0            | 0             | 0            | 0                 | 0             | 0             | 0             | 0            | 0             |
| 21 | 14                             | 2015                 | 0                     |                            |  | 0            | 0             | 0            | 0                 | 0             | 0             | 0             | 0            | 0             |
| 22 | 15                             | 2016                 | 0                     |                            |  | 0            | 0             | 0            | 0                 | 0             | 0             | 0             | 0            | 0             |
| 23 | 16                             | 2017                 | 0                     |                            |  | 0            | 0             | 0            | 0                 | 0             | 0             | 0             | 0            | 0             |
| 24 | 17                             | 2018                 | 0                     |                            |  | 0            | 0             | 0            | 0                 | 0             | 0             | 0             | 0            | 0             |
| 25 | 18                             | 2019                 | 0                     |                            |  | 0            | 0             | 0            | 0                 | 0             | 0             | 0             | 0            | 0             |
| 26 | 19                             | 2020                 | 0                     |                            |  | 0            | 0             | 0            | 0                 | 0             | 0             | 0             | 0            | 0             |
| 27 | 20                             | 2021                 | 0                     |                            |  | 0            | 0             | 0            | 0                 | 0             | 0             | 0             | 0            | 0             |
| 28 | 21                             | 2022                 | 0                     |                            |  | 0            | 0             | 0            | 0                 | 0             | 0             | 0             | 0            | 0             |
| 29 | 22                             | 2023                 | 0                     |                            |  | 0            | 0             | 0            | 0                 | 0             | 0             | 0             | 0            | 0             |
| 30 | 23                             | 2024                 | 0                     |                            |  | 0            | 0             | 0            | 0                 | 0             | 0             | 0             | 0            | 0             |
| 31 | 24                             | 2025                 | 0                     |                            |  | 0            | 0             | 0            | 0                 | 0             | 0             | 0             | 0            | 0             |
| 32 | 25                             | 2026                 | 0                     |                            |  | 0            | 0             | 0            | 0                 | 0             | 0             | 0             | 0            | 0             |
| 33 | 26                             | 2027                 | 0                     |                            |  | 0            | 0             | 0            | 0                 | 0             | 0             | 0             | 0            | 0             |
| 34 | 27                             | 2028                 | 0                     |                            |  | 0            | 0             | 0            | 0                 | 0             | 0             | 0             | 0            | 0             |
| 35 | 28                             | 2029                 | 0                     |                            |  | 0            | 0             | 0            | 0                 | 0             | 0             | 0             | 0            | 0             |
| 36 | 29                             | 2030                 | 0                     |                            |  | 0            | 0             | 0            | 0                 | 0             | 0             | 0             | 0            | 0             |
| 37 | 30                             | 2031                 | 0                     |                            |  | 0            | 0             | 0            | 0                 | 0             | 0             | 0             | 0            | 0             |
| 38 | 31                             | 2032                 | 0                     |                            |  | 0            | 0             | 0            | 0                 | 0             | 0             | 0             | 0            | 0             |
| 39 | 32                             | 2033                 | 0                     |                            |  | 0            | 0             | 0            | 0                 | 0             | 0             | 0             | 0            | 0             |
| 40 |                                | <b>Totals:</b>       | <b>34 167</b>         |                            |  | <b>5 745</b> | <b>18 231</b> | <b>4 897</b> | <b>85 628 216</b> | <b>59 912</b> | <b>40 574</b> | <b>17 667</b> | <b>4 145</b> | <b>10 050</b> |
| 41 |                                |                      |                       |                            |  |              |               |              |                   |               |               |               |              |               |
| 42 | <b>2a) EnerGuide &amp; WS</b>  | <b>Summary Table</b> |                       |                            |  |              |               |              |                   |               |               |               |              |               |
| 43 |                                | <b>CO2</b>           | <b>NOX</b>            | <b>SOX</b>                 | <b>CO</b>                                | <b>VOCs</b>  | <b>P.M.</b>   | <b>CH4</b>   | <b>N2O</b>        |               |               |               |              |               |
| 44 | Electricity                    | 13 955 650           | 15 986                | 429                        | 4 237                                    | 261,4        | 841           | 1 096        | 381               |               |               |               |              |               |
| 45 | Gas                            | 50 424 653           | 20 753                | 399                        | 6 984                                    | 2 993,3      | 5 987         | 1 153        | 536               |               |               |               |              |               |
| 46 | Oil                            | 21 247 914           | 23 172                | 39 746                     | 6 445                                    | 890,1        | 3 223         | 1 607        | 45                |               |               |               |              |               |







|    | A                                       | B                         | C                              | D               | E          | F  | G            | H            | I                    | J              | K              | L             | M             | N             | O             |
|----|---|---------------------------|--------------------------------|-----------------|------------|--|--------------|--------------|----------------------|----------------|----------------|---------------|---------------|---------------|---------------|
| 1  |   |                           | Energy                         | Useful life     |            |  |              |              |                      |                |                |               |               |               |               |
| 2  | 2b) Weatherization                      | Cost / Part.*<br>3 000 \$ | Savings<br>15%                 | (years)<br>28,0 |            |  |              |              |                      |                |                |               |               |               |               |
| 3  |   |                           |                                |                 |            |  |              |              |                      |                |                |               |               |               |               |
| 4  |   |                           | <b>Participant Data</b>        |                 |            |  |              |              | <b>All-Source Em</b> |                |                |               |               |               |               |
| 5  |   |                           | <b>Participant Assumptions</b> |                 |            | <b>New Participants by Energy Source</b> |              |              | <b>Annual</b>        |                |                |               |               |               |               |
| 6  | Years                                   | Year                      | Growth from                    |                 |            | Elec                                     | Gas          | Oil          | CO2                  | NOX            | SOX            | CO            | VOCs          | P.M.          | CH4           |
| 7  |   |                           | New                            | t-1             | Cumulative |  |              |              |                      |                |                |               |               |               |               |
| 8  | 1                                       | 2002                      | 833                            |                 | 833        | 140                                      | 445          | 119          | 522 123              | 365            | 247            | 108           | 25            | 61            | 24            |
| 9  | 2                                       | 2003                      | 1 250                          | 50%             | 2 083      | 210                                      | 667          | 179          | 1 305 308            | 913            | 619            | 269           | 63            | 153           | 59            |
| 10 | 3                                       | 2004                      | 3 333                          | 167%            | 5 417      | 560                                      | 1 779        | 478          | 3 393 801            | 2 375          | 1 608          | 700           | 164           | 398           | 153           |
| 11 | 4                                       | 2005                      | 5 000                          | 50%             | 10 417     | 841                                      | 2 668        | 717          | 6 526 541            | 4 566          | 3 093          | 1 347         | 316           | 766           | 294           |
| 12 | 5                                       | 2006                      | 6 667                          | 33%             | 17 083     | 1 121                                    | 3 557        | 956          | 10 703 527           | 7 489          | 5 072          | 2 208         | 518           | 1 256         | 482           |
| 13 | 6                                       | 2007                      | 0                              |                 |            | 0  | 0            | 0            | 10 703 527           | 7 489          | 5 072          | 2 208         | 518           | 1 256         | 482           |
| 14 | 7                                       | 2008                      | 0                              |                 |            | 0  | 0            | 0            | 10 703 527           | 7 489          | 5 072          | 2 208         | 518           | 1 256         | 482           |
| 15 | 8                                       | 2009                      | 0                              |                 |            | 0  | 0            | 0            | 10 703 527           | 7 489          | 5 072          | 2 208         | 518           | 1 256         | 482           |
| 16 | 9                                       | 2010                      | 0                              |                 |            | 0  | 0            | 0            | 10 703 527           | 7 489          | 5 072          | 2 208         | 518           | 1 256         | 482           |
| 17 | 10                                      | 2011                      | 0                              |                 |            | 0  | 0            | 0            | 10 703 527           | 7 489          | 5 072          | 2 208         | 518           | 1 256         | 482           |
| 18 | 11                                      | 2012                      | 0                              |                 |            | 0  | 0            | 0            | 10 703 527           | 7 489          | 5 072          | 2 208         | 518           | 1 256         | 482           |
| 19 | 12                                      | 2013                      | 0                              |                 |            | 0  | 0            | 0            | 10 703 527           | 7 489          | 5 072          | 2 208         | 518           | 1 256         | 482           |
| 20 | 13                                      | 2014                      | 0                              |                 |            | 0  | 0            | 0            | 10 703 527           | 7 489          | 5 072          | 2 208         | 518           | 1 256         | 482           |
| 21 | 14                                      | 2015                      | 0                              |                 |            | 0  | 0            | 0            | 10 703 527           | 7 489          | 5 072          | 2 208         | 518           | 1 256         | 482           |
| 22 | 15                                      | 2016                      | 0                              |                 |            | 0  | 0            | 0            | 10 703 527           | 7 489          | 5 072          | 2 208         | 518           | 1 256         | 482           |
| 23 | 16                                      | 2017                      | 0                              |                 |            | 0  | 0            | 0            | 10 703 527           | 7 489          | 5 072          | 2 208         | 518           | 1 256         | 482           |
| 24 | 17                                      | 2018                      | 0                              |                 |            | 0  | 0            | 0            | 10 703 527           | 7 489          | 5 072          | 2 208         | 518           | 1 256         | 482           |
| 25 | 18                                      | 2019                      | 0                              |                 |            | 0  | 0            | 0            | 10 703 527           | 7 489          | 5 072          | 2 208         | 518           | 1 256         | 482           |
| 26 | 19                                      | 2020                      | 0                              |                 |            | 0  | 0            | 0            | 10 703 527           | 7 489          | 5 072          | 2 208         | 518           | 1 256         | 482           |
| 27 | 20                                      | 2021                      | 0                              |                 |            | 0  | 0            | 0            | 10 703 527           | 7 489          | 5 072          | 2 208         | 518           | 1 256         | 482           |
| 28 | 21                                      | 2022                      | 0                              |                 |            | 0  | 0            | 0            | 10 703 527           | 7 489          | 5 072          | 2 208         | 518           | 1 256         | 482           |
| 29 | 22                                      | 2023                      | 0                              |                 |            | 0  | 0            | 0            | 10 703 527           | 7 489          | 5 072          | 2 208         | 518           | 1 256         | 482           |
| 30 | 23                                      | 2024                      | 0                              |                 |            | 0  | 0            | 0            | 10 703 527           | 7 489          | 5 072          | 2 208         | 518           | 1 256         | 482           |
| 31 | 24                                      | 2025                      | 0                              |                 |            | 0  | 0            | 0            | 10 703 527           | 7 489          | 5 072          | 2 208         | 518           | 1 256         | 482           |
| 32 | 25                                      | 2026                      | 0                              |                 |            | 0  | 0            | 0            | 10 703 527           | 7 489          | 5 072          | 2 208         | 518           | 1 256         | 482           |
| 33 | 26                                      | 2027                      | 0                              |                 |            | 0  | 0            | 0            | 10 703 527           | 7 489          | 5 072          | 2 208         | 518           | 1 256         | 482           |
| 34 | 27                                      | 2028                      | 0                              |                 |            | 0  | 0            | 0            | 10 703 527           | 7 489          | 5 072          | 2 208         | 518           | 1 256         | 482           |
| 35 | 28                                      | 2029                      | 0                              |                 |            | 0  | 0            | 0            | 10 703 527           | 7 489          | 5 072          | 2 208         | 518           | 1 256         | 482           |
| 36 | 29                                      | 2030                      | 0                              |                 |            | 0  | 0            | 0            | 10 181 404           | 7 124          | 4 824          | 2 101         | 493           | 1 195         | 459           |
| 37 | 30                                      | 2031                      | 0                              |                 |            | 0  | 0            | 0            | 9 398 219            | 6 576          | 4 453          | 1 939         | 455           | 1 103         | 423           |
| 38 | 31                                      | 2032                      | 0                              |                 |            | 0  | 0            | 0            | 7 309 726            | 5 114          | 3 464          | 1 508         | 354           | 858           | 329           |
| 39 | 32                                      | 2033                      | 0                              |                 |            | 0  | 0            | 0            | 4 176 986            | 2 923          | 1 979          | 862           | 202           | 490           | 188           |
| 40 |   | <b>Totals:</b>            | <b>17 083</b>                  |                 |            | <b>2 872</b>                             | <b>9 116</b> | <b>2 449</b> | <b>299 698 757</b>   | <b>209 690</b> | <b>142 009</b> | <b>61 835</b> | <b>14 506</b> | <b>35 176</b> | <b>13 497</b> |
| 41 |   |                           |                                |                 |            |  |              |              |                      |                |                |               |               |               |               |
| 42 | <b>2b) Weatherization Summary Table</b> |                           |                                |                 |            |  |              |              |                      |                |                |               |               |               |               |
| 43 |   | <b>CO2</b>                | <b>NOX</b>                     | <b>SOX</b>      | <b>CO</b>  | <b>VOCs</b>                              | <b>P.M.</b>  | <b>CH4</b>   | <b>N2O</b>           |                |                |               |               |               |               |
| 44 | Electricity                             | 48 844 774                | 55 949                         | 1 501           | 14 831     | 914,7                                    | 2 944        | 3 837        | 1 332                |                |                |               |               |               |               |
| 45 | Gas                                     | 176 486 285               | 72 637                         | 1 397           | 24 445     | 10 476,5                                 | 20 953       | 4 037        | 1 878                |                |                |               |               |               |               |
| 46 | Oil                                     | 74 367 698                | 81 104                         | 139 111         | 22 559     | 3 115,2                                  | 11 279       | 5 624        | 158                  |                |                |               |               |               |               |





|    | AI                | AJ        | AK          | AL          | AM         | AN         | AO   | AP            | AQ           | AR            | AS            | AT            | AU           | AV           | AW                | AX         | AY         | AZ        | BA          | BB          | BC         | BD         |
|----|-------------------|-----------|-------------|-------------|------------|------------|--|---------------|--------------|---------------|---------------|---------------|--------------|--------------|-------------------|------------|------------|-----------|-------------|-------------|------------|------------|
| 1  |                   |           |             |             |            |            |  |               |              |               |               |               |              |              |                   |            |            |           |             |             |            |            |
| 2  |                   |           |             |             |            |            |  |               |              |               |               |               |              |              |                   |            |            |           |             |             |            |            |
| 3  |                   |           |             |             |            |            |  |               |              |               |               |               |              |              |                   |            |            |           |             |             |            |            |
| 4  | <b>ons (kG)</b>   |           |             |             |            |            | <b>Gas-Related Emissions Reductions (kG)</b> |               |              |               |               |               |              |              |                   |            |            |           |             |             |            |            |
| 5  | <b>Cumulative</b> |           |             |             |            |            | <b>Annual</b>                                |               |              |               |               |               |              |              | <b>Cumulative</b> |            |            |           |             |             |            |            |
| 6  | <b>SOX</b>        | <b>CO</b> | <b>VOCs</b> | <b>P.M.</b> | <b>CH4</b> | <b>N2O</b> | <b>CO2</b>                                   | <b>NOX</b>    | <b>SOX</b>   | <b>CO</b>     | <b>VOCs</b>   | <b>P.M.</b>   | <b>CH4</b>   | <b>N2O</b>   | <b>CO2</b>        | <b>NOX</b> | <b>SOX</b> | <b>CO</b> | <b>VOCs</b> | <b>P.M.</b> | <b>CH4</b> | <b>N2O</b> |
| 7  | 3                 | 26        | 2           | 5           | 7          | 2          | 307 467                                      | 127           | 2            | 43            | 18            | 37            | 7            | 3            | 307 467           | 127        | 2          | 43        | 18          | 37          | 7          | 3          |
| 8  | 9                 | 90        | 6           | 18          | 23         | 8          | 768 668                                      | 316           | 6            | 106           | 46            | 91            | 18           | 8            | 1 076 136         | 443        | 9          | 149       | 64          | 128         | 25         | 11         |
| 9  | 26                | 258       | 16          | 51          | 67         | 23         | 1 998 538                                    | 823           | 16           | 277           | 119           | 237           | 46           | 21           | 3 074 674         | 1 265      | 24         | 426       | 183         | 365         | 70         | 33         |
| 10 | 59                | 581       | 36          | 115         | 150        | 52         | 3 843 342                                    | 1 582         | 30           | 532           | 228           | 456           | 88           | 41           | 6 918 016         | 2 847      | 55         | 958       | 411         | 821         | 158        | 74         |
| 11 | 112               | 1 111     | 69          | 221         | 287        | 100        | 6 303 082                                    | 2 594         | 50           | 873           | 374           | 748           | 144          | 67           | 13 221 098        | 5 441      | 105        | 1 831     | 785         | 1 570       | 302        | 141        |
| 12 | 166               | 1 641     | 101         | 326         | 424        | 147        | 6 303 082                                    | 2 594         | 50           | 873           | 374           | 748           | 144          | 67           | 19 524 180        | 8 036      | 155        | 2 704     | 1 159       | 2 318       | 447        | 208        |
| 13 | 220               | 2 170     | 134         | 431         | 561        | 195        | 6 303 082                                    | 2 594         | 50           | 873           | 374           | 748           | 144          | 67           | 25 827 261        | 10 630     | 204        | 3 577     | 1 533       | 3 066       | 591        | 275        |
| 14 | 273               | 2 700     | 167         | 536         | 698        | 243        | 6 303 082                                    | 2 594         | 50           | 873           | 374           | 748           | 144          | 67           | 32 130 343        | 13 224     | 254        | 4 450     | 1 907       | 3 815       | 735        | 342        |
| 15 | 327               | 3 230     | 199         | 641         | 835        | 290        | 6 303 082                                    | 2 594         | 50           | 873           | 374           | 748           | 144          | 67           | 38 433 424        | 15 818     | 304        | 5 323     | 2 281       | 4 563       | 879        | 409        |
| 16 | 380               | 3 759     | 232         | 746         | 973        | 338        | 6 303 082                                    | 2 594         | 50           | 873           | 374           | 748           | 144          | 67           | 44 736 506        | 18 412     | 354        | 6 196     | 2 656       | 5 311       | 1 023      | 476        |
| 17 | 434               | 4 289     | 265         | 851         | 1 110      | 385        | 6 303 082                                    | 2 594         | 50           | 873           | 374           | 748           | 144          | 67           | 51 039 588        | 21 007     | 404        | 7 070     | 3 030       | 6 060       | 1 167      | 543        |
| 18 | 488               | 4 819     | 297         | 957         | 1 247      | 433        | 6 303 082                                    | 2 594         | 50           | 873           | 374           | 748           | 144          | 67           | 57 342 669        | 23 601     | 454        | 7 943     | 3 404       | 6 808       | 1 312      | 610        |
| 19 | 541               | 5 348     | 330         | 1 062       | 1 384      | 480        | 6 303 082                                    | 2 594         | 50           | 873           | 374           | 748           | 144          | 67           | 63 645 751        | 26 195     | 504        | 8 816     | 3 778       | 7 556       | 1 456      | 677        |
| 20 | 595               | 5 878     | 363         | 1 167       | 1 521      | 528        | 6 303 082                                    | 2 594         | 50           | 873           | 374           | 748           | 144          | 67           | 69 948 832        | 28 789     | 554        | 9 689     | 4 152       | 8 305       | 1 600      | 744        |
| 21 | 648               | 6 408     | 395         | 1 272       | 1 658      | 576        | 6 303 082                                    | 2 594         | 50           | 873           | 374           | 748           | 144          | 67           | 76 251 914        | 31 383     | 604        | 10 562    | 4 526       | 9 053       | 1 744      | 811        |
| 22 | 702               | 6 938     | 428         | 1 377       | 1 795      | 623        | 6 303 082                                    | 2 594         | 50           | 873           | 374           | 748           | 144          | 67           | 82 554 996        | 33 978     | 653        | 11 435    | 4 901       | 9 801       | 1 888      | 878        |
| 23 | 756               | 7 467     | 461         | 1 482       | 1 932      | 671        | 6 303 082                                    | 2 594         | 50           | 873           | 374           | 748           | 144          | 67           | 88 858 077        | 36 572     | 703        | 12 308    | 5 275       | 10 550      | 2 032      | 945        |
| 24 | 809               | 7 997     | 493         | 1 587       | 2 069      | 718        | 6 303 082                                    | 2 594         | 50           | 873           | 374           | 748           | 144          | 67           | 95 161 159        | 39 166     | 753        | 13 181    | 5 649       | 11 298      | 2 177      | 1 012      |
| 25 | 863               | 8 527     | 526         | 1 693       | 2 206      | 766        | 6 303 082                                    | 2 594         | 50           | 873           | 374           | 748           | 144          | 67           | 101 464 240       | 41 760     | 803        | 14 054    | 6 023       | 12 046      | 2 321      | 1 079      |
| 26 | 916               | 9 056     | 559         | 1 798       | 2 343      | 813        | 6 303 082                                    | 2 594         | 50           | 873           | 374           | 748           | 144          | 67           | 107 767 322       | 44 354     | 853        | 14 927    | 6 397       | 12 795      | 2 465      | 1 146      |
| 27 | 970               | 9 586     | 591         | 1 903       | 2 480      | 861        | 6 303 082                                    | 2 594         | 50           | 873           | 374           | 748           | 144          | 67           | 114 070 403       | 46 948     | 903        | 15 800    | 6 771       | 13 543      | 2 609      | 1 214      |
| 28 | 1 024             | 10 116    | 624         | 2 008       | 2 617      | 909        | 6 303 082                                    | 2 594         | 50           | 873           | 374           | 748           | 144          | 67           | 120 373 485       | 49 543     | 953        | 16 673    | 7 146       | 14 291      | 2 753      | 1 281      |
| 29 | 1 077             | 10 645    | 657         | 2 113       | 2 754      | 956        | 6 303 082                                    | 2 594         | 50           | 873           | 374           | 748           | 144          | 67           | 126 676 567       | 52 137     | 1 003      | 17 546    | 7 520       | 15 039      | 2 897      | 1 348      |
| 30 | 1 131             | 11 175    | 689         | 2 218       | 2 891      | 1 004      | 6 303 082                                    | 2 594         | 50           | 873           | 374           | 748           | 144          | 67           | 132 979 648       | 54 731     | 1 053      | 18 419    | 7 894       | 15 788      | 3 042      | 1 415      |
| 31 | 1 184             | 11 705    | 722         | 2 323       | 3 028      | 1 051      | 6 303 082                                    | 2 594         | 50           | 873           | 374           | 748           | 144          | 67           | 139 282 730       | 57 325     | 1 102      | 19 292    | 8 268       | 16 536      | 3 186      | 1 482      |
| 32 | 1 238             | 12 234    | 755         | 2 429       | 3 165      | 1 099      | 6 303 082                                    | 2 594         | 50           | 873           | 374           | 748           | 144          | 67           | 145 585 811       | 59 919     | 1 152      | 20 165    | 8 642       | 17 284      | 3 330      | 1 549      |
| 33 | 1 292             | 12 764    | 787         | 2 534       | 3 302      | 1 146      | 6 303 082                                    | 2 594         | 50           | 873           | 374           | 748           | 144          | 67           | 151 888 893       | 62 514     | 1 202      | 21 038    | 9 016       | 18 033      | 3 474      | 1 616      |
| 34 | 1 345             | 13 294    | 820         | 2 639       | 3 439      | 1 194      | 6 303 082                                    | 2 594         | 50           | 873           | 374           | 748           | 144          | 67           | 158 191 975       | 65 108     | 1 252      | 21 911    | 9 391       | 18 781      | 3 618      | 1 683      |
| 35 | 1 396             | 13 798    | 851         | 2 739       | 3 569      | 1 239      | 5 995 614                                    | 2 468         | 47           | 830           | 356           | 712           | 137          | 64           | 164 187 589       | 67 575     | 1 300      | 22 742    | 9 746       | 19 493      | 3 755      | 1 747      |
| 36 | 1 443             | 14 263    | 880         | 2 831       | 3 689      | 1 281      | 5 534 413                                    | 2 278         | 44           | 767           | 329           | 657           | 127          | 59           | 169 722 002       | 69 853     | 1 343      | 23 508    | 10 075      | 20 150      | 3 882      | 1 806      |
| 37 | 1 480             | 14 624    | 902         | 2 903       | 3 783      | 1 314      | 4 304 544                                    | 1 772         | 34           | 596           | 256           | 511           | 98           | 46           | 174 026 545       | 71 625     | 1 377      | 24 105    | 10 331      | 20 661      | 3 980      | 1 851      |
| 38 | 1 501             | 14 831    | 915         | 2 944       | 3 837      | 1 332      | 2 459 739                                    | 1 012         | 19           | 341           | 146           | 292           | 56           | 26           | 176 486 285       | 72 637     | 1 397      | 24 445    | 10 477      | 20 953      | 4 037      | 1 878      |
| 39 |                   |           |             |             |            |            | <b>176 486 285</b>                           | <b>72 637</b> | <b>1 397</b> | <b>24 445</b> | <b>10 477</b> | <b>20 953</b> | <b>4 037</b> | <b>1 878</b> |                   |            |            |           |             |             |            |            |
| 40 |                   |           |             |             |            |            |  |               |              |               |               |               |              |              |                   |            |            |           |             |             |            |            |
| 41 |                   |           |             |             |            |            |  |               |              |               |               |               |              |              |                   |            |            |           |             |             |            |            |
| 42 |                   |           |             |             |            |            |  |               |              |               |               |               |              |              |                   |            |            |           |             |             |            |            |
| 43 |                   |           |             |             |            |            |  |               |              |               |               |               |              |              |                   |            |            |           |             |             |            |            |
| 44 |                   |           |             |             |            |            |  |               |              |               |               |               |              |              |                   |            |            |           |             |             |            |            |
| 45 |                   |           |             |             |            |            |  |               |              |               |               |               |              |              |                   |            |            |           |             |             |            |            |
| 46 |                   |           |             |             |            |            |  |               |              |               |               |               |              |              |                   |            |            |           |             |             |            |            |



|    | A                              | B           | C             | D    | E          | F                                 | G                 | H           | I             | J          | K                    | L                | M              | N              | O             | P              | Q             | R             |                      |               |
|----|--------------------------------|-------------|---------------|------|------------|-----------------------------------|-------------------|-------------|---------------|------------|----------------------|------------------|----------------|----------------|---------------|----------------|---------------|---------------|----------------------|---------------|
| 1  | <b>ALL MEASURES COMBINED</b>   |             |               |      |            |                                   |                   |             |               |            |                      |                  |                |                |               |                |               |               |                      |               |
| 2  | <b>ALL MEASURES COMBINED</b>   |             |               |      |            |                                   |                   |             |               |            |                      |                  |                |                |               |                |               |               |                      |               |
| 3  | <b>ALL MEASURES COMBINED</b>   |             |               |      |            |                                   |                   |             |               |            |                      |                  |                |                |               |                |               |               |                      |               |
| 4  | <b>Participant Data</b>        |             |               |      |            | <b>All-Source Emissions Reduc</b> |                   |             |               |            |                      |                  |                |                |               |                |               |               |                      |               |
| 5  | <b>Participant Assumptions</b> |             |               |      |            | <b>New Participants</b>           |                   |             | <b>Annual</b> |            |                      |                  |                |                |               |                |               |               |                      |               |
| 6  | <b>Years</b>                   | <b>Year</b> | <b>Growth</b> |      | <b>New</b> | <b>from t-1</b>                   | <b>Cumulative</b> | <b>Elec</b> | <b>Gas</b>    | <b>Oil</b> | <b>CO2</b>           | <b>NOX</b>       | <b>SOX</b>     | <b>CO</b>      | <b>VOCs</b>   | <b>P.M.</b>    | <b>CH4</b>    | <b>N2O</b>    | <b>CO2-equiv.</b>    | <b>CO2</b>    |
| 7  | 1                              | 2002        | n.a.          | n.a. | n.a.       | n.a.                              | n.a.              | n.a.        | n.a.          | n.a.       | 6 717 986            | 4 700            | 3 183          | 1 386          | 325           | 789            | 303           | 75            | 6 747 739            | 6 717 986     |
| 8  | 2                              | 2003        | n.a.          | n.a. | n.a.       | n.a.                              | n.a.              | n.a.        | n.a.          | n.a.       | 16 794 965           | 11 751           | 7 958          | 3 465          | 813           | 1 971          | 756           | 189           | 16 869 346           | 23 512 951    |
| 9  | 3                              | 2004        | n.a.          | n.a. | n.a.       | n.a.                              | n.a.              | n.a.        | n.a.          | n.a.       | 43 666 909           | 30 552           | 20 691         | 9 010          | 2 114         | 5 125          | 1 967         | 491           | 43 860 301           | 67 179 861    |
| 10 | 4                              | 2005        | n.a.          | n.a. | n.a.       | n.a.                              | n.a.              | n.a.        | n.a.          | n.a.       | 83 974 826           | 58 755           | 39 791         | 17 326         | 4 065         | 9 856          | 3 782         | 944           | 84 346 732           | 151 154 687   |
| 11 | 5                              | 2006        | n.a.          | n.a. | n.a.       | n.a.                              | n.a.              | n.a.        | n.a.          | n.a.       | 137 718 714          | 96 358           | 65 257         | 28 415         | 6 666         | 16 164         | 6 202         | 1 547         | 138 328 640          | 288 873 401   |
| 12 | 6                              | 2007        |               |      |            |                                   |                   |             |               |            | 137 718 714          | 96 358           | 65 257         | 28 415         | 6 666         | 16 164         | 6 202         | 1 547         | 138 328 640          | 426 592 116   |
| 13 | 7                              | 2008        |               |      |            |                                   |                   |             |               |            | 133 611 345          | 93 484           | 63 310         | 27 567         | 6 467         | 15 682         | 6 017         | 1 501         | 134 203 080          | 560 203 460   |
| 14 | 8                              | 2009        |               |      |            |                                   |                   |             |               |            | 127 450 290          | 89 173           | 60 391         | 26 296         | 6 169         | 14 959         | 5 740         | 1 432         | 128 014 739          | 687 653 751   |
| 15 | 9                              | 2010        |               |      |            |                                   |                   |             |               |            | 111 020 811          | 77 678           | 52 606         | 22 906         | 5 374         | 13 031         | 5 000         | 1 247         | 111 512 498          | 798 674 562   |
| 16 | 10                             | 2011        |               |      |            |                                   |                   |             |               |            | 86 376 593           | 60 435           | 40 929         | 17 822         | 4 181         | 10 138         | 3 890         | 970           | 86 759 136           | 885 051 155   |
| 17 | 11                             | 2012        |               |      |            |                                   |                   |             |               |            | 53 517 635           | 37 445           | 25 359         | 11 042         | 2 590         | 6 281          | 2 410         | 601           | 53 754 653           | 938 568 790   |
| 18 | 12                             | 2013        |               |      |            |                                   |                   |             |               |            | 53 517 635           | 37 445           | 25 359         | 11 042         | 2 590         | 6 281          | 2 410         | 601           | 53 754 653           | 992 086 425   |
| 19 | 13                             | 2014        |               |      |            |                                   |                   |             |               |            | 53 517 635           | 37 445           | 25 359         | 11 042         | 2 590         | 6 281          | 2 410         | 601           | 53 754 653           | 1 045 604 060 |
| 20 | 14                             | 2015        |               |      |            |                                   |                   |             |               |            | 53 517 635           | 37 445           | 25 359         | 11 042         | 2 590         | 6 281          | 2 410         | 601           | 53 754 653           | 1 099 121 696 |
| 21 | 15                             | 2016        |               |      |            |                                   |                   |             |               |            | 53 517 635           | 37 445           | 25 359         | 11 042         | 2 590         | 6 281          | 2 410         | 601           | 53 754 653           | 1 152 639 331 |
| 22 | 16                             | 2017        |               |      |            |                                   |                   |             |               |            | 51 429 142           | 35 983           | 24 369         | 10 611         | 2 489         | 6 036          | 2 316         | 578           | 51 656 910           | 1 204 068 473 |
| 23 | 17                             | 2018        |               |      |            |                                   |                   |             |               |            | 48 296 402           | 33 792           | 22 885         | 9 965          | 2 338         | 5 669          | 2 175         | 543           | 48 510 296           | 1 252 364 875 |
| 24 | 18                             | 2019        |               |      |            |                                   |                   |             |               |            | 39 942 430           | 27 947           | 18 926         | 8 241          | 1 933         | 4 688          | 1 799         | 449           | 40 119 326           | 1 292 307 305 |
| 25 | 19                             | 2020        |               |      |            |                                   |                   |             |               |            | 27 411 472           | 19 179           | 12 989         | 5 656          | 1 327         | 3 217          | 1 234         | 308           | 27 532 871           | 1 319 718 777 |
| 26 | 20                             | 2021        |               |      |            |                                   |                   |             |               |            | 10 703 527           | 7 489            | 5 072          | 2 208          | 518           | 1 256          | 482           | 120           | 10 750 931           | 1 330 422 304 |
| 27 | 21                             | 2022        |               |      |            |                                   |                   |             |               |            | 10 703 527           | 7 489            | 5 072          | 2 208          | 518           | 1 256          | 482           | 120           | 10 750 931           | 1 341 125 831 |
| 28 | 22                             | 2023        |               |      |            |                                   |                   |             |               |            | 10 703 527           | 7 489            | 5 072          | 2 208          | 518           | 1 256          | 482           | 120           | 10 750 931           | 1 351 829 358 |
| 29 | 23                             | 2024        |               |      |            |                                   |                   |             |               |            | 10 703 527           | 7 489            | 5 072          | 2 208          | 518           | 1 256          | 482           | 120           | 10 750 931           | 1 362 532 885 |
| 30 | 24                             | 2025        |               |      |            |                                   |                   |             |               |            | 10 703 527           | 7 489            | 5 072          | 2 208          | 518           | 1 256          | 482           | 120           | 10 750 931           | 1 373 236 412 |
| 31 | 25                             | 2026        |               |      |            |                                   |                   |             |               |            | 10 703 527           | 7 489            | 5 072          | 2 208          | 518           | 1 256          | 482           | 120           | 10 750 931           | 1 383 939 939 |
| 32 | 26                             | 2027        |               |      |            |                                   |                   |             |               |            | 10 703 527           | 7 489            | 5 072          | 2 208          | 518           | 1 256          | 482           | 120           | 10 750 931           | 1 394 643 466 |
| 33 | 27                             | 2028        |               |      |            |                                   |                   |             |               |            | 10 703 527           | 7 489            | 5 072          | 2 208          | 518           | 1 256          | 482           | 120           | 10 750 931           | 1 405 346 993 |
| 34 | 28                             | 2029        |               |      |            |                                   |                   |             |               |            | 10 703 527           | 7 489            | 5 072          | 2 208          | 518           | 1 256          | 482           | 120           | 10 750 931           | 1 416 050 520 |
| 35 | 29                             | 2030        |               |      |            |                                   |                   |             |               |            | 10 181 404           | 7 124            | 4 824          | 2 101          | 493           | 1 195          | 459           | 114           | 10 226 495           | 1 426 231 924 |
| 36 | 30                             | 2031        |               |      |            |                                   |                   |             |               |            | 9 398 219            | 6 576            | 4 453          | 1 939          | 455           | 1 103          | 423           | 106           | 9 439 841            | 1 435 630 143 |
| 37 | 31                             | 2032        |               |      |            |                                   |                   |             |               |            | 7 309 726            | 5 114            | 3 464          | 1 508          | 354           | 858            | 329           | 82            | 7 342 099            | 1 442 939 869 |
| 38 | 32                             | 2033        |               |      |            |                                   |                   |             |               |            | 4 176 986            | 2 923            | 1 979          | 862            | 202           | 490            | 188           | 47            | 4 195 485            | 1 447 116 855 |
| 39 | <b>Totals:</b>                 |             |               |      |            |                                   |                   |             |               |            | <b>1 447 116 855</b> | <b>1 012 505</b> | <b>685 701</b> | <b>298 574</b> | <b>70 046</b> | <b>169 852</b> | <b>65 170</b> | <b>16 259</b> | <b>1 453 525 814</b> |               |

|    | S                     | T          | U         | V           | W           | X          | Y          | Z                 | AA  | AB             | AC           | AD            | AE           | AF            | AG            | AH           | AI          | AJ         | AK         |
|----|-----------------------|------------|-----------|-------------|-------------|------------|------------|-------------------|---|----------------|--------------|---------------|--------------|---------------|---------------|--------------|-------------|------------|------------|
| 1  |                       |            |           |             |             |            |            |                   |   |                |              |               |              |               |               |              |             |            |            |
| 2  |                       |            |           |             |             |            |            |                   |   |                |              |               |              |               |               |              |             |            |            |
| 3  |                       |            |           |             |             |            |            |                   |   |                |              |               |              |               |               |              |             |            |            |
| 4  | <b>emissions (kG)</b> |            |           |             |             |            |            |                   | <b>Electricity-Related Emissions Reductions</b> |                |              |               |              |               |               |              |             |            |            |
| 5  | <b>Cumulative</b>     |            |           |             |             |            |            |                   | <b>Annual</b>                                   |                |              |               |              |               |               |              |             |            |            |
| 6  | <b>NOX</b>            | <b>SOX</b> | <b>CO</b> | <b>VOCs</b> | <b>P.M.</b> | <b>CH4</b> | <b>N2O</b> | <b>CO2-equiv.</b> | <b>CO2</b>                                      | <b>NOX</b>     | <b>SOX</b>   | <b>CO</b>     | <b>VOCs</b>  | <b>P.M.</b>   | <b>CH4</b>    | <b>N2O</b>   | <b>CO2</b>  | <b>NOX</b> | <b>SOX</b> |
| 7  | 4 700                 | 3 183      | 1 386     | 325         | 789         | 303        | 75         | 6 747 739         | 1 094 894                                       | 1 254          | 34           | 332           | 21           | 66            | 86            | 30           | 1 094 894   | 1 254      | 34         |
| 8  | 16 451                | 11 141     | 4 851     | 1 138       | 2 760       | 1 059      | 264        | 23 617 085        | 2 737 236                                       | 3 135          | 84           | 831           | 51           | 165           | 215           | 75           | 3 832 131   | 4 390      | 118        |
| 9  | 47 004                | 31 832     | 13 861    | 3 252       | 7 885       | 3 025      | 755        | 67 477 385        | 7 116 814                                       | 8 152          | 219          | 2 161         | 133          | 429           | 559           | 194          | 10 948 945  | 12 542     | 336        |
| 10 | 105 758               | 71 623     | 31 187    | 7 316       | 17 741      | 6 807      | 1 698      | 151 824 117       | 13 686 181                                      | 15 677         | 421          | 4 156         | 256          | 825           | 1 075         | 373          | 24 635 126  | 28 218     | 757        |
| 11 | 202 116               | 136 880    | 59 601    | 13 983      | 33 906      | 13 009     | 3 246      | 290 152 757       | 22 445 337                                      | 25 710         | 690          | 6 815         | 420          | 1 353         | 1 763         | 612          | 47 080 463  | 53 929     | 1 447      |
| 12 | 298 474               | 202 136    | 88 016    | 20 649      | 50 070      | 19 211     | 4 793      | 428 481 397       | 22 445 337                                      | 25 710         | 690          | 6 815         | 420          | 1 353         | 1 763         | 612          | 69 525 799  | 79 639     | 2 136      |
| 13 | 391 958               | 265 447    | 115 583   | 27 116      | 65 752      | 25 228     | 6 294      | 562 684 477       | 21 775 919                                      | 24 943         | 669          | 6 612         | 408          | 1 312         | 1 710         | 594          | 91 301 719  | 104 582    | 2 805      |
| 14 | 481 131               | 325 838    | 141 879   | 33 285      | 80 712      | 30 968     | 7 726      | 690 699 216       | 20 771 793                                      | 23 793         | 638          | 6 307         | 389          | 1 252         | 1 632         | 567          | 112 073 512 | 128 375    | 3 444      |
| 15 | 558 809               | 378 444    | 164 785   | 38 659      | 93 742      | 35 968     | 8 974      | 802 211 714       | 18 094 124                                      | 20 726         | 556          | 5 494         | 339          | 1 091         | 1 421         | 493          | 130 167 636 | 149 101    | 4 000      |
| 16 | 619 244               | 419 372    | 182 607   | 42 840      | 103 881     | 39 858     | 9 944      | 888 970 850       | 14 077 620                                      | 16 125         | 433          | 4 274         | 264          | 848           | 1 106         | 384          | 144 245 256 | 165 226    | 4 432      |
| 17 | 656 689               | 444 731    | 193 649   | 45 430      | 110 162     | 42 268     | 10 545     | 942 725 502       | 8 722 281                                       | 9 991          | 268          | 2 648         | 163          | 526           | 685           | 238          | 152 967 537 | 175 217    | 4 700      |
| 18 | 694 133               | 470 090    | 204 691   | 48 021      | 116 444     | 44 678     | 11 147     | 996 480 155       | 8 722 281                                       | 9 991          | 268          | 2 648         | 163          | 526           | 685           | 238          | 161 689 818 | 185 208    | 4 968      |
| 19 | 731 578               | 495 449    | 215 733   | 50 611      | 122 725     | 47 088     | 11 748     | 1 050 234 808     | 8 722 281                                       | 9 991          | 268          | 2 648         | 163          | 526           | 685           | 238          | 170 412 100 | 195 199    | 5 236      |
| 20 | 769 023               | 520 807    | 226 775   | 53 201      | 129 007     | 49 498     | 12 349     | 1 103 989 461     | 8 722 281                                       | 9 991          | 268          | 2 648         | 163          | 526           | 685           | 238          | 179 134 381 | 205 190    | 5 504      |
| 21 | 806 467               | 546 166    | 237 817   | 55 792      | 135 288     | 51 908     | 12 951     | 1 157 744 114     | 8 722 281                                       | 9 991          | 268          | 2 648         | 163          | 526           | 685           | 238          | 187 856 662 | 215 181    | 5 772      |
| 22 | 842 451               | 570 535    | 248 428   | 58 281      | 141 324     | 54 225     | 13 529     | 1 209 401 024     | 8 381 899                                       | 9 601          | 258          | 2 545         | 157          | 505           | 658           | 229          | 196 238 561 | 224 782    | 6 030      |
| 23 | 876 242               | 593 420    | 258 392   | 60 619      | 146 993     | 56 400     | 14 071     | 1 257 911 321     | 7 871 327                                       | 9 016          | 242          | 2 390         | 147          | 474           | 618           | 215          | 204 109 888 | 233 799    | 6 272      |
| 24 | 904 189               | 612 346    | 266 633   | 62 552      | 151 681     | 58 198     | 14 520     | 1 298 030 647     | 6 509 800                                       | 7 457          | 200          | 1 977         | 122          | 392           | 511           | 178          | 210 619 688 | 241 255    | 6 472      |
| 25 | 923 368               | 625 335    | 272 289   | 63 879      | 154 899     | 59 433     | 14 828     | 1 325 563 518     | 4 467 510                                       | 5 117          | 137          | 1 356         | 84           | 269           | 351           | 122          | 215 087 198 | 246 373    | 6 609      |
| 26 | 930 857               | 630 407    | 274 497   | 64 397      | 156 155     | 59 915     | 14 948     | 1 336 314 449     | 1 744 456                                       | 1 998          | 54           | 530           | 33           | 105           | 137           | 48           | 216 831 654 | 248 371    | 6 663      |
| 27 | 938 346               | 635 479    | 276 706   | 64 915      | 157 411     | 60 397     | 15 068     | 1 347 065 379     | 1 744 456                                       | 1 998          | 54           | 530           | 33           | 105           | 137           | 48           | 218 576 110 | 250 369    | 6 716      |
| 28 | 945 835               | 640 550    | 278 914   | 65 433      | 158 667     | 60 879     | 15 189     | 1 357 816 310     | 1 744 456                                       | 1 998          | 54           | 530           | 33           | 105           | 137           | 48           | 220 320 567 | 252 367    | 6 770      |
| 29 | 953 324               | 645 622    | 281 123   | 65 951      | 159 924     | 61 361     | 15 309     | 1 368 567 240     | 1 744 456                                       | 1 998          | 54           | 530           | 33           | 105           | 137           | 48           | 222 065 023 | 254 365    | 6 823      |
| 30 | 960 813               | 650 694    | 283 331   | 66 470      | 161 180     | 61 843     | 15 429     | 1 379 318 171     | 1 744 456                                       | 1 998          | 54           | 530           | 33           | 105           | 137           | 48           | 223 809 479 | 256 364    | 6 877      |
| 31 | 968 302               | 655 766    | 285 539   | 66 988      | 162 436     | 62 325     | 15 549     | 1 390 069 101     | 1 744 456                                       | 1 998          | 54           | 530           | 33           | 105           | 137           | 48           | 225 553 935 | 258 362    | 6 931      |
| 32 | 975 790               | 660 837    | 287 748   | 67 506      | 163 693     | 62 807     | 15 670     | 1 400 820 032     | 1 744 456                                       | 1 998          | 54           | 530           | 33           | 105           | 137           | 48           | 227 298 392 | 260 360    | 6 984      |
| 33 | 983 279               | 665 909    | 289 956   | 68 024      | 164 949     | 63 289     | 15 790     | 1 411 570 963     | 1 744 456                                       | 1 998          | 54           | 530           | 33           | 105           | 137           | 48           | 229 042 848 | 262 358    | 7 038      |
| 34 | 990 768               | 670 981    | 292 164   | 68 542      | 166 205     | 63 771     | 15 910     | 1 422 321 893     | 1 744 456                                       | 1 998          | 54           | 530           | 33           | 105           | 137           | 48           | 230 787 304 | 264 356    | 7 091      |
| 35 | 997 892               | 675 805    | 294 265   | 69 035      | 167 400     | 64 229     | 16 025     | 1 432 548 388     | 1 659 361                                       | 1 901          | 51           | 504           | 31           | 100           | 130           | 45           | 232 446 665 | 266 257    | 7 142      |
| 36 | 1 004 468             | 680 258    | 296 204   | 69 490      | 168 503     | 64 653     | 16 130     | 1 441 988 230     | 1 531 718                                       | 1 755          | 47           | 465           | 29           | 92            | 120           | 42           | 233 978 383 | 268 012    | 7 190      |
| 37 | 1 009 582             | 683 722    | 297 712   | 69 843      | 169 361     | 64 982     | 16 212     | 1 449 330 329     | 1 191 336                                       | 1 365          | 37           | 362           | 22           | 72            | 94            | 32           | 235 169 718 | 269 376    | 7 226      |
| 38 | 1 012 505             | 685 701    | 298 574   | 70 046      | 169 852     | 65 170     | 16 259     | 1 453 525 814     | 680 763   | 780            | 21           | 207           | 13           | 41            | 53            | 19           | 235 850 482 | 270 156    | 7 247      |
| 39 |                       |            |           |             |             |            |            |                   | <b>235 850 482</b>                              | <b>270 156</b> | <b>7 247</b> | <b>71 613</b> | <b>4 417</b> | <b>14 215</b> | <b>18 525</b> | <b>6 432</b> |             |            |            |





## Appendix H. Spreadsheet: Employment Benefits

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*[available in PDF or paper versions only]*

|    | A   | B                    | C                              | D                          | E                 | F  | G             | H             | I                           | J                               | K              | L                | M              |
|----|---|----------------------|--------------------------------|----------------------------|-------------------|--|---------------|---------------|-----------------------------|---------------------------------|----------------|------------------|----------------|
| 1  | <b>1a) Education &amp; weatherstripping</b> | <b>Cost / Part.*</b> | <b>Energy Savings</b>          | <b>Useful life (years)</b> |                   |  |               |               |                             |                                 |                |                  |                |
| 2  |   | 300 \$               | 10%                            | 6,0                        |                   |  |               |               |                             |                                 |                |                  |                |
| 3  |   |                      |                                |                            |                   |  |               |               |                             |                                 |                |                  |                |
| 4  |   |                      | <b>Participant Data</b>        |                            |                   |  |               |               | <b>Job-Years Employment</b> |                                 |                |                  |                |
| 5  |   |                      | <b>Participant Assumptions</b> |                            |                   | <b>New Participants by Energy Source</b> |               |               | <b>Spending</b>             | <b>Savings (redistribution)</b> |                | <b>Total</b>     |                |
| 6  | <b>Years</b>                                | <b>Year</b>          | <b>New</b>                     | <b>Growth from t-1</b>     | <b>Cumulative</b> | <b>Elec</b>                              | <b>Gas</b>    | <b>Oil</b>    | <b>Sub-total</b>            | <b>Loss</b>                     | <b>Gain</b>    | <b>Sub-total</b> | <b>Total</b>   |
| 7  | 1   | 2002                 | 8 167                          |                            | 8 167             | 1 373                                    | 4 358         | 1 171         | 37,2                        | (4,5)                           | 12,1           | 7,7              | 44,9           |
| 8  | 2   | 2003                 | 12 250                         | 50%                        | 20 417            | 2 060                                    | 6 537         | 1 756         | 53,8                        | (10,5)                          | 28,6           | 18,1             | 71,8           |
| 9  | 3   | 2004                 | 32 667                         | 167%                       | 53 083            | 5 493                                    | 17 431        | 4 682         | 137,9                       | (25,9)                          | 70,3           | 44,4             | 182,3          |
| 10 | 4   | 2005                 | 49 000                         | 50%                        | 102 083           | 8 239                                    | 26 146        | 7 023         | 199,1                       | (47,0)                          | 127,6          | 80,6             | 279,7          |
| 11 | 5   | 2006                 | 65 333                         | 33%                        | 167 417           | 10 985                                   | 34 862        | 9 364         | 255,4                       | (72,8)                          | 197,7          | 124,9            | 380,3          |
| 12 | 6   | 2007                 | 0                              |                            |                   | 0  | 0             | 0             | 0,0                         | (68,8)                          | 186,7          | 117,9            | 117,9          |
| 13 | 7   | 2008                 | 0                              |                            |                   | 0  | 0             | 0             | 0,0                         | (61,8)                          | 167,7          | 106,0            | 106,0          |
| 14 | 8   | 2009                 | 0                              |                            |                   | 0  | 0             | 0             | 0,0                         | (53,8)                          | 146,2          | 92,4             | 92,4           |
| 15 | 9   | 2010                 | 0                              |                            |                   | 0  | 0             | 0             | 0,0                         | (39,6)                          | 107,4          | 67,9             | 67,9           |
| 16 | 10  | 2011                 | 0                              |                            |                   | 0  | 0             | 0             | 0,0                         | (21,3)                          | 58,0           | 36,6             | 36,6           |
| 17 | 11  | 2012                 | 0                              |                            |                   | 0  | 0             | 0             | 0,0                         | 0,0                             | 0,0            | 0,0              | 0,0            |
| 18 | 12  | 2013                 | 0                              |                            |                   | 0  | 0             | 0             | 0,0                         | 0,0                             | 0,0            | 0,0              | 0,0            |
| 19 | 13  | 2014                 | 0                              |                            |                   | 0  | 0             | 0             | 0,0                         | 0,0                             | 0,0            | 0,0              | 0,0            |
| 20 | 14  | 2015                 | 0                              |                            |                   | 0  | 0             | 0             | 0,0                         | 0,0                             | 0,0            | 0,0              | 0,0            |
| 21 | 15  | 2016                 | 0                              |                            |                   | 0  | 0             | 0             | 0,0                         | 0,0                             | 0,0            | 0,0              | 0,0            |
| 22 | 16  | 2017                 | 0                              |                            |                   | 0  | 0             | 0             | 0,0                         | 0,0                             | 0,0            | 0,0              | 0,0            |
| 23 | 17  | 2018                 | 0                              |                            |                   | 0  | 0             | 0             | 0,0                         | 0,0                             | 0,0            | 0,0              | 0,0            |
| 24 | 18  | 2019                 | 0                              |                            |                   | 0  | 0             | 0             | 0,0                         | 0,0                             | 0,0            | 0,0              | 0,0            |
| 25 | 19  | 2020                 | 0                              |                            |                   | 0  | 0             | 0             | 0,0                         | 0,0                             | 0,0            | 0,0              | 0,0            |
| 26 | 20  | 2021                 | 0                              |                            |                   | 0  | 0             | 0             | 0,0                         | 0,0                             | 0,0            | 0,0              | 0,0            |
| 27 | 21  | 2022                 | 0                              |                            |                   | 0  | 0             | 0             | 0,0                         | 0,0                             | 0,0            | 0,0              | 0,0            |
| 28 | 22  | 2023                 | 0                              |                            |                   | 0  | 0             | 0             | 0,0                         | 0,0                             | 0,0            | 0,0              | 0,0            |
| 29 | 23  | 2024                 | 0                              |                            |                   | 0  | 0             | 0             | 0,0                         | 0,0                             | 0,0            | 0,0              | 0,0            |
| 30 | 24  | 2025                 | 0                              |                            |                   | 0  | 0             | 0             | 0,0                         | 0,0                             | 0,0            | 0,0              | 0,0            |
| 31 | 25  | 2026                 | 0                              |                            |                   | 0  | 0             | 0             | 0,0                         | 0,0                             | 0,0            | 0,0              | 0,0            |
| 32 | 26  | 2027                 | 0                              |                            |                   | 0  | 0             | 0             | 0,0                         | 0,0                             | 0,0            | 0,0              | 0,0            |
| 33 | 27  | 2028                 | 0                              |                            |                   | 0  | 0             | 0             | 0,0                         | 0,0                             | 0,0            | 0,0              | 0,0            |
| 34 | 28  | 2029                 | 0                              |                            |                   | 0  | 0             | 0             | 0,0                         | 0,0                             | 0,0            | 0,0              | 0,0            |
| 35 | 29  | 2030                 | 0                              |                            |                   | 0  | 0             | 0             | 0,0                         | 0,0                             | 0,0            | 0,0              | 0,0            |
| 36 | 30  | 2031                 | 0                              |                            |                   | 0  | 0             | 0             | 0,0                         | 0,0                             | 0,0            | 0,0              | 0,0            |
| 37 | 31  | 2032                 | 0                              |                            |                   | 0  | 0             | 0             | 0,0                         | 0,0                             | 0,0            | 0,0              | 0,0            |
| 38 | 32  | 2033                 | 0                              |                            |                   | 0  | 0             | 0             | 0,0                         | 0,0                             | 0,0            | 0,0              | 0,0            |
| 39 | <b>Totals:</b>                              |                      | <b>167 417</b>                 |                            |                   | <b>28 150</b>                            | <b>89 334</b> | <b>23 996</b> | <b>683,4</b>                | <b>(405,9)</b>                  | <b>1 102,3</b> | <b>696,4</b>     | <b>1 379,8</b> |



|                                 |               |                |                     |
|---------------------------------|---------------|----------------|---------------------|
| 1b) Programmable<br>thermostats | Cost / Part.* | Energy Savings | Useful life (years) |
|                                 | 150 \$        | 10%            | 15,0                |

|                |      | Participant Data        |                 |            |                                   |               | Job-Years Employment |              |                          |                |              |                |
|----------------|------|-------------------------|-----------------|------------|-----------------------------------|---------------|----------------------|--------------|--------------------------|----------------|--------------|----------------|
|                |      | Participant Assumptions |                 |            | New Participants by Energy Source |               |                      | Spending     | Savings (redistribution) |                | Total        |                |
| Years          | Year | New                     | Growth from t-1 | Cumulative | Elec                              | Gas           | Oil                  | Sub-total    | Loss                     | Gain           | Sub-total    | Total          |
| 1              | 2002 | 5 000                   |                 | 5 000      | 841                               | 2 668         | 717                  | 11,4         | (2,7)                    | 7,4            | 4,7          | 16,1           |
| 2              | 2003 | 7 500                   | 50%             | 12 500     | 1 261                             | 4 002         | 1 075                | 16,5         | (6,5)                    | 17,5           | 11,1         | 27,5           |
| 3              | 2004 | 20 000                  | 167%            | 32 500     | 3 363                             | 10 672        | 2 867                | 42,2         | (15,8)                   | 43,0           | 27,2         | 69,4           |
| 4              | 2005 | 30 000                  | 50%             | 62 500     | 5 044                             | 16 008        | 4 300                | 60,9         | (28,8)                   | 78,1           | 49,4         | 110,3          |
| 5              | 2006 | 40 000                  | 33%             | 102 500    | 6 726                             | 21 344        | 5 733                | 78,2         | (44,6)                   | 121,0          | 76,5         | 154,7          |
| 6              | 2007 | 0                       |                 |            | 0                                 | 0             | 0                    | 0,0          | (42,1)                   | 114,3          | 72,2         | 72,2           |
| 7              | 2008 | 0                       |                 |            | 0                                 | 0             | 0                    | 0,0          | (39,8)                   | 108,0          | 68,2         | 68,2           |
| 8              | 2009 | 0                       |                 |            | 0                                 | 0             | 0                    | 0,0          | (37,5)                   | 102,0          | 64,4         | 64,4           |
| 9              | 2010 | 0                       |                 |            | 0                                 | 0             | 0                    | 0,0          | (35,5)                   | 96,3           | 60,8         | 60,8           |
| 10             | 2011 | 0                       |                 |            | 0                                 | 0             | 0                    | 0,0          | (33,5)                   | 90,9           | 57,5         | 57,5           |
| 11             | 2012 | 0                       |                 |            | 0                                 | 0             | 0                    | 0,0          | (31,6)                   | 85,9           | 54,3         | 54,3           |
| 12             | 2013 | 0                       |                 |            | 0                                 | 0             | 0                    | 0,0          | (29,9)                   | 81,1           | 51,2         | 51,2           |
| 13             | 2014 | 0                       |                 |            | 0                                 | 0             | 0                    | 0,0          | (28,2)                   | 76,6           | 48,4         | 48,4           |
| 14             | 2015 | 0                       |                 |            | 0                                 | 0             | 0                    | 0,0          | (26,6)                   | 72,4           | 45,7         | 45,7           |
| 15             | 2016 | 0                       |                 |            | 0                                 | 0             | 0                    | 0,0          | (25,2)                   | 68,3           | 43,2         | 43,2           |
| 16             | 2017 | 0                       |                 |            | 0                                 | 0             | 0                    | 0,0          | (22,6)                   | 61,4           | 38,8         | 38,8           |
| 17             | 2018 | 0                       |                 |            | 0                                 | 0             | 0                    | 0,0          | (19,7)                   | 53,5           | 33,8         | 33,8           |
| 18             | 2019 | 0                       |                 |            | 0                                 | 0             | 0                    | 0,0          | (14,5)                   | 39,3           | 24,8         | 24,8           |
| 19             | 2020 | 0                       |                 |            | 0                                 | 0             | 0                    | 0,0          | (7,8)                    | 21,2           | 13,4         | 13,4           |
| 20             | 2021 | 0                       |                 |            | 0                                 | 0             | 0                    | 0,0          | 0,0                      | 0,0            | 0,0          | 0,0            |
| 21             | 2022 | 0                       |                 |            | 0                                 | 0             | 0                    | 0,0          | 0,0                      | 0,0            | 0,0          | 0,0            |
| 22             | 2023 | 0                       |                 |            | 0                                 | 0             | 0                    | 0,0          | 0,0                      | 0,0            | 0,0          | 0,0            |
| 23             | 2024 | 0                       |                 |            | 0                                 | 0             | 0                    | 0,0          | 0,0                      | 0,0            | 0,0          | 0,0            |
| 24             | 2025 | 0                       |                 |            | 0                                 | 0             | 0                    | 0,0          | 0,0                      | 0,0            | 0,0          | 0,0            |
| 25             | 2026 | 0                       |                 |            | 0                                 | 0             | 0                    | 0,0          | 0,0                      | 0,0            | 0,0          | 0,0            |
| 26             | 2027 | 0                       |                 |            | 0                                 | 0             | 0                    | 0,0          | 0,0                      | 0,0            | 0,0          | 0,0            |
| 27             | 2028 | 0                       |                 |            | 0                                 | 0             | 0                    | 0,0          | 0,0                      | 0,0            | 0,0          | 0,0            |
| 28             | 2029 | 0                       |                 |            | 0                                 | 0             | 0                    | 0,0          | 0,0                      | 0,0            | 0,0          | 0,0            |
| 29             | 2030 | 0                       |                 |            | 0                                 | 0             | 0                    | 0,0          | 0,0                      | 0,0            | 0,0          | 0,0            |
| 30             | 2031 | 0                       |                 |            | 0                                 | 0             | 0                    | 0,0          | 0,0                      | 0,0            | 0,0          | 0,0            |
| 31             | 2032 | 0                       |                 |            | 0                                 | 0             | 0                    | 0,0          | 0,0                      | 0,0            | 0,0          | 0,0            |
| 32             | 2033 | 0                       |                 |            | 0                                 | 0             | 0                    | 0,0          | 0,0                      | 0,0            | 0,0          | 0,0            |
| <b>Totals:</b> |      | <b>102 500</b>          |                 |            | <b>17 235</b>                     | <b>54 694</b> | <b>14 691</b>        | <b>209,2</b> | <b>(492,8)</b>           | <b>1 338,3</b> | <b>845,5</b> | <b>1 054,7</b> |

|    | A                       | B                       | C              | D                                 | E          | F     | G                    | H                        | I         | J      | K     | L         | M     |
|----|-------------------------|-------------------------|----------------|-----------------------------------|------------|-------|----------------------|--------------------------|-----------|--------|-------|-----------|-------|
| 1  | 2a) EnerGuide & WS      | Cost / Part.*<br>400 \$ | Energy Savings | Useful life (years)               |            |       |                      |                          |           |        |       |           |       |
| 2  |                         |                         | 10%            | 6,0                               |            |       |                      |                          |           |        |       |           |       |
| 3  |                         |                         |                |                                   |            |       |                      |                          |           |        |       |           |       |
| 4  | Participant Data        |                         |                |                                   |            |       | Job-Years Employment |                          |           |        |       |           |       |
| 5  | Participant Assumptions |                         |                | New Participants by Energy Source |            |       | Spending             | Savings (redistribution) |           | Total  |       |           |       |
| 6  | Years                   | Year                    | New            | Growth from t-1                   | Cumulative | Elec  | Gas                  | Oil                      | Sub-total | Loss   | Gain  | Sub-total | Total |
| 7  | 1                       | 2002                    | 1 667          |                                   | 1 667      | 280   | 889                  | 239                      | 10,1      | (0,9)  | 2,5   | 1,6       | 11,7  |
| 8  | 2                       | 2003                    | 2 500          | 50%                               | 4 167      | 420   | 1 334                | 358                      | 14,6      | (2,2)  | 5,8   | 3,7       | 18,3  |
| 9  | 3                       | 2004                    | 6 667          | 167%                              | 10 833     | 1 121 | 3 557                | 956                      | 37,5      | (5,3)  | 14,3  | 9,1       | 46,6  |
| 10 | 4                       | 2005                    | 10 000         | 50%                               | 20 833     | 1 681 | 5 336                | 1 433                    | 54,2      | (9,6)  | 26,0  | 16,5      | 70,6  |
| 11 | 5                       | 2006                    | 13 333         | 33%                               | 34 167     | 2 242 | 7 115                | 1 911                    | 69,5      | (14,9) | 40,3  | 25,5      | 95,0  |
| 12 | 6                       | 2007                    | 0              |                                   |            | 0     | 0                    | 0                        | 0,0       | (14,0) | 38,1  | 24,1      | 24,1  |
| 13 | 7                       | 2008                    | 0              |                                   |            | 0     | 0                    | 0                        | 0,0       | (12,6) | 34,2  | 21,6      | 21,6  |
| 14 | 8                       | 2009                    | 0              |                                   |            | 0     | 0                    | 0                        | 0,0       | (11,0) | 29,8  | 18,9      | 18,9  |
| 15 | 9                       | 2010                    | 0              |                                   |            | 0     | 0                    | 0                        | 0,0       | (8,1)  | 21,9  | 13,8      | 13,8  |
| 16 | 10                      | 2011                    | 0              |                                   |            | 0     | 0                    | 0                        | 0,0       | (4,4)  | 11,8  | 7,5       | 7,5   |
| 17 | 11                      | 2012                    | 0              |                                   |            | 0     | 0                    | 0                        | 0,0       | (0,0)  | 0,0   | 0,0       | 0,0   |
| 18 | 12                      | 2013                    | 0              |                                   |            | 0     | 0                    | 0                        | 0,0       | (0,0)  | 0,0   | 0,0       | 0,0   |
| 19 | 13                      | 2014                    | 0              |                                   |            | 0     | 0                    | 0                        | 0,0       | (0,0)  | 0,0   | 0,0       | 0,0   |
| 20 | 14                      | 2015                    | 0              |                                   |            | 0     | 0                    | 0                        | 0,0       | (0,0)  | 0,0   | 0,0       | 0,0   |
| 21 | 15                      | 2016                    | 0              |                                   |            | 0     | 0                    | 0                        | 0,0       | (0,0)  | 0,0   | 0,0       | 0,0   |
| 22 | 16                      | 2017                    | 0              |                                   |            | 0     | 0                    | 0                        | 0,0       | (0,0)  | 0,0   | 0,0       | 0,0   |
| 23 | 17                      | 2018                    | 0              |                                   |            | 0     | 0                    | 0                        | 0,0       | (0,0)  | 0,0   | 0,0       | 0,0   |
| 24 | 18                      | 2019                    | 0              |                                   |            | 0     | 0                    | 0                        | 0,0       | (0,0)  | 0,0   | 0,0       | 0,0   |
| 25 | 19                      | 2020                    | 0              |                                   |            | 0     | 0                    | 0                        | 0,0       | (0,0)  | 0,0   | 0,0       | 0,0   |
| 26 | 20                      | 2021                    | 0              |                                   |            | 0     | 0                    | 0                        | 0,0       | (0,0)  | 0,0   | 0,0       | 0,0   |
| 27 | 21                      | 2022                    | 0              |                                   |            | 0     | 0                    | 0                        | 0,0       | (0,0)  | 0,0   | 0,0       | 0,0   |
| 28 | 22                      | 2023                    | 0              |                                   |            | 0     | 0                    | 0                        | 0,0       | (0,0)  | 0,0   | 0,0       | 0,0   |
| 29 | 23                      | 2024                    | 0              |                                   |            | 0     | 0                    | 0                        | 0,0       | (0,0)  | 0,0   | 0,0       | 0,0   |
| 30 | 24                      | 2025                    | 0              |                                   |            | 0     | 0                    | 0                        | 0,0       | (0,0)  | 0,0   | 0,0       | 0,0   |
| 31 | 25                      | 2026                    | 0              |                                   |            | 0     | 0                    | 0                        | 0,0       | (0,0)  | 0,0   | 0,0       | 0,0   |
| 32 | 26                      | 2027                    | 0              |                                   |            | 0     | 0                    | 0                        | 0,0       | (0,0)  | 0,0   | 0,0       | 0,0   |
| 33 | 27                      | 2028                    | 0              |                                   |            | 0     | 0                    | 0                        | 0,0       | (0,0)  | 0,0   | 0,0       | 0,0   |
| 34 | 28                      | 2029                    | 0              |                                   |            | 0     | 0                    | 0                        | 0,0       | (0,0)  | 0,0   | 0,0       | 0,0   |
| 35 | 29                      | 2030                    | 0              |                                   |            | 0     | 0                    | 0                        | 0,0       | (0,0)  | 0,0   | 0,0       | 0,0   |
| 36 | 30                      | 2031                    | 0              |                                   |            | 0     | 0                    | 0                        | 0,0       | (0,0)  | 0,0   | 0,0       | 0,0   |
| 37 | 31                      | 2032                    | 0              |                                   |            | 0     | 0                    | 0                        | 0,0       | (0,0)  | 0,0   | 0,0       | 0,0   |
| 38 | 32                      | 2033                    | 0              |                                   |            | 0     | 0                    | 0                        | 0,0       | (0,0)  | 0,0   | 0,0       | 0,0   |
| 39 | Totals:                 |                         | 34 167         |                                   |            | 5 745 | 18 231               | 4 897                    | 186,0     | (82,8) | 225,0 | 142,1     | 328,1 |

|    | A                  | B                         | C                              | D                   | E  | F            | G            | H                           | I                               | J              | K            | L            | M            |
|----|--------------------|---------------------------|--------------------------------|---------------------|--|--------------|--------------|-----------------------------|---------------------------------|----------------|--------------|--------------|--------------|
| 1  |                    |                           | Energy Savings                 | Useful life (years) |  |              |              |                             |                                 |                |              |              |              |
| 2  | 2b) Weatherization | Cost / Part.*<br>3 000 \$ | 15%                            | 28,0                |  |              |              |                             |                                 |                |              |              |              |
| 3  |                    |                           |                                |                     |  |              |              |                             |                                 |                |              |              |              |
| 4  |                    |                           | <b>Participant Data</b>        |                     |  |              |              | <b>Job-Years Employment</b> |                                 |                |              |              |              |
| 5  |                    |                           | <b>Participant Assumptions</b> |                     | <b>New Participants by Energy Source</b> |              |              | <b>Spending</b>             | <b>Savings (redistribution)</b> |                | <b>Total</b> |              |              |
| 6  | Years              | Year                      | New                            | Growth from t-1     | Cumulative                               | Elec         | Gas          | Oil                         | Sub-total                       | Loss           | Gain         | Sub-total    | Total        |
| 7  |                    | 1                         | 833                            |                     | 833                                      | 140          | 445          | 119                         | 38,0                            | (0,7)          | 1,9          | 1,2          | 39,2         |
| 8  |                    | 2                         | 1 250                          | 50%                 | 2 083                                    | 210          | 667          | 179                         | 54,8                            | (1,6)          | 4,4          | 2,8          | 57,6         |
| 9  |                    | 3                         | 3 333                          | 167%                | 5 417                                    | 560          | 1 779        | 478                         | 140,7                           | (4,0)          | 10,8         | 6,8          | 147,5        |
| 10 |                    | 4                         | 5 000                          | 50%                 | 10 417                                   | 841          | 2 668        | 717                         | 203,2                           | (7,2)          | 19,5         | 12,3         | 215,5        |
| 11 |                    | 5                         | 6 667                          | 33%                 | 17 083                                   | 1 121        | 3 557        | 956                         | 260,6                           | (11,1)         | 30,3         | 19,1         | 279,8        |
| 12 |                    | 6                         | 0                              |                     |  | 0            | 0            | 0                           | 0,0                             | (10,5)         | 28,6         | 18,1         | 18,1         |
| 13 |                    | 7                         | 0                              |                     |  | 0            | 0            | 0                           | 0,0                             | (9,9)          | 27,0         | 17,1         | 17,1         |
| 14 |                    | 8                         | 0                              |                     |  | 0            | 0            | 0                           | 0,0                             | (9,4)          | 25,5         | 16,1         | 16,1         |
| 15 |                    | 9                         | 0                              |                     |  | 0            | 0            | 0                           | 0,0                             | (8,9)          | 24,1         | 15,2         | 15,2         |
| 16 |                    | 10                        | 0                              |                     |  | 0            | 0            | 0                           | 0,0                             | (8,4)          | 22,7         | 14,4         | 14,4         |
| 17 |                    | 11                        | 0                              |                     |  | 0            | 0            | 0                           | 0,0                             | (7,9)          | 21,5         | 13,6         | 13,6         |
| 18 |                    | 12                        | 0                              |                     |  | 0            | 0            | 0                           | 0,0                             | (7,5)          | 20,3         | 12,8         | 12,8         |
| 19 |                    | 13                        | 0                              |                     |  | 0            | 0            | 0                           | 0,0                             | (7,1)          | 19,2         | 12,1         | 12,1         |
| 20 |                    | 14                        | 0                              |                     |  | 0            | 0            | 0                           | 0,0                             | (6,7)          | 18,1         | 11,4         | 11,4         |
| 21 |                    | 15                        | 0                              |                     |  | 0            | 0            | 0                           | 0,0                             | (6,3)          | 17,1         | 10,8         | 10,8         |
| 22 |                    | 16                        | 0                              |                     |  | 0            | 0            | 0                           | 0,0                             | (5,9)          | 16,1         | 10,2         | 10,2         |
| 23 |                    | 17                        | 0                              |                     |  | 0            | 0            | 0                           | 0,0                             | (5,6)          | 15,2         | 9,6          | 9,6          |
| 24 |                    | 18                        | 0                              |                     |  | 0            | 0            | 0                           | 0,0                             | (5,3)          | 14,4         | 9,1          | 9,1          |
| 25 |                    | 19                        | 0                              |                     |  | 0            | 0            | 0                           | 0,0                             | (5,0)          | 13,6         | 8,6          | 8,6          |
| 26 |                    | 20                        | 0                              |                     |  | 0            | 0            | 0                           | 0,0                             | (4,7)          | 12,8         | 8,1          | 8,1          |
| 27 |                    | 21                        | 0                              |                     |  | 0            | 0            | 0                           | 0,0                             | (4,5)          | 12,1         | 7,7          | 7,7          |
| 28 |                    | 22                        | 0                              |                     |  | 0            | 0            | 0                           | 0,0                             | (4,2)          | 11,5         | 7,2          | 7,2          |
| 29 |                    | 23                        | 0                              |                     |  | 0            | 0            | 0                           | 0,0                             | (4,0)          | 10,8         | 6,8          | 6,8          |
| 30 |                    | 24                        | 0                              |                     |  | 0            | 0            | 0                           | 0,0                             | (3,8)          | 10,2         | 6,5          | 6,5          |
| 31 |                    | 25                        | 0                              |                     |  | 0            | 0            | 0                           | 0,0                             | (3,6)          | 9,6          | 6,1          | 6,1          |
| 32 |                    | 26                        | 0                              |                     |  | 0            | 0            | 0                           | 0,0                             | (3,4)          | 9,1          | 5,8          | 5,8          |
| 33 |                    | 27                        | 0                              |                     |  | 0            | 0            | 0                           | 0,0                             | (3,2)          | 8,6          | 5,4          | 5,4          |
| 34 |                    | 28                        | 0                              |                     |  | 0            | 0            | 0                           | 0,0                             | (3,0)          | 8,1          | 5,1          | 5,1          |
| 35 |                    | 29                        | 0                              |                     |  | 0            | 0            | 0                           | 0,0                             | (2,7)          | 7,3          | 4,6          | 4,6          |
| 36 |                    | 30                        | 0                              |                     |  | 0            | 0            | 0                           | 0,0                             | (2,3)          | 6,4          | 4,0          | 4,0          |
| 37 |                    | 31                        | 0                              |                     |  | 0            | 0            | 0                           | 0,0                             | (1,7)          | 4,7          | 3,0          | 3,0          |
| 38 |                    | 32                        | 0                              |                     |  | 0            | 0            | 0                           | 0,0                             | (0,9)          | 2,5          | 1,6          | 1,6          |
| 39 |                    | <b>Totals:</b>            | <b>17 083</b>                  |                     |  | <b>2 872</b> | <b>9 116</b> | <b>2 449</b>                | <b>697,4</b>                    | <b>(170,8)</b> | <b>463,9</b> | <b>293,1</b> | <b>990,4</b> |

|    | A                       | B    | C      | D                                 | E          | F    | G                    | H                        | I              | J                | K           | L                | M              | N               | O                | P               | Q              | R              | S              | T                | U                 | V                |  |
|----|-------------------------|------|--------|-----------------------------------|------------|------|----------------------|--------------------------|----------------|------------------|-------------|------------------|----------------|-----------------|------------------|-----------------|----------------|----------------|----------------|------------------|-------------------|------------------|--|
| 1  | ALL MEASURES COMBINED   |      |        |                                   |            |      |                      |                          |                |                  |             |                  |                |                 |                  |                 |                |                |                |                  |                   |                  |  |
| 2  |                         |      |        |                                   |            |      |                      |                          |                |                  |             |                  |                |                 |                  |                 |                |                |                |                  |                   |                  |  |
| 3  |                         |      |        |                                   |            |      |                      |                          |                |                  |             |                  |                |                 |                  |                 |                |                |                |                  |                   |                  |  |
| 4  | Participant Data        |      |        |                                   |            |      | Job-Years Employment |                          |                |                  |             |                  |                |                 |                  |                 |                |                |                |                  |                   |                  |  |
| 5  | Participant Assumptions |      |        | New Participants by Energy Source |            |      | Spending             | Savings (redistribution) |                |                  |             |                  |                | Total           |                  |                 |                |                |                |                  |                   |                  |  |
| 6  | Years                   | Year | Growth |                                   |            | Elec | Gas                  | Oil                      | Sub-total      | Loss (mid)       | Loss (high) | Loss (low)       | Gain           | Sub-total (mid) | Sub-total (high) | Sub-total (low) | Total (mid)    | Total (high)   | Total (low)    | Cumulative (mid) | Cumulative (high) | Cumulative (low) |  |
| 7  |                         |      | New    | from t-1                          | Cumulative |      |                      |                          |                |                  |             |                  |                |                 |                  |                 |                |                |                |                  |                   |                  |  |
| 8  | 1                       | 2002 | n.a.   | n.a.                              | n.a.       | n.a. | n.a.                 | n.a.                     | 96,8           | (8,8)            | 0,0         | (17,6)           | 23,9           | 15,1            | 23,9             | 6,3             | 111,9          | 120,6          | 103,1          | 111,9            | 120,6             | 103,1            |  |
| 9  | 2                       | 2003 | n.a.   | n.a.                              | n.a.       | n.a. | n.a.                 | n.a.                     | 139,7          | (20,8)           | 0,0         | (41,5)           | 56,4           | 35,6            | 56,4             | 14,9            | 175,3          | 196,0          | 154,5          | 287,1            | 316,7             | 257,6            |  |
| 10 | 3                       | 2004 | n.a.   | n.a.                              | n.a.       | n.a. | n.a.                 | n.a.                     | 358,4          | (51,0)           | 0,0         | (101,9)          | 138,4          | 87,4            | 138,4            | 36,5            | 445,9          | 496,8          | 394,9          | 733,0            | 813,5             | 652,5            |  |
| 11 | 4                       | 2005 | n.a.   | n.a.                              | n.a.       | n.a. | n.a.                 | n.a.                     | 517,4          | (92,6)           | 0,0         | (185,1)          | 251,3          | 158,8           | 251,3            | 66,2            | 676,1          | 768,7          | 583,6          | 1 409,1          | 1 582,2           | 1 236,1          |  |
| 12 | 5                       | 2006 | n.a.   | n.a.                              | n.a.       | n.a. | n.a.                 | n.a.                     | 663,8          | (143,4)          | 0,0         | (286,7)          | 389,3          | 245,9           | 389,3            | 102,6           | 909,7          | 1 053,1        | 766,4          | 2 318,9          | 2 635,3           | 2 002,4          |  |
| 13 | 6                       | 2007 |        |                                   |            |      |                      |                          | 0,0            | (135,4)          | 0,0         | (270,8)          | 367,7          | 232,3           | 367,7            | 96,9            | 232,3          | 367,7          | 96,9           | 2 551,2          | 3 003,0           | 2 099,3          |  |
| 14 | 7                       | 2008 |        |                                   |            |      |                      |                          | 0,0            | (124,1)          | 0,0         | (248,1)          | 336,9          | 212,8           | 336,9            | 88,8            | 212,8          | 336,9          | 88,8           | 2 764,0          | 3 339,9           | 2 188,1          |  |
| 15 | 8                       | 2009 |        |                                   |            |      |                      |                          | 0,0            | (111,8)          | 0,0         | (223,5)          | 303,5          | 191,7           | 303,5            | 80,0            | 191,7          | 303,5          | 80,0           | 2 955,7          | 3 643,4           | 2 268,1          |  |
| 16 | 9                       | 2010 |        |                                   |            |      |                      |                          | 0,0            | (92,0)           | 0,0         | (183,9)          | 249,7          | 157,7           | 249,7            | 65,8            | 157,7          | 249,7          | 65,8           | 3 113,5          | 3 893,1           | 2 333,9          |  |
| 17 | 10                      | 2011 |        |                                   |            |      |                      |                          | 0,0            | (67,6)           | 0,0         | (135,1)          | 183,5          | 115,9           | 183,5            | 48,3            | 115,9          | 183,5          | 48,3           | 3 229,4          | 4 076,6           | 2 382,2          |  |
| 18 | 11                      | 2012 |        |                                   |            |      |                      |                          | 0,0            | (39,5)           | 0,0         | (79,1)           | 107,4          | 67,8            | 107,4            | 28,3            | 67,8           | 107,4          | 28,3           | 3 297,2          | 4 183,9           | 2 410,5          |  |
| 19 | 12                      | 2013 |        |                                   |            |      |                      |                          | 0,0            | (37,3)           | 0,0         | (74,7)           | 101,4          | 64,1            | 101,4            | 26,7            | 64,1           | 101,4          | 26,7           | 3 361,3          | 4 285,3           | 2 437,2          |  |
| 20 | 13                      | 2014 |        |                                   |            |      |                      |                          | 0,0            | (35,3)           | 0,0         | (70,5)           | 95,8           | 60,5            | 95,8             | 25,2            | 60,5           | 95,8           | 25,2           | 3 421,8          | 4 381,1           | 2 462,5          |  |
| 21 | 14                      | 2015 |        |                                   |            |      |                      |                          | 0,0            | (33,3)           | 0,0         | (66,6)           | 90,4           | 57,1            | 90,4             | 23,8            | 57,1           | 90,4           | 23,8           | 3 478,9          | 4 471,5           | 2 486,3          |  |
| 22 | 15                      | 2016 |        |                                   |            |      |                      |                          | 0,0            | (31,5)           | 0,0         | (62,9)           | 85,4           | 54,0            | 85,4             | 22,5            | 54,0           | 85,4           | 22,5           | 3 532,9          | 4 571,0           | 2 508,8          |  |
| 23 | 16                      | 2017 |        |                                   |            |      |                      |                          | 0,0            | (28,5)           | 0,0         | (57,1)           | 77,5           | 49,0            | 77,5             | 20,4            | 49,0           | 77,5           | 20,4           | 3 581,9          | 4 634,5           | 2 529,2          |  |
| 24 | 17                      | 2018 |        |                                   |            |      |                      |                          | 0,0            | (25,3)           | 0,0         | (50,6)           | 68,8           | 43,4            | 68,8             | 18,1            | 43,4           | 68,8           | 18,1           | 3 625,3          | 4 703,2           | 2 547,4          |  |
| 25 | 18                      | 2019 |        |                                   |            |      |                      |                          | 0,0            | (19,8)           | 0,0         | (39,6)           | 53,7           | 33,9            | 53,7             | 14,2            | 33,9           | 53,7           | 14,2           | 3 659,2          | 4 756,9           | 2 561,5          |  |
| 26 | 19                      | 2020 |        |                                   |            |      |                      |                          | 0,0            | (12,8)           | 0,0         | (25,6)           | 34,8           | 22,0            | 34,8             | 9,2             | 22,0           | 34,8           | 9,2            | 3 681,2          | 4 791,8           | 2 570,7          |  |
| 27 | 20                      | 2021 |        |                                   |            |      |                      |                          | 0,0            | (4,7)            | 0,0         | (9,5)            | 12,8           | 8,1             | 12,8             | 3,4             | 8,1            | 12,8           | 3,4            | 3 689,3          | 4 804,6           | 2 574,1          |  |
| 28 | 21                      | 2022 |        |                                   |            |      |                      |                          | 0,0            | (4,5)            | 0,0         | (8,9)            | 12,1           | 7,7             | 12,1             | 3,2             | 7,7            | 12,1           | 3,2            | 3 697,0          | 4 816,7           | 2 577,3          |  |
| 29 | 22                      | 2023 |        |                                   |            |      |                      |                          | 0,0            | (4,2)            | 0,0         | (8,4)            | 11,5           | 7,2             | 11,5             | 3,0             | 7,2            | 11,5           | 3,0            | 3 704,2          | 4 828,2           | 2 580,3          |  |
| 30 | 23                      | 2024 |        |                                   |            |      |                      |                          | 0,0            | (4,0)            | 0,0         | (8,0)            | 10,8           | 6,8             | 10,8             | 2,8             | 6,8            | 10,8           | 2,8            | 3 711,1          | 4 839,0           | 2 583,1          |  |
| 31 | 24                      | 2025 |        |                                   |            |      |                      |                          | 0,0            | (3,8)            | 0,0         | (7,5)            | 10,2           | 6,5             | 10,2             | 2,7             | 6,5            | 10,2           | 2,7            | 3 717,5          | 4 849,2           | 2 585,8          |  |
| 32 | 25                      | 2026 |        |                                   |            |      |                      |                          | 0,0            | (3,6)            | 0,0         | (7,1)            | 9,6            | 6,1             | 9,6              | 2,5             | 6,1            | 9,6            | 2,5            | 3 723,6          | 4 858,8           | 2 588,4          |  |
| 33 | 26                      | 2027 |        |                                   |            |      |                      |                          | 0,0            | (3,4)            | 0,0         | (6,7)            | 9,1            | 5,8             | 9,1              | 2,4             | 5,8            | 9,1            | 2,4            | 3 729,4          | 4 868,0           | 2 590,8          |  |
| 34 | 27                      | 2028 |        |                                   |            |      |                      |                          | 0,0            | (3,2)            | 0,0         | (6,3)            | 8,6            | 5,4             | 8,6              | 2,3             | 5,4            | 8,6            | 2,3            | 3 734,8          | 4 876,6           | 2 593,0          |  |
| 35 | 28                      | 2029 |        |                                   |            |      |                      |                          | 0,0            | (3,0)            | 0,0         | (6,0)            | 8,1            | 5,1             | 8,1              | 2,1             | 5,1            | 8,1            | 2,1            | 3 739,9          | 4 884,7           | 2 595,2          |  |
| 36 | 29                      | 2030 |        |                                   |            |      |                      |                          | 0,0            | (2,7)            | 0,0         | (5,4)            | 7,3            | 4,6             | 7,3              | 1,9             | 4,6            | 7,3            | 1,9            | 3 744,5          | 4 892,0           | 2 597,1          |  |
| 37 | 30                      | 2031 |        |                                   |            |      |                      |                          | 0,0            | (2,3)            | 0,0         | (4,7)            | 6,4            | 4,0             | 6,4              | 1,7             | 4,0            | 6,4            | 1,7            | 3 748,6          | 4 898,4           | 2 598,8          |  |
| 38 | 31                      | 2032 |        |                                   |            |      |                      |                          | 0,0            | (1,7)            | 0,0         | (3,4)            | 4,7            | 3,0             | 4,7              | 1,2             | 3,0            | 4,7            | 1,2            | 3 751,5          | 4 903,0           | 2 600,0          |  |
| 39 | 32                      | 2033 |        |                                   |            |      |                      |                          | 0,0            | (0,9)            | 0,0         | (1,9)            | 2,5            | 1,6             | 2,5              | 0,7             | 1,6            | 2,5            | 0,7            | 3 753,1          | 4 905,6           | 2 600,7          |  |
|    | <b>Totals:</b>          |      |        |                                   |            |      |                      |                          | <b>1 776,0</b> | <b>(1 152,4)</b> | <b>0,0</b>  | <b>(2 304,9)</b> | <b>3 129,5</b> | <b>1 977,1</b>  | <b>3 129,5</b>   | <b>824,6</b>    | <b>3 753,1</b> | <b>4 905,6</b> | <b>2 600,7</b> |                  |                   |                  |  |

# Appendix I. Spreadsheet: Cost-Benefit Analysis

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*[available in PDF or paper versions only]*

|    | A                            | B           | C                              | D                      | E                 | F                      | G                    | H                 | I                | J                    | K                        | L                        | M                         |
|----|------------------------------|-------------|--------------------------------|------------------------|-------------------|------------------------|----------------------|-------------------|------------------|----------------------|--------------------------|--------------------------|---------------------------|
| 1  | <b>ALL MEASURES COMBINED</b> |             |                                |                        |                   |                        |                      |                   |                  |                      |                          |                          |                           |
| 2  |                              |             |                                |                        |                   |                        |                      |                   |                  |                      |                          |                          |                           |
| 3  |                              |             |                                |                        |                   |                        |                      |                   |                  |                      |                          |                          |                           |
| 4  |                              |             | <b>Participant Data</b>        |                        |                   | <b>Programme Costs</b> |                      |                   |                  | <b>Programm</b>      |                          |                          |                           |
| 5  |                              |             | <b>Participant Assumptions</b> |                        |                   | <b>Annual</b>          |                      | <b>Cumulative</b> |                  | <b>Annual</b>        |                          |                          |                           |
| 6  | <b>Years</b>                 | <b>Year</b> | <b>New</b>                     | <b>Growth from t-1</b> | <b>Cumulative</b> | <b>Current</b>         | <b>Real 2002</b>     | <b>Current</b>    | <b>Real 2002</b> | <b>Current</b>       | <b>Real 2002 (@8%dr)</b> | <b>Real 2002 (@6%dr)</b> | <b>Real 2002 (@10%dr)</b> |
| 7  | 1                            | 2002        | n.a.                           | n.a.                   | n.a.              | \$6 366 667            | \$6 366 667          | \$6 366 667       | \$6 366 667      | \$1 953 284          | \$1 953 284              | \$1 953 284              | \$1 953 284               |
| 8  | 2                            | 2003        | n.a.                           | n.a.                   | n.a.              | \$9 741 000            | \$9 189 623          | \$16 107 667      | \$15 556 289     | \$4 980 874          | \$4 611 921              | \$4 698 938              | \$4 528 067               |
| 9  | 3                            | 2004        | n.a.                           | n.a.                   | n.a.              | \$26 495 520           | \$23 580 918         | \$42 603 187      | \$39 137 208     | \$13 209 279         | \$11 324 827             | \$11 756 211             | \$10 916 759              |
| 10 | 4                            | 2005        | n.a.                           | n.a.                   | n.a.              | \$40 538 146           | \$34 036 609         | \$83 141 332      | \$73 173 817     | \$25 910 508         | \$20 568 597             | \$21 754 962             | \$19 466 948              |
| 11 | 5                            | 2006        | n.a.                           | n.a.                   | n.a.              | \$55 131 878           | \$43 669 611         | \$138 273 210     | \$116 843 428    | \$43 343 098         | \$31 858 471             | \$34 331 793             | \$29 603 919              |
| 12 | 6                            | 2007        |                                |                        |                   | \$0                    | \$0                  | \$138 273 210     | \$116 843 428    | \$44 209 959         | \$30 088 556             | \$33 036 254             | \$27 450 907              |
| 13 | 7                            | 2008        |                                |                        |                   | \$0                    | \$0                  | \$138 273 210     | \$116 843 428    | \$43 749 255         | \$27 569 452             | \$30 841 499             | \$24 695 314              |
| 14 | 8                            | 2009        |                                |                        |                   | \$0                    | \$0                  | \$138 273 210     | \$116 843 428    | \$42 566 538         | \$24 837 166             | \$28 309 179             | \$21 843 364              |
| 15 | 9                            | 2010        |                                |                        |                   | \$0                    | \$0                  | \$138 273 210     | \$116 843 428    | \$37 820 918         | \$20 433 465             | \$23 729 312             | \$17 643 737              |
| 16 | 10                           | 2011        |                                |                        |                   | \$0                    | \$0                  | \$138 273 210     | \$116 843 428    | \$30 014 002         | \$15 014 474             | \$17 765 242             | \$12 728 867              |
| 17 | 11                           | 2012        |                                |                        |                   | \$0                    | \$0                  | \$138 273 210     | \$116 843 428    | \$18 968 148         | \$8 785 923              | \$10 591 715             | \$7 313 042               |
| 18 | 12                           | 2013        |                                |                        |                   | \$0                    | \$0                  | \$138 273 210     | \$116 843 428    | \$19 347 511         | \$8 297 816              | \$10 192 027             | \$6 781 185               |
| 19 | 13                           | 2014        |                                |                        |                   | \$0                    | \$0                  | \$138 273 210     | \$116 843 428    | \$19 734 461         | \$7 836 826              | \$9 807 423              | \$6 288 008               |
| 20 | 14                           | 2015        |                                |                        |                   | \$0                    | \$0                  | \$138 273 210     | \$116 843 428    | \$20 129 150         | \$7 401 447              | \$9 437 331              | \$5 830 698               |
| 21 | 15                           | 2016        |                                |                        |                   | \$0                    | \$0                  | \$138 273 210     | \$116 843 428    | \$20 531 733         | \$6 990 255              | \$9 081 205              | \$5 406 647               |
| 22 | 16                           | 2017        |                                |                        |                   | \$0                    | \$0                  | \$138 273 210     | \$116 843 428    | \$20 125 105         | \$6 344 272              | \$8 397 503              | \$4 817 790               |
| 23 | 17                           | 2018        |                                |                        |                   | \$0                    | \$0                  | \$138 273 210     | \$116 843 428    | \$19 277 194         | \$5 626 829              | \$7 588 396              | \$4 195 279               |
| 24 | 18                           | 2019        |                                |                        |                   | \$0                    | \$0                  | \$138 273 210     | \$116 843 428    | \$16 261 616         | \$4 395 010              | \$6 038 986              | \$3 217 274               |
| 25 | 19                           | 2020        |                                |                        |                   | \$0                    | \$0                  | \$138 273 210     | \$116 843 428    | \$11 383 131         | \$2 848 618              | \$3 988 009              | \$2 047 356               |
| 26 | 20                           | 2021        |                                |                        |                   | \$0                    | \$0                  | \$138 273 210     | \$116 843 428    | \$4 533 739          | \$1 050 522              | \$1 498 460              | \$741 302                 |
| 27 | 21                           | 2022        |                                |                        |                   | \$0                    | \$0                  | \$138 273 210     | \$116 843 428    | \$4 624 413          | \$992 160                | \$1 441 914              | \$687 390                 |
| 28 | 22                           | 2023        |                                |                        |                   | \$0                    | \$0                  | \$138 273 210     | \$116 843 428    | \$4 716 902          | \$937 040                | \$1 387 502              | \$637 398                 |
| 29 | 23                           | 2024        |                                |                        |                   | \$0                    | \$0                  | \$138 273 210     | \$116 843 428    | \$4 811 240          | \$884 982                | \$1 335 144              | \$591 041                 |
| 30 | 24                           | 2025        |                                |                        |                   | \$0                    | \$0                  | \$138 273 210     | \$116 843 428    | \$4 907 464          | \$835 816                | \$1 284 761              | \$548 057                 |
| 31 | 25                           | 2026        |                                |                        |                   | \$0                    | \$0                  | \$138 273 210     | \$116 843 428    | \$5 005 614          | \$789 382                | \$1 236 279              | \$508 198                 |
| 32 | 26                           | 2027        |                                |                        |                   | \$0                    | \$0                  | \$138 273 210     | \$116 843 428    | \$5 105 726          | \$745 527                | \$1 189 627              | \$471 238                 |
| 33 | 27                           | 2028        |                                |                        |                   | \$0                    | \$0                  | \$138 273 210     | \$116 843 428    | \$5 207 840          | \$704 109                | \$1 144 736              | \$436 966                 |
| 34 | 28                           | 2029        |                                |                        |                   | \$0                    | \$0                  | \$138 273 210     | \$116 843 428    | \$5 311 997          | \$664 992                | \$1 101 538              | \$405 187                 |
| 35 | 29                           | 2030        |                                |                        |                   | \$0                    | \$0                  | \$138 273 210     | \$116 843 428    | \$5 153 933          | \$597 412                | \$1 008 265              | \$357 391                 |
| 36 | 30                           | 2031        |                                |                        |                   | \$0                    | \$0                  | \$138 273 210     | \$116 843 428    | \$4 852 626          | \$520 820                | \$895 585                | \$305 907                 |
| 37 | 31                           | 2032        |                                |                        |                   | \$0                    | \$0                  | \$138 273 210     | \$116 843 428    | \$3 849 750          | \$382 578                | \$670 280                | \$220 624                 |
| 38 | 32                           | 2033        |                                |                        |                   | \$0                    | \$0                  | \$138 273 210     | \$116 843 428    | \$2 243 854          | \$206 471                | \$368 564                | \$116 902                 |
| 39 | <b>Totals:</b>               |             |                                |                        |                   | <b>\$138 273 210</b>   | <b>\$116 843 428</b> |                   |                  | <b>\$513 840 865</b> | <b>\$256 099 017</b>     | <b>\$297 861 922</b>     | <b>\$222 756 046</b>      |

|    | N                    | O                            | P                            | Q                             | R                           | S                            | T                            | U                             | V                 | W                            | X                            | Y                             |
|----|----------------------|------------------------------|------------------------------|-------------------------------|-----------------------------|------------------------------|------------------------------|-------------------------------|-------------------|------------------------------|------------------------------|-------------------------------|
| 1  |                      |                              |                              |                               |                             |                              |                              |                               |                   |                              |                              |                               |
| 2  |                      |                              |                              |                               |                             |                              |                              |                               |                   |                              |                              |                               |
| 3  |                      |                              |                              |                               |                             |                              |                              |                               |                   |                              |                              |                               |
| 4  | <b>Real Benefits</b> |                              |                              |                               | <b>Net Benefits (Costs)</b> |                              |                              |                               |                   |                              |                              |                               |
| 5  | <b>Cumulative</b>    |                              |                              |                               | <b>Annual</b>               |                              |                              |                               | <b>Cumulative</b> |                              |                              |                               |
| 6  | <b>Current</b>       | <b>Real 2002<br/>(@8%dr)</b> | <b>Real 2002<br/>(@6%dr)</b> | <b>Real 2002<br/>(@10%dr)</b> | <b>Current</b>              | <b>Real 2002<br/>(@8%dr)</b> | <b>Real 2002<br/>(@6%dr)</b> | <b>Real 2002<br/>(@10%dr)</b> | <b>Current</b>    | <b>Real 2002<br/>(@8%dr)</b> | <b>Real 2002<br/>(@6%dr)</b> | <b>Real 2002<br/>(@10%dr)</b> |
| 7  | \$1 953 284          | \$1 953 284                  | \$1 953 284                  | \$1 953 284                   | -\$4 413 383                | -\$4 413 383                 | -\$4 413 383                 | -\$4 413 383                  | -\$4 413 383      | -\$4 413 383                 | -\$4 413 383                 | -\$4 413 383                  |
| 8  | \$6 934 158          | \$6 565 205                  | \$6 652 222                  | \$6 481 352                   | -\$4 760 126                | -\$4 577 702                 | -\$4 490 685                 | -\$4 661 555                  | -\$9 173 508      | -\$8 991 085                 | -\$8 904 067                 | -\$9 074 938                  |
| 9  | \$20 143 437         | \$17 890 032                 | \$18 408 433                 | \$17 398 111                  | -\$13 286 241               | -\$12 256 091                | -\$11 824 708                | -\$12 664 159                 | -\$22 459 750     | -\$21 247 176                | -\$20 728 775                | -\$21 739 097                 |
| 10 | \$46 053 945         | \$38 458 628                 | \$40 163 395                 | \$36 865 059                  | -\$14 627 638               | -\$13 468 012                | -\$12 281 647                | -\$14 569 661                 | -\$37 087 388     | -\$34 715 188                | -\$33 010 422                | -\$36 308 758                 |
| 11 | \$89 397 042         | \$70 317 099                 | \$74 495 188                 | \$66 468 977                  | -\$11 788 780               | -\$11 811 141                | -\$9 337 818                 | -\$14 065 692                 | -\$48 876 168     | -\$46 526 329                | -\$42 348 240                | -\$50 374 450                 |
| 12 | \$133 607 002        | \$100 405 655                | \$107 531 441                | \$93 919 884                  | \$44 209 959                | \$30 088 556                 | \$33 036 254                 | \$27 450 907                  | -\$4 666 209      | -\$16 437 773                | -\$9 311 986                 | -\$22 923 544                 |
| 13 | \$177 356 257        | \$127 975 106                | \$138 372 940                | \$118 615 198                 | \$43 749 255                | \$27 569 452                 | \$30 841 499                 | \$24 695 314                  | \$39 083 047      | \$11 131 679                 | \$21 529 512                 | \$1 771 770                   |
| 14 | \$219 922 795        | \$152 812 272                | \$166 682 119                | \$140 458 562                 | \$42 566 538                | \$24 837 166                 | \$28 309 179                 | \$21 843 364                  | \$81 649 584      | \$35 968 845                 | \$49 838 691                 | \$23 615 135                  |
| 15 | \$257 743 713        | \$173 245 738                | \$190 411 431                | \$158 102 300                 | \$37 820 918                | \$20 433 465                 | \$23 729 312                 | \$17 643 737                  | \$119 470 503     | \$56 402 310                 | \$73 568 003                 | \$41 258 872                  |
| 16 | \$287 757 715        | \$188 260 211                | \$208 176 673                | \$170 831 167                 | \$30 014 002                | \$15 014 474                 | \$17 765 242                 | \$12 728 867                  | \$149 484 505     | \$71 416 784                 | \$91 333 245                 | \$53 987 739                  |
| 17 | \$306 725 863        | \$197 046 134                | \$218 768 387                | \$178 144 209                 | \$18 968 148                | \$8 785 923                  | \$10 591 715                 | \$7 313 042                   | \$168 452 653     | \$80 202 706                 | \$101 924 960                | \$61 300 781                  |
| 18 | \$326 073 374        | \$205 343 950                | \$228 960 415                | \$184 925 394                 | \$19 347 511                | \$8 297 816                  | \$10 192 027                 | \$6 781 185                   | \$187 800 164     | \$88 500 522                 | \$112 116 987                | \$68 081 966                  |
| 19 | \$345 807 836        | \$213 180 776                | \$238 767 837                | \$191 213 401                 | \$19 734 461                | \$7 836 826                  | \$9 807 423                  | \$6 288 008                   | \$207 534 625     | \$96 337 348                 | \$121 924 410                | \$74 369 973                  |
| 20 | \$365 936 986        | \$220 582 223                | \$248 205 169                | \$197 044 099                 | \$20 129 150                | \$7 401 447                  | \$9 437 331                  | \$5 830 698                   | \$227 663 776     | \$103 738 795                | \$131 361 741                | \$80 200 671                  |
| 21 | \$386 468 719        | \$227 572 478                | \$257 286 374                | \$202 450 746                 | \$20 531 733                | \$6 990 255                  | \$9 081 205                  | \$5 406 647                   | \$248 195 509     | \$110 729 050                | \$140 442 946                | \$85 607 318                  |
| 22 | \$406 593 824        | \$233 916 751                | \$265 683 877                | \$207 268 536                 | \$20 125 105                | \$6 344 272                  | \$8 397 503                  | \$4 817 790                   | \$268 320 614     | \$117 073 323                | \$148 840 450                | \$90 425 109                  |
| 23 | \$425 871 019        | \$239 543 580                | \$273 272 273                | \$211 463 815                 | \$19 277 194                | \$5 626 829                  | \$7 588 396                  | \$4 195 279                   | \$287 597 809     | \$122 700 152                | \$156 428 845                | \$94 620 388                  |
| 24 | \$442 132 635        | \$243 938 590                | \$279 311 259                | \$214 681 089                 | \$16 261 616                | \$4 395 010                  | \$6 038 986                  | \$3 217 274                   | \$303 859 425     | \$127 095 162                | \$162 467 831                | \$97 837 662                  |
| 25 | \$453 515 766        | \$246 787 207                | \$283 299 268                | \$216 728 446                 | \$11 383 131                | \$2 848 618                  | \$3 988 009                  | \$2 047 356                   | \$315 242 556     | \$129 943 780                | \$166 455 840                | \$99 885 018                  |
| 26 | \$458 049 505        | \$247 837 729                | \$284 797 728                | \$217 469 748                 | \$4 533 739                 | \$1 050 522                  | \$1 498 460                  | \$741 302                     | \$319 776 294     | \$130 994 301                | \$167 954 300                | \$100 626 320                 |
| 27 | \$462 673 918        | \$248 829 889                | \$286 239 642                | \$218 157 138                 | \$4 624 413                 | \$992 160                    | \$1 441 914                  | \$687 390                     | \$324 400 708     | \$131 986 461                | \$169 396 214                | \$101 313 710                 |
| 28 | \$467 390 819        | \$249 766 928                | \$287 627 144                | \$218 794 535                 | \$4 716 902                 | \$937 040                    | \$1 387 502                  | \$637 398                     | \$329 117 609     | \$132 923 501                | \$170 783 716                | \$101 951 108                 |
| 29 | \$472 202 059        | \$250 651 910                | \$288 962 287                | \$219 385 577                 | \$4 811 240                 | \$884 982                    | \$1 335 144                  | \$591 041                     | \$333 928 849     | \$133 808 482                | \$172 118 860                | \$102 542 149                 |
| 30 | \$477 109 524        | \$251 487 726                | \$290 247 048                | \$219 933 633                 | \$4 907 464                 | \$835 816                    | \$1 284 761                  | \$548 057                     | \$338 836 313     | \$134 644 299                | \$173 403 620                | \$103 090 206                 |
| 31 | \$482 115 137        | \$252 277 108                | \$291 483 327                | \$220 441 831                 | \$5 005 614                 | \$789 382                    | \$1 236 279                  | \$508 198                     | \$343 841 927     | \$135 433 681                | \$174 639 899                | \$103 598 404                 |
| 32 | \$487 220 863        | \$253 022 636                | \$292 672 954                | \$220 913 069                 | \$5 105 726                 | \$745 527                    | \$1 189 627                  | \$471 238                     | \$348 947 653     | \$136 179 208                | \$175 829 527                | \$104 069 642                 |
| 33 | \$492 428 704        | \$253 726 745                | \$293 817 690                | \$221 350 036                 | \$5 207 840                 | \$704 109                    | \$1 144 736                  | \$436 966                     | \$354 155 493     | \$136 883 317                | \$176 974 262                | \$104 506 608                 |
| 34 | \$497 740 701        | \$254 391 737                | \$294 919 228                | \$221 755 222                 | \$5 311 997                 | \$664 992                    | \$1 101 538                  | \$405 187                     | \$359 467 491     | \$137 548 309                | \$178 075 800                | \$104 911 795                 |
| 35 | \$502 894 634        | \$254 989 149                | \$295 927 493                | \$222 112 613                 | \$5 153 933                 | \$597 412                    | \$1 008 265                  | \$357 391                     | \$364 621 424     | \$138 145 721                | \$179 084 065                | \$105 269 186                 |
| 36 | \$507 747 260        | \$255 509 969                | \$296 823 077                | \$222 418 520                 | \$4 852 626                 | \$520 820                    | \$895 585                    | \$305 907                     | \$369 474 050     | \$138 666 541                | \$179 979 650                | \$105 575 092                 |
| 37 | \$511 597 010        | \$255 892 547                | \$297 493 358                | \$222 639 144                 | \$3 849 750                 | \$382 578                    | \$670 280                    | \$220 624                     | \$373 323 800     | \$139 049 119                | \$180 649 930                | \$105 795 716                 |
| 38 | \$513 840 865        | \$256 099 017                | \$297 861 922                | \$222 756 046                 | \$2 243 854                 | \$206 471                    | \$368 564                    | \$116 902                     | \$375 567 654     | \$139 255 590                | \$181 018 494                | \$105 912 618                 |
| 39 |                      |                              |                              |                               | <b>\$375 567 654</b>        | <b>\$139 255 590</b>         | <b>\$181 018 494</b>         | <b>\$105 912 618</b>          |                   |                              |                              |                               |



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